

Vietnamese In America Are Looking Homeward

By Seth Mydans

DA LAT, Vietnam - She could not stop sampling the tropical fruits, the steamed snails, the candied plums. She was enthralled by the children, with their red scarves, trooping along the dirt paths to school. Almost every conversation seemed to end in laughter; she was home, and she was happy.
This is where I want to raise my

family," she exclaimed. Nearly 20 years after she fled the fall of Saigon with her parents, Camellia Ngo, now a thoroughly American 28-year-old lawyer, has decided to return to Vietnam.

She is not alone. As one of the most dramatie refugee tides in modern times draws to a close, a new generation of Victnamese raised in the United States is heading home in small but growing numbers to do husiness and sometimes, like Miss Ngo, to stay on.

With the lifting of the American trade embargo in Fehruary, as many as 10,000 Vietnamese a month are returning for visits to a country hungry for their cash hut often suspicious of their Western ways.

They are greeted by frequent inefficiency, red tape and primitive working conditions, even while fending off a continuing backlash at home among many older refugees who oppose contacts with the Communist nation they

These homeward journeys, coming near the end of an exodus of some 800,000 people to the United States, are a crossroads in Vietnamese-American relations.

371.710

Although there are no official estimates, Miss Ngo is a member of an emerging new group, young Vietnam-ese-American professionals who see Vietnam as a land of husiness opportunity as well as roots: the first opti-mistic generation of refugees, without the scars of war and loss their parents

know the image of Vietnam is always associated with war, but I was too young for those memories," Miss Ngo said. "All I remember about my country is how beautiful it is."

Last month, Miss Ngo was on her second visit to Vietnam, negotiating projects for her Oakland law firm, the Miller Group, which is acting as a middleman for foreign investors.

She was also preparing to take up residence here next year as her company's representative, along with her Vietnamese-American husband, Mi-

chael Nguyen, a mechanical engineer. "We want to do husiness here, but business is mainly our means of getting here," she said as she sat at a tiny outdoor food stall in the small mountain city of Da Lat, surrounded by the hustle and hanter of the marketplace, eating a grilled banana sweetened with coconut milk.

"This is why Michael and I want to come back to Vietnam, to live the simpler life our parents lived," she said. "We want our children to grow

See VIETNAM, Page 8

By Tod Robberson

About six years ago, this windswept dust bowl of a town had a ready response when the presidential candidate Carlos Salinas de Gortari arrived to deliver his campaign

message of economic reform, elimination of trade barri-

ers and other measures to redirect Mexico's state-driven

"They ran me out of town," Mr. Salinas recalled recently. "They threw tomatoes at me."

Today, San Pedro represents one of the success stories

that Mexican supporters of the North American Free

Trade Agreement repeatedly cite. Employment is up,

SAN PEDRO DE LAS COLONIAS, Mexico -



Presidents Boris N. Yeltsin of Russia, Bill Clinton and Leonid Kuchma of Ukraine and Prime Minister John Major of Britain signing the Nuclear Nonproliferation Treaty on Monday in Budapest during the European summit conference.

Business Fears Complacency by EU

Corporate Chiefs Say Recovery May Derail Essen Summit

By Alan Friedman

PARIS — As government leaders pre-pare for the European Union summit meeting in Essen on Friday and Saturday, many leading husiness people fear that the politicians will fail to take action to make Europe more competitive and to tackle the

Corporate leaders worry that the meeting will produce more rhetoric than sub-

A common theme that emerged in interviews with the top executives of Barclays Bank, IBM Europe, Imperial Chemical Industries, Mercedes-Benz, and Olivetti was that Europe's economic recovery risks making political leaders too complacent.

As a result, they said, governments may be less likely to push for urgent reform measures such as deregulating large

chunks of their economies or slashing pub-lic spending to reduce budget deficits.
"We are approaching recovery perhaps too soon, and this might dilute some efforts and take away some of the willing-ness and aggressiveness to tackle prob-lems," said Helmut Werner, chairman of Mercedes-Benz.

All of Europe's governments share the problems of high unemployment, future pension costs and a lack of competitiveness with other parts of the world, said Martin Taylor, chief executive of Barclays Bank in London. Yet Mr. Taylor said he was worried that government leaders would not work for the huge structural adjustments that are needed "because the phase of the economic cycle has moved to a more benign one."

Sir Denys Henderson, chairman of Im-

able to squeeze through.

Latins Warm to NAFTA, but U.S. Cools to Expansion

are moving in, and hope and optimism are in the air. When Mr. Salinas returned here in September to say

good-bye as his six-year presidential term came to a

close, the streets were so packed with supporters - tens

of thousands of them - that his motorcade was barely

As NAFTA nears its first anniversary on Jan. 1, Latin

American and Caribbean leaders are pressing for incln-

sion in the same trading bloc that appears to have vastly broadened Mexico's economic horizon and opened a new range of employment possibilities for its people.

But even while leaders from around the region gath-

ered in Mexico City to toast Mr. Salinas's economic

successes and welcome the newly inaugurated president,

Ernesto Zedillo Ponce de León, the United States ap-

perial Chemical Industries of Britain, panding the EU to include Eastern Eurowarned against "complacency based on recovery and growth." He added that

political posturing on issues such as ex-

pean members and the debate about federalism in Europe.

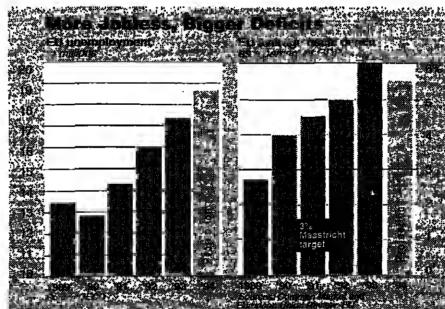
Among the other themes stressed by the

First of two articles

"when things get easier, people hack off on reform."

Sir Denys said he feared the Essen summit meeting would be characterized by political posturing on issues such as ex-

See EUROPE, Page 8



Clinton NATO Vision Leaves Yeltsin Cold

Russia's Mistrust of Expansion Plan Muddles European Security Talks

By Elaine Sciolino

New York Times Service

BUDAPEST — President Bill Clinton on Monday laid out his vision for the future of European security, but President Boris N. Yeltsin of Russia declared that NATO should not admit new members and that the United States should not be

allowed to dominate the world.

Mr. Yeltsin's Cold War-era rhetoric, coupled with scornful denunciations by President Alija Izetbegovic nf Bosnia about the world's failure to end the war raging in his country, marred the opening of the two-day, 52-nation summit meeting

They also overshadowed a watershed event in the history of arms control, the formal accession by Ukraine to the Nuclear Nonproliferation Treaty, which will allow for the implementation of the START-I treaty and eliminate more than 9,000 warheads of the United States and the former Soviet Union.

The meeting was intended initially as a sort of heads-of-state love-fest to transform the unwieldy and powerless Cold War organization, known as the Conference on Security and Cooperation in Europe, into a more serious place for resolving regional conflicts and preventing them from starting in the first place.

In particular, the Clinton administration had wanted the meeting to train the spotlight on an American initiative to speed up NATO expansion and strengthen

the larger all-European group.

But that was before the North Atlantic Treaty Organization decided not to launch air strikes to help protect the Bosnian city of Bihac from Serbian attacks and before Foreign Minister Andrei V. Kozyrev of Russia embarrassed the United States and its European allies in Brussels last week hy unexpectedly refusing to sign on to their Partnership for Peace plan for cooperation with NATO.

On Monday, like a spoilsport at a family reunion, Mr. Yeltsin seized the moment to remind his European and North American partners gathered in the Budapest Convention Center of Russia's preeminent role in king foreign policy on the European

Continent. Ohviously angered by the NATO decision last week to begin defining the conditions for NATO membership, Mr. Yeltsin lashed out at those nations that would leave him out of what the Americans call "the new security architecture" for Eu-

Tope.

"Why are you sowing the seeds of mistrust?" Mr. Yeltsin asked the 16 NATO

nations about the prospect of increasing the alliance's membership, adding that in the aftermath of the Cold War, "Europe is

in danger of plunging into a cold peace."
In a thinly veiled criticism of what Russia perceives as the emergence of the Unit-ed States as the only global superpower, Mr. Yeltsin said, "History demonstrates that it is a dangerous illusion to suppose that the destinies of continents and of the world community in general can somehow be managed from one single capital. Blocs and coalitions can provide no security

guarantees." Although the United States and its NATO partners insist that no European nations would be prevented from eventually joining NATO, a point Mr. Clinton reiterated Monday, both NATO and Mos-cow know that Russia remains the perceived enemy in Europe and certainly would be at the bottom of the list.

Mr. Yeltsin made that point about NATO expansion when he said, "We hear explanations to the effect that this is allegedly the expansion of stability just in case there are undesirable developments in

The hurried appearance of Mr. Clinton at the opening of the two-day conference did not bridge the expanding gap between

"NATO will not automatically exclude any nation from joining," Mr. Clinton said. "At the same time, no country out-

side will be allowed to veto expansion.' As for the broader European security group, Mr. Clinton said that it should be "our first flexible line of defense against ethnic and regional conflicts," adding that "hy focusing on human rights, conflict prevention and dispute resolution, the CSCE can help prevent future Bosnias."

But Mr. Clinton did not define the structural flaws in NATO and the security conference in connection with the tragedy in Bosnia. When Secretary of State Warren M. Christopher was asked to define those

M. Christopher was asked to define those flaws in a news conference on Sunday, he spoke less about architecture than he did about the lack of political will.

Like Mr. Clinton, other heads of state government, including Chancellor Helmut Kohl of Germany, President François Mitterrand of France and Prime Minister John Major of Britain, called for a settlement at the peace table as the only way to end the Bosnian war. Although Mr. Clinton urged the summit meeting to act on "the lessons" of Bosnia," neither he nor his European counterparts made any new

See SUMMIT, Page 8

To Fight Police Harassment, An '89 Activist Sues Beijing

Compiled by Our Staff From Dispatcher
BEIJING - A leading Chinese dissident sued the government on Monday, demanding that a Beijing court halt what he described as intense police surveillance and stop security officials from following

"Especially in the last few days the police have started following me everywhere, and really close behind me so that every one of my actions is affected," said the activist, Wang Dan, 25. The former student leader of the 1989

pro-democracy demonstrations that were crushed by the army said he decided to file a lawsuit in a Beijing court to try to stop the harassment. "They even follow me to the swimming

pool and watch while I go swimming," said Mr. Wang, who has been a freelance writer since serving a prison term for "counter-

Mr. Wang said he was unaware of a reason for the tighter surveillance, noting that he had not changed his daily activities and had made no attempts recently to contact foreigners or foreign reporters.

In a sign that the police still are keeping a close watch on Mr. Wang and tapping his phone line, the police called him just a few minutes after he told The Associated Press about the suit. They later visited him in his home and took a copy of the suit, Mr. Wang said.

Mr. Wang's suit is unlikely to even be considered by a Chinese court. In recent years, other activists have sought court action to try to force the government to treat them fairly under the law, whether it was to get a passport or to fight an arbitrary job transfer. However, not a single suit has been accepted for a court hearing.

The police last detained Mr. Wang in August, taking him away for questioning for seven hours before releasing him. He had been held for 12 hours a few days earlier after the police seized him during an interview with American journalists and told him to stop complaining about the surveillance.

"I believe the Beijing Public Security Bureau is invading my right to privacy as a private citizen and is hampering my right to personal freedom, and I am therefore appealing to the courts," he said in his formal complaint.

"I hope the court will decide according

See CHINA, Page 8

commerce is up, American-owned manufacturing plants A Scrappy 'Noncontender'

Delors Tests Political Waters in France

By Joseph Fitchett International Herold Tribune

PARIS - He's not a candidate, he insists, but Jacques Delors, the European Commission president, is finding time these days to get away from Brussels and meet with influential French people, taking the political temperature in a suddenly wide-open presidential election.

Bahrain0.800 Din Malta	Newsstai	nd Prices
Kenya	Bahrain0.800 Din Cyprus	Maito

His platform is a new book. "A Man's Unity," a 400-page interview with a political scientist in which Mr. Delors tells what he saw during his decade as point man on European integration. The tale offers compelling insights about everything from in-formation superhighways to his Catholic

He talks even better. Candor, bursts of good sense and passionate sense of duty, ust glimmers on the page, become palpahle when Mr. Delors faces audiences on

the book circuit. Untested in electoral battle, Mr. Delors, 69, has started sounding like a formidable campaigner - in contrast to his record. even as a scrappy Socialist finance minister before being shipped to Brussels, for fighting behind the scenes and keeping buttoned-up in public.

The suit of suits, the man who looks like See DELORS, Page 8

Kiosk

Car Ferry Safety Under UN Study

LONDON (Reuters) - Members of the UN International Maritime Organization's safety committee decided Monday to order a panel of experts to draft new safety rules for the world's car ferries to try and prevent disasters like the sinking of the Estonia, which claimed 913 lives, in September.

Page 4. Book Review Up 0.86% 3.70 3741.92 112.28 Mon. close 1.5717 1,557 1.561 100.355 100.605 Yen

8-Lane Threat to a Wonder of the World Guardians of the Pyramids Foresee a Road to Urban Sprawl

By John Lancaster

peared to be growing cooler by the day to expanding NAFTA-like trade ties farther to the south. The intense

congressional debate about tariff lowering under the

General Agreement on Tariffs and Trade served as a

warning of what Latin American heads of state can expect from the United States when they gather at the Summit of the Americas in Miami on Friday and Satur-

U.S. officials expect that at a minimum, Latin Ameri-

can leaders will press President Bill Clinton to commit

his administration to a firm Western Hemisphere trade-

preference policy around which regional blocs can be

Virtually every hemispheric leader going to the Miami

See NAFTA, Page 8

CAIRO - Eroded by time, plundered by grave robbers, assaulted by air pollution, the pyramids have taken their knocks over the centuries. But now they may be facing the gravest threat of all: urban

To the alarm of archaeologists and UN cultural authorities, the Egyptian govern-ment is building an eight-lane highway across the desert plateau that includes the site of the three pyramids of Giza, one of the world's most famous tourist destinations and also the home of the Sphinx. Critics say a land rush is sure to follow.

The new highway, if completed as planned, will pass within about three kilometers (two miles) of the Giza pyramids. It violates both Egyptian law and an international convention protecting such globally significant sites, according to Said Zulfi-

car, director of safeguarding activities of the cultural heritage division of the United Nations Educational, Scientific and Cultural Organization. Other encroachments, he said in a tele-

phone interview from Unesco headquarters in Paris, include high-rise buildings, housing projects, two garbage dumps, military barracks and a military factory "belching filthy black smoke."

"The problem is you turn a pristine desert archaeological site into an urban site like the Acropolis in Athens, which is surrounded by buildings," he said. "There will be hotels, restaurants, gas stations. It will lose its uniqueness."

Haphazardly and often illegally built apartment houses already block the pyramids from view on the main road approaching from central Cairo. A warren of tourist shops sprawls to within a few hundred meters of the Sphinx.

The new road, a bypass route on Cairo's southern side, would, if completed, cut off the last expanse of empty desert that remains contiguous with the Giza pyramids, which already are hemmed in hy development on two sides. Mr. Zulficar said that when he raised the matter with Egypt's culture minister and other senior officials, they told him they were unaware of the intrusion and would consider options for stopping it.
"Nothing is planned. It is a catastro-phe," said Mahmoud Hosny, a well-to-do

dentist who owns an Arabian-horse farm in the area and took a reporter on a driving tour recently. "I want you to look at this and cry for the future of our country."

Mr. Hosny said he had campaigned against the project for four years, to no avail, until one of his patients agreed to bring it to the attention of Unesco. The

See PYRAMIDS, Page 8

UDBINA, Croatia — Two weeks after NATO warplanes launched the biggest air raid in the history of the 45year-old alliance, their target, the Udbina airfield, has been repaired and possibly is in use, according to UN and Serbian military officers.

Although work crews, front-end loaders, dump trucks and paving machines could be seen bustling busily about the small air base, cratered by NATO bombs, "you could land on it and take off today if you wanted to," said a UN officer with direct knowledge of the facility. "The Serbs have fixed it up pretty good."

While UN officers said they could not confirm that Scrbian Army helicopters were using the airport, they spotted two helicopters near the airfield during the weekend, flying over Korenica, 16 kilometers (10 miles) north of the airstrip.

field "must be busy again."

ted with missile systems for use in that the North Atlantic Treaty Organifighting around the Bihac pocket in zation had not gotten its message adjacent northwestern Bosnia, could across. have come from several Serbian mili-

tary bases in the region. "Udbina is already working again." That could not be confirmed.

Udbina, 65 kilometers west of the Adriatic Sea, is the biggest airfield in the region and is controlled by the "The UN and NATO don't have any

Croatian Serbs, who occupy 27 percent of Croatia.

The raid on Udbina was aimed at changing Serbian behavior following three Serbian bombing raids that originated from the sirfield and to compare th pocket. Serbian jets dropped napalm Serbian anti-aircraft systems, touched and cluster bombs during one attack. off a Serbian roundup of UN person-But UN officers said they believed nel and triggered fears among UN offi-the rapid move to repair the airfield cers that the Serbs would retaliate by

Others said the belicopters, both fit- and Bosnian Serbian forces indicated

Serbian officers, when asked, appeared unfazed by the incident. While Nikola Simjanovic, a spokesman for they mourned the loss of at least two the Croatian Serbian army, asserted: Serbian soldiers killed in the airfield attack, they showed little evidence of willingness to change their ways.

NATO's strike at Udbina, followed nated from the airfield and targeted NATO's strike at Udbina, followed Bosnian Muslim areas in the Bihac on Nov. 23 by two more raids against

One officer concluded that the airid "must be busy again."

and the continued use of helicopter killing UN soldiers. Although Serbian trand de Lapresle, French commander forces on Sunday released two convoys of UN forces in the Balkans. of British and Dutch peacekeepers, totaling 53 soldiers, about 350 UN sol- they will be most dangerous to the UN

diers remain under detention. The size of the raid and the debate over its efficacy cut to the heart of a major issue dividing UN commanders in the former Yugoslav republics, who are British and Hrench, and NATO's American commanders. The issue focuses on how much force should be used against the Serbs to make them sit up and pay attention.

United Nations. French and British While they succeeded in halting commanders argue that if NATO's re- NATO overflights for about one week, sponse is too strong, it could trigger a violent Serbian response.

In their collective suicide, he said, mission here.

Since the Udbina and the Nov. 23 strikes, General de Lapresle and Lieutenant General Michael Rose, British commander of UN forces in Bosnia, have thwarted several attempts by NATO to wipe out Serbian anti-au-craft systems. The UN commanders also tried to convince Secretary-General Butros Butros Ghali last week U.S. military officers have argued that as long as the Serbs are treated to "pinprick" strikes, they will continue to ignore the will of NATO and the "pinprick" strikes, they will continue to ignore the will of NATO and the "pinprick" strikes, they will continue to ignore the will of NATO and the "pinprick" strikes, they will continue to ignore the will of NATO and the "pinprick" strikes, they will continue to ignore the will of NATO and the "pinprick" strikes, they will continue to ignore the will of NATO and the "pinprick" strikes, they will continue to ignore the will of NATO and the "pinprick" strikes, they will continue to ignore the will of NATO and the "pinprick" strikes, they will continue to ignore the will of NATO and the "pinprick" strikes, they will continue to ignore the will of NATO and the "pinprick" strikes, they will continue to ignore the will of NATO and the "pinprick" strikes, they will continue to ignore the will of NATO and the "pinprick" strikes, they will continue to ignore the will of NATO and the "pinprick" strikes, they will continue to ignore the will of NATO and the "pinprick" strikes, they will continue to ignore the will of NATO and the "pinprick" strikes, they will continue to ignore the will of NATO and the "pinprick" strikes, they will continue to ignore the will of NATO and the "pinprick" strikes, they will continue to ignore the will of NATO and the "pinprick" strikes, they will be suppricked to ignore the will be pinpricked to ignore the will be suppricked to ignore the will be suppricked

the flights resumed on Saturday. The Bosnian Serbs reiterated their opposi-"If we press them too hard without tion to the missions, and NATO giving them any hope of any way out, threatened to hit the anti-aircraft sites then they will go for a sort of collective if their radars locked onto NATO suicide," said Lieutenant General Berplanes.

Serb Force **Pours Fire** On Isolated Bihac Post

Washington Past Service VELIKA KLADUSA, Bosnia - Croatian Serbian forces, firing tank and artillery shells every 45 seconds for at least several hours, blasted remaining Muslim positions in the northern Bihac pocket Monday and UN officials said they believed the fall of the pocket's northern approach was near.

Launching artillery, rocketpropelled grenade, mortar and tank attacks from three directions, Croatian Serbian gun-men, manning batteries in Croatian Serbian territory and inside Bosnia itself, hit Muslims positions throughout Velika

Huge explosions rocked the area as Serbian tanks and howitzers echoed throughout the hilly zone. Lacking heavy weap-ons, the Muslims fought back with small arms,

Croatian Serbs have taken enough of the territory that they began the first steps toward reinstalling Muslim renegade Fikret Abdic to power. On Monday, Mr. Abdic made his first public appearance inside ment troops quelled his nprisbiggest chicken farmer in the the ninth round of annual talks since both countries agreed in former Yugoslavia, led a rebel- November 1984 to discuss issues involving Gibraltar. non against the Sarajevo go ernment for more than a year.

UN officials said the renewed fighting indicated that the Croatian Serbian army has decided to throw more armor at the remaining Muslim defenders in the northern section of the Bihac enclave in an attempt to return Mr. Abdic to power and begin the process of connecting Croatian Serbian territhe roads and rail link bisecting

"They don't want to talk they want to kill," said one UN officer in the region, who was monitoring the fighting from Croatian Serbian territory.

A UN spokesman said the UN mission had received reports that Serbs were using incendiary shells and had torched numerous houses in Velika Kladusa in an attempt to burn out

"It's an indication of the fe-

Mr. Risley said UN military officials have noticed more Croatian Serbian artillery heading toward the battleground, leading them to conclude that the end was near for Velika

In the south and west of the Grabez plateau and around the

080017

0800-0112

197-00-19 Saudi Arabia

800-MCI(800-624) 600-624 425-036+

95-800-674-7000

Paraguay+ Para (Outside of Lin

Portugalica:

WORLD BRIEFS

PLO Warns Israel on Altering Pact

JERUSALEM (Reuters) - Senior PLO officials said Monday that Israel would destroy its peace agreement with the Palestinians

if it made changes in the accord without the approval of the Palestine Liberation Organization.

Israeli ministers said Sunday that the next steps toward peace under the 1993 Israeli-PLO Declaration of Principles, including the withdrawal of the American American March 1994 Israeli-PLO Declaration of Principles, including the withdrawal of the Israeli Army from the occupied West Bank, might need to be changed to protect Jewish settlers from guerrilla attacks by opponents of the peace deal.

Ahmed Korei, head of economics for the Palestinian Authority, which administers self-rule in Gaza and Jericho, said a one-sided change "means Israel will destroy the DOP agreement." Mr. Korei, who is known as Abn Alaa, added: "If there is any request to amend the accord, it should be done through an agreement between the two sides."

Irish Coalition Talks Are Suspended

DUBLIN (Reuters) - Talks between the Fianna Fail and Labor parties on forming a new government were abruptly suspended Monday amid new allegations over a child sex-abuse case that brought down the previous government.

The suspension cast doubt on the likelihood of a new Fianna Fail-Labor coalition being announced when Parliament reconvenes on Tuesday to name a successor to Albert Reynolds, who was forced to resign over the case three weeks ago.

The report that triggered the suspension alleged that Fianna Fail had tried to cover up some of the background in the sex-above.

Fail had tried to cover up some of the background in the sex-abuse case involving a Norbertine priest. Father Brendan Smyth. The report, in the Irish Times, suggested that Mr. Reynolds and his Fianna Fail party had misled Parliament over the conduct of the former attorney general, Harry Whelehan, in the case.

Maoist Bomb Wounds Indian Official

HYDERABAD, India (Reuters) - Maoist guerrillas wounded a state official in a bomb attack Monday in the southern Indian state of Andhra Pradesh, and two people were reported killed in clashes as voting for the state assembly ended. Results will be announced Dec. 9.

Officials said that about half of the 20 million people eligible to vote in 153 of the 294 state assembly seats had done so. But a majority of the rural voters stayed away, fearing reprisals by the Maoist People's War Group, which vowed to disrupt the polls.

Some officials said a better-than-expected turnout in the Maoist stronghold had improved the chances for Prime Minister P.V. Narasimha Rao's Congress (I) Party, which holds power. The police said the voting was largely peaceful despite the Maoist

Party Joins Japan Opposition Bloc

TOKYO (AP) — In another step in Japan's political transformation, a Buddhist-backed party ended its 30-year history Monday by dissolving itself to join a united opposition.

4" ..."

34

G:

Version

w(_ _ _ _ _ _ _ _

Like all opposition groups except the Communists, the centrist Clean Government Party has agreed to join in the inauguration of the New Frontier Party on Dec. 10 to challenge the government of Prime Minister Tomiichi Murayama.

Most national legislators in the Clean Government Party will join the New Frontier Party. Party members in local legislatures will stay separate from the New Frontier Party and form a new party. The Clean Government Party was founded in 1964 as an official arm of the Buddhist lay organization Soka Gakkai, They officially separated in 1970.

Spain Keeps Up Gibraltar Controls
MADRID (AP)—Spanish anthorities said Monday that police controls that have caused long delays in traffic to and from Gibraltar would continue as part of a crackdown on drug- and cigarette-smuggling from the disputed Rock.

Gibraltar officials criticized the Spanish police action last week.

saying it was a political move prior to the annual British-Spanish

Bosnia since Muslim govern- talks on the status of Gibraltar. Foreign Minister Javier Solana Madariaga and his British ing in August. Mr. Abdic, the counterpart, Douglas Hurd, are to meet in London this month for

For the Record

Swedish police were leading Monday for a 23-year-old Chilean and his accomplices after a gunnan ran amok at a Stockholm nightclub this weekend, killing three people.

French authorities freed a Libyan national beid in an inquiry into the 1989 bombing of a French airliner over Niger in which 171 people died, judicial sources said Monday. Ali Omar Mansour, described by the Interior Ministry as an intelligence agent, had been detained in Paris since Thursday. (Reuters)

Prime Minister Rafik Hariri of Lebanon withdrew his resignatory to Bosnian Serbian turf via tion Monday after crisis talks with Syrian leaders, a government

TRAVEL UPDATE

Where Britons Care Least to Visit

LONDON (Reuters) - British tourists rate India and Vietnam among the most dangerous places to visit, and many are still paranoid about traveling to Florida, according to a survey re-

Fifty-nine percent of 1,000 people questioned in October said they were afraid of going to India and Vietnam, and 41 percent said they would be worried about traveling to Florida. "Publicity about plague in India and isolated incidents of kidnapping and murder in other countries seems to be bringing out the paranoia in British holidaymakers," said Sarah Joannides, deputy underwriting manager for the travel insurance company Home & Overseas, which conducted the poll.

Colombia, Cuba, Israel and Bolivia were also high on the list of destinations considered as dangerous, while Hong Kong, Greece, Japan. Australia and New Zealand were considered among the safest countries to visit.

Futurescope, a high-tech theme park near Poitiers, France, will no longer close during the winter, joining Euro Disneyland as a year-round attraction. Futuroscope, which expects to draw 2.5 million visitors this year, had closed for 10 weeks during the winter, but will remain open, its president, Rene Monory, announced Monday.

A record 2.1 million tourists will visit Israel this year because of the Middle East peace process, the Tourism Ministry said, compared with 1.9 million last year.

The Merseyside Maritime Museum, which is devoted to examining the international slave trade, has opened in Liverpool. nearly two centuries after the trade was abolished in Britain. The museum highlights the social and economic impact of the slave Bihac.

Bihac.

Trade from the 16th to the 20th century, focusing on the 18th century, "the golden age" of commercial Liverpool. (AFP)

2610-108 Trinidad & Tobago (Spe 008-11-800 Turkeye-rst.) 001-190 Ukrainet-0v-01-04-800-222 United Arab Emirates 05-017-1234 United Kingdom;cc: 1-800-888-8000 To cell the U.S. using MERCURY 01-801-1900 To cell the U.S. using MERCURY

U.S. Virgin Islam Vatican City(CC)

To call anywhere other then the U.S. Urugusy (Collect not availal U.S. Virgin islands(C)

03-8001-1177

0800-89-02221 0500-89-02221

0500-800-800

000-412 1-800-888-8000

172-1022

800-111

Russian Security Team Pressures the Chechens

Compiled by Our Staff From Dispatches GROZNY, Chechnya -Russia stepped up pressure Monday on Chechnya by flying three top ministers to a town near the rebel region's border and accusing its leaders of har-

boring international terrorists. Defense Minister Pavel S. Grachev, Interior Minister Viktor F. Yerin and Sergei Stepa-shin, head of the counterintelligence service, flew to Mozdok in North Ossetia, an autonomous region bordering Chech-

nya in southern Russia. General Gracbev admitted Monday that Russian jets had attacked airfields in Chechnya. He told the Itar-Tass press agency that the raids last week were carried out on airfields where aircraft that had bought weapons and mercenaries to Chechnya were parked.

Russia had previously denied military involvement in the Chechen conflict, although Russian troops have been massing near the mainly Muslim area that declared independence in 1991.

In the regional capital, Grozny, the Chechen leader, Dzhokar Dudayev, said he was ready for talks with Russia but would not negotiate with opposition

groups that have been fighting

his forces. "I always was and still remain in favor of negotiations on an equal basis with the Russian leadership at the corresponding level," liar-Tass quoted Mr.

Dudayev as saying.

A Russian government information center, set up for the Chechnya crisis, increased pressure on Mr. Dudayev by accus-ing him of turning Chechnya into a training ground for inter-

national terrorist groups.
It said Mr. Dudayev was "re cruiting foreign mercenaries for possible acts of sabotage and terrorism," but gave no details. President Boris N. Yeltsin of Russia threatened last week to impose a state of emergency af-

ter a flare-up in the fighting. The Russian Defense Ministry has not said how many of its troops are in the area. But most of the Russian forces, including about 260 tanks and armored vehicles, are concentrated in a zone between North Ossetia and Ingushetia, which borders

Chechnya. Chechen volunteers on the road from North Ossetia to Grozny have begun throwing



up makeshift anti-tank barriers. A group of Chechen volunteers in Grozny learning how to use a rocket-propelled (Reuters, AP) grenade on Monday as tension was rising between Russia and the breakaway area.

Italy to Probe How Liner Was Evacuated Opposition

Compiled by Our Staff From Dispaiches

ROME - Italy announced an official inquiry Monday into the fire that sank the Achille Lauro after some survivors complained that the cruise liner had been unsafe and that crew members scrambled for lifeboats first.

Their behavior left a lot to he desired." said a survivor, Pauline Best, 58, of Britain. She accused some crew members of abandoning elderly passengers in lifeboats as they scrambled onto rescue ships.

Transport Minister Public Fiori said the inquiry would try to establish what caused the blaze in the Indian Ocean and how the emergency had been dealt with.

"We want to understand what happened - the reasons, the causes, how people be-haved," Mr. Fiori said,

"f also want to get a clear idea of how the owners behaved in assisting the evacuees. I've been told that some things didn't work as they had promised they would."

Another passenger, Hille Sieckmann, 68, said that the crew appeared to be inexperienced in launching the lifeboats and that the lifeboats themselves "were an absolute scan-

"There were no supplies, not

In Bangkok,

business

women know

their place.

THE LANDMARK

OF BANGKOK

SUNVIT

138 Sukhumvit Rd., Bangkok 10110, Thailand.

The Landmark of London is the Royal Lancaster Hotel

Tel (662) 254 0404

even a bucket to bail in case we took on water," Mrs. Sieckmann said. "There were no engines in some of them, no water to drink, no blankets, no noth-

The ship's owners, Naples-based StarLauro, have rejected claims that their emergency

procedures functioned poorly. Survivors taken on rescue ships to the Red Sea port of Diibouti and Mombasa in Kenya bave said the Acbille Lauro's alarm system failed.

Asked how fire procedures went when the blaze started. Raymond and Wendy Lofthouse of Britain said in Mombasa: "None of it worked. It was just buckets of water."

Survivors painted a scene of confusion following the outbreak of fire in the engine room of the ship, which was built in 1947.

Some passengers said they owed their lives to the liner's cruise director, Nadia Eckhard, a South African, and her staff, who calmly shepherded passengers into groups to evacuate the blazing ship, while some crewmen scrambled for the first life—

In Karachi Ambush

Asked to comment on the reports, a StarLauro official, Sergio Santapaolo, said the compa-

ORLY-LONDON from FF.790 RT* 4 flights daily 1st flight from Orly 7:15 am AirUK Scheduled Airline See your Travel Agent or call (Paris): 44 56 18 08

ny had not received any complaints. "As far as we are concerned, everything was han-dled in the best possible way." One of the Italian passengers,

Sergio Panni, said the evacuation had been well managed. Things were handled properly," he said.

Officials said 170 South Africans, 66 Britons, 8 Americans, 7 Germans and a handful of other nationalities arrived in Mombasa on Monday. A total of 148 crew members, mostly ftalians, also landed in Mombasa from the oil tanker Hawaiian King. A chartered Alitalia 747 took off from Djibouti for Rome on Monday with about 400 survivots on board. Another Alitalia jumbo jet was waiting at Mom-

A Dutchwoman died of intestinal illness aboard one of the rescue vessels Saturday night, the ftalian Coast Guard said. She was the third Achille Lauro passenger to die.

Pakistani Editor Killed

The Associated Press KARACHI, Pakistan - The editor of a popular weekly political magazine was killed by

gunmen who ambushed him as he left his office, the police said. The police said they did not know who was responsible for the attack Sunday on Mohammed Salahuddin, editor of Takber, an Urdu-language pub-lication. Mr. Salahuddin, whose bouse was attacked and burned in 1991, was a harsb critic of the Muhajir National Movement, an opposition group that represents Muslims who migrated to Pakistan from India.

0800-10012 Finland(CC)+

1-800-623-0484 Françaico 0-800-2222 Gambia+

-800-624-1000 Greeceiccu

080-90000

4 City Halls

ROME - The center-left

swept four of six hig Italian towns in mayorai run-off races. results showed on Monday, rewarding a new opposition alliance and sparking tension in Prime Minister Silvio Berluscom's coalition.

The most notable coup for the center-left in Sunday's elections came in the northern town of Brescia, where a former Christian Democrat leader, Mino Martinazzoli, easily beat the Northern League industry minister, Vito Gnutti.

Mr. Martinazzoli enjoyed the backing not only of his own Popular Party, successor to the scandal-tainted Christian Democrais, but also of the Democratic Party of the Left, as the former Communists call themselves, ftaly's biggest opposition grouping.

By contrast, the hard right National Alliance, an ally of the League in Mr. Berlusconi's sixmonth-old government, refused to endorse Mr. Gnutti. Opposition candidates also

triumphed in the northern town of Sondrio, in Massa in Tuscany and in Brindisi in the south-The coalition parties won narrowly in the Adriatic town

of Pescara, while the League won convincingly in the north-eastern town of Treviso. Commentators said the results indicated a route out of the political wilderness for the center-left following its defeat by Mr. Berlusconi's coalition in general elections in March.

Italyicci Jamaica

Menacolcty

355-5770

9800-102-80

00-800-1211

189 007-800-444-1234

001-800-674-7000

18Y-00-19

00-1-99

1-800-624-8721 Luxembourg

the last of the pro-government Muslim fighters. Blazes illumi-nated the night as the Serbian assault raged.

rocity of the lighting," said Paul Risley, a spokesman for the UN Protection Force, "ft is malicious damage."

Kladusa.

pocket meanwhile, the Bosnian Serbs, allies to the Croatian Serbs, also kept up the pressure on the Muslims, but at a re-duced rate, UN officials said. Clasbes persisted between them and Muslim forces near the

PROMOTE **FOREIGN A**FFAIRS

To call from country to country, or to the U.S., dial the WorldPhone® number of the country you're calling from. 8001-0072 Ireland hones only.] #2 001-800-333-1111 022-903-012 1-800-624-1000 (Outside of Cairo, dial 02 first.) 900-99-0014 020-795-922 Phones Only) 1-800-55-1001 177-150-2727 Norwayico Pename Military Bases 108 Syrie(CC) 2810-108 Trinidad & Tol

Kenya (Avallable from most majer cities)

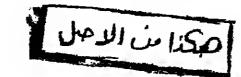
Outside of Beingt, diel 01 first.1

Lise your MCI Card, local telephone card or call collect...All at the same low rates. (CC) Country-to-country calling evaluable. May not be evaliable from all international locations. Cential restrictions apply. 4 Limited availability. 4 Walt for second diet tons. A Available from LADATEL public phones only. Rate depends on call origin in Mexico, t International communications carries, * Not avail able from public pay phones. • Public phones may require deposit of coin or phone card for diel tone.

WORLDPHONE Let it Take You Around The World

By10-800-497-7222

172-1022



THE AMERICAS /

Bentsen Will Leave Abortion Foes Take Heart in Tally for New Congress Treasury in Early '95

By Keith Bradsher

ring Pac

dian Office

erition Block

dari org

New York Times Service
WASHINGTON — Treasury Secretary Lloyd Bentsen has told President Bill Clinton that he wants to step down soon, although the two men have not yet agreed on the timing, administration officials said Monday.

In a series of discussions that began before Election Day, Mr. Bentsen has told Mr. Clinton that he is not prepared to stay in office through 1996 and that he believes someone else should replace him before the next round of budget struggles begins later this winter, the officials said

While Mr. Bentsen might stay for a couple more months if asked to do so by the president, he is unlikely to remain in office any longer, they said,

Mr. Bentsen said before a speech Monday afternoon on rade policy that recent speculation on his departure was pre-

When f bave more information, I'll let you know," he said. Robert E. Ruhin, the assistant to the president for economic policy and the head of the National Economic Council, has emerged as the leading candidate to replace Mr. Bentsen. The only serious concern that at the White House about moving Mr. Ruhin bas been the difficulty in replacing him on the National Economic Council, said the officials, who spoke on condition of anonymity.

An administration official speculated that Mr. Ruhin might end up running both agencies, much as Henry A. Kissinger once ran the National Security Council and the State Department.

But other officials dismissed this idea, saying that the Na-tional Economic Council's role as an honest broker in policy debates would be crippled if it were closely identified with the

Treasury Department. Mr. Bentsen's departure would represent a political sethack for the president, the officials said, because Mr. Bentsen as more influence and experience in working with congressional Republicans than any other senior administration of-

Unlike other administration officials with congressional experience, such as Leon E. Panelta, the White House chief of staff, Mr. Bentsen served in the Senate and had the experience of working on the minority side

when the Republicans con-trolled that chamber from 1980 Even administration officials accustomed to putting the best possible face on bad developments were unable to portray Mr. Bentsen's departure in a

"If you could only have one person on your side in an economic debate, most people would have chosen Secretary Bentsen," said Gene Sperling, a deputy assistant to the president for economic policy.

good light on Monday.

By Spencer Rich

Washington Post Service
WASHINGTON - Abortion foes gained at least 39 House seats and five Senate seats in the November elections, according to groups on both sides of the issue, giving them a majority or near-majority in Congress on many abortion

The pro-life side bad its higgest victory in the history of the movement," said Representauve Christopher H. Smith, one of the chairmen of the House anti-abortion caucus.

Although abortion may be secondary to the Republican "Contract With America," which focuses heavily on economic, tax, welfare and congressional procedure reform, the New Jersey Republican said abortion foes had an excellent chance to roll back administration policies or existing laws and regulations that Republicans view as fostering abortion.

In what abortion opponents assert was a bow to the election results. President Bill Clinton barred the use of federal funds for creating buman embryo cells outside the body to be used for research purposes - on the very day. Friday, that a panel recommended guidelines for carrying out such research.

Although the embryo issue does not involve abortion in the sense the word is normally understood — terminating a pregnancy — abortion foes consider it to be a "right to life" issue involving deliberate destruction of a potential human life.

"It crosses a line that is barbaric," Mr. Smith said. "We're creating buman life for the sole purpose of experimenting on it."

The anti-abortion measures envisioned hy Mr. Smith, the National Right to Life Committee and the Family Research Council include locking such an embryo cell research ban into law, as well as:

· Cutting off funds for international familyplanning organizations that abortion foes contend use public funds directly or indirectly to work for legalization of abortion in foreign countries. Senator Jesse Helms offered such an amendment last year, but it lost.

Sources said that now, as incoming chairman of the Foreign Relations Committee, the North Carolina Republican is likely to hring it up

 Barring federal support for research on the use of transplanted tissue from aborted fetuses to allay the effects of Parkinson's disease.

 Continuing or broadening restrictions on Medicaid-financed abortions, which are allowed only to save the life of the woman or in cases of rape or incest.

Restricting research and sale of the abor-tion pill RU-486.

· Barring federally funded family-planning groups from counseling young women that abortion is an option. Opponents call this the "gag rule."

• Barring the Federal Employees Health Benefits Program, U.S. military hospitals overseas and the District of Columbia (even if using its own money) from providing abortions.

"All of it's on the table," Mr. Smith declared,

Some groups also favor action to modify restrictions on demonstrations against abortion clinics.

But House Republican leaders have not sinpled out abortion for priority action in the 04th Congress, and any votes engineered by Mr. Smith and other anti-abortion forces prob-

ably will not come for months.
"We will absolutely oppose them," said Ann
Lewis, vice president of Planned Parenthood of America. "They want to eliminate the right to

Kate Michelman, president of the National Abortion and Reproductive Rights Action League, acknowledged: "They did pick up a lot

of votes." She predicted that Republicans were not going to announce anti-abortion legislation as a major goal, but she added: "I do think they're going to assault the freedom to choose."

She vowed strong opposition to that agenda. According to a league analysis of the election results, the 103d Congress contained a core of 179 members considered sure anti-abortion votes on most issues, although on occasion abortion opponents got more.

In the 104th Congress, according to the analis, the core anti-abortion bloc will number ysis, the core anu-anormou one was 218 votes, the group of abortion rights support ers 146, and 71 representatives will have mixed

positions. In the Senate, according to the count, abortion opponents had 40 consistent supporters in the 103d Congress, but that count will rise to 45 senators in the 104th, with the abortion-rights bloc numbering 3g senators, and the remaining

17 senators having mixed positions.
The National Right to Life Committee says abortion foes picked up 40 House seats and five or six Senate seats.

Away

From Politics

 The Supreme Court has refused to review a ruling that lets the police shoot people who try to escape while awaiting crimi-

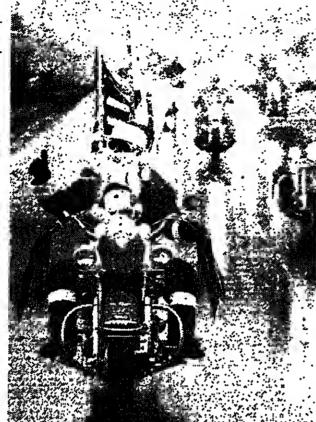
 Authorities were considering filing manslaughter charges against a New Jersey nightcluh owner after four youths died in a stampede there. Officials said one exit was locked and another all hut hidden. (AP)

 Activists planning a national boycott of California over its new law targeting illegal immigrants said they might also target several corporations. (AP)

 Sheikh Omar Abdel Rahman. the Egyptian cleric accused of plotting to bomh New York landmarks, has been told he has tuberculosis. (Rewers)

• Rescuers were trying to direct an injured baby northern right whale back to the open sea after it wandered 60 miles up the Delaware River.

 Uncompleted blood-thirming therapy to treat clots in former Vice President Dan Quayle's lungs delayed his scheduled re-



CLAUS ON A HOG - Santa cruising Roanoke, Virlease from a hospital. (Reuters) ginia, in the Marine Corps Reserve Toys for Tots Run.

POLITICAL NOTES

Gingrich Called 'Reckless'

WASHINGTON - The Clinton administration denounced as untrue and "reckless" on Monday an assertion by Representative Newt Gingrich that up to one-fourth of the White House staff used illegal drugs in recent years before ioming the administration.

The White House chief of staff, Leon E. Pancita, said, "we cannot do business with the speaker of the House who is going to engage in these kind of un-

founded allegations." Mr. Gingrich made the claim on Sun-day in a broadcast interview, saying: "It's very clear that they had huge problems getting people through security clearance. On Monday, House Republicans elected Mr. Gingrich to be speaker when the party takes control of the chamber in January.

Mr. Panetta, when asked whether use of drugs at some point in the past would have disqualified someone from serving in the Clinton White House, replied that it would not, "any more than it was an automatic disqualification for Newt Gingrich to be speaker." Mr. Gingrich, 51, has acknowledged smoking marijuana as a graduate student more than two (AP. Reuters) decades ago.

Travel Office Indictment?

WASHINGTON - A lawyer for Billy Dale, the former head of the White

House travel office, said that he expected federal prosecutors to seek an embezzlement indictment against Mr. Dale this week, charging bim with stealing \$69,000 in money paid by news organi-

zations for presidential trips.

Steven Tabackman, Mr. Dale's law-yer, said his client would plead not guilty to the charges, which are likely to revive an embarrassing issue that created a furor when it erupted in May 1993 and left a powerful impression of White House hungling on ethical matters.

"No one who has worked with Billy Ray Dale or had any contact with him either personally or professionally during the 31 years that he served the White House and the media believes for an instant that Mr. Dale embezzled a cent from the travel office," Mr. Tabackman

Mr. Dale, 57, began working at the White House in 1957 and became head of the travel office in 1982.

More Base Closings Coming

WASHINGTON - The Pentagon is preparing to begin another major effort to shut unneeded military bases, with signs that this one will he the biggest and by far the most painful - such effort in recent history.

Defense Department strategists believe that the coming round of hase closings, in 1995, may be the most crucial of all. In drawing down the Cold War military, the Pentagon has slasbed the total number of troops, but it has not reduced the infrastructure -- bases and depots -as sharply.

Pentagon budger-makers fear that unless the services get rid of large numbers of those unneeded bases this time, they will be stuck with hefty overhead costs that will leave them unable to channel funds into critical weapons systems and

modernization programs.

Moreover, as the generals are painfully aware, the next round may well be their last chance. Congress authorized base-closing efforts in 1988, 1991 and 1993 and may not be willing to approve

another one, Robert W. Gaskin, a former Pentagon strategist, points out that the pain in the coming round is likely to be exacerbated hy the fact that "all the easy choices have

Planners in all four services are predicting that the list of hases that the services will propose for closing in 1995 is apt to be the higgest ever. (LAT)

Quote/Unquote

Representative Henry Bonilla, Reuhlican of Texas, in a speech nominating Mr. Gingrich to be the speaker of the House: "Newt Gingrich is a visionary, a believer in hasic values."

Representative Vic Fazio, Democrat of California, on Mr. Gingrich: "He is a great motivator to our caucus." (AP)

FISHER ISLAND. Unlike any community in the world.

In 1925, William K. Vanderbilt II could have chosen anywhere in the world to create his elegant seaside winter estate suitable for hosting captains of industry, presidents, kings and princes.

He chose Fisher Island in Florida, overlooking the Gulf Stream, Biscayne Bay and the skylines of Miami and Miami Beach.

Three-quarters of a century later, Fisher Island has remained absolutely faithful to the original design and purpose William Vanderhilt envisioned for it.

In the last decade, the developers of Fisher Island have re-created the princely lifestyle that flourished on this historic, museum-quality estate.

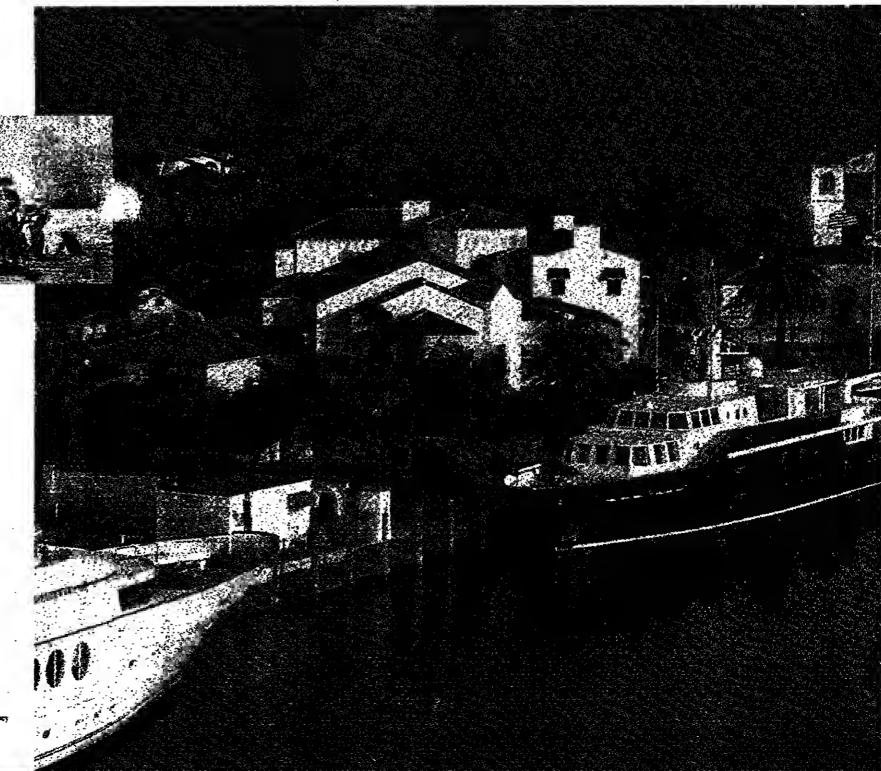
Today, it offers an array of world-class amerities, including seaside golf, tennis on three surfaces, an international spa, magnificent beaches, fine restaurants, two deepwater marinas, shops and the ultimate in privacy and security. More than four hundred of the world's most prominent families from thirty-nine countries now live in splendid residences in Vanderbilt Style.

Fisher Island, Florida 33109 (305) 535-6071/ (800) 624-3251, Fax (305) 535-6008.

Your inquiry is welcomed and appreciated.



Residences from \$800,000 to \$4,800,000. Guests of residents are welcome to stay it restored Vanderbilt Era Guest Corrages and Seaside Villas, from \$425 to \$1,000 per night



Moscow's Asian Arms Bazaar Danger Seen in Spread of Military Technology

By Michael Richardson national Herald Tribune

SINGAPORE - Aggressive sales in Asia by makers of Russian-designed arms are likely to become a continuing source of friction between the West and former members of the Soviet bloc, especially Russia, as they compete for orders in the world's fastest-growing military

Western officials and analysts warn that the increasing commercial rivalry is hastening the spread of advanced weapons and technology in Asia, and may ultimately lead to a dangerous arms race in the region.

Following the purchase of 18 MiG-29 fighters from Russia in June on very favorable financial terms, Malaysia is testing the Russian-designed T-72 tank and may soon place an initial order for more than 60, Malaysian officials said Monday.

The relatively low-cost tanks. manufactured under license from Moscow, would probably come from Poland or Slovakia, they said.

China, India, South Korea and Indonesia have all shown strong interest recently in Russian-designed military equipment, which is generally much less expensive than comparable

Western weapons. Asian nations assert that ment and technology will pro- are countries which have seri-

Pentagon Plans to Destroy

Remaining Napalm Stocks

FALLBROOK, California - Twenty years after the Viet-

More than 35,000 aluminum canisters containing 10.4

nam War, the government is planning to dispose of its last stocks of napalsn, the sticky, fiercely burning weapon.

million kilograms (23 million pounds) of napalm are soon to

be removed from the Fallbrook Naval Weapons Station.

Officials of the Southern California center plan a public

hearing next month to brief the public on the latest disposal

plan. Past attempts to remove the napalm failed for various

"This time we think we have a better handle on it," said a

The navy plans to hire a contractor to extract the napalm

from the canisters for use as fuel in kilns at cement-making

plants around the country, the spokesman said. The process,

which is scheduled to begin within two weeks, could take up

Napalm was dropped in bombs from aircraft and used in

where they have sat in wooden crates for two decades.

reasons, including a lack of money.

spokesman for the Naval Ordnance Center.

to five years and cost more than \$24 million.

vide much-needed modernization of their defense capability and increase stability in Asia. But "cut-price transfers of

advanced combat aircraft and main battle tanks could alter the balance of power in particu-lar regions," said David Mussington, a former defense scien-

Russian weapons are appearing for sale to developing countries even before they are acquired by the Russian military.

tist in the Directorate of Strategic Analysis of Canada's Department of National De-

He said that over the long term, the transfer of Russian production technology could be much more important than weapons sales in the global spread of military power.

In its latest annual strategic survey, the London-based International Institute for Strategic Studies warned that as a result of the rapid diffusion of sophisticated military technolwider access to military equip- ogy in Asia, "what may emerge

ous tensions with their neighbors and are increasingly free of the constraints imposed by Enro-Atlantic arms exporters."

Mr. Mussington said recent Russian sales to China had led to the transfer from Russia of production facilities for the advanced Su-27 fighter and SA-10 surface to-air missiles, as well as Russian technical assistance.

He said that Russia and its former Soviet-bloc allies, anxious to expand arms exports to earn hard currency and offset falling military orders at home, were "vulnerable to the same cost pressures that afflict Western arms producers, as evi-denced by the feverish activity of Russian defense enterprises" in Asia and elsewhere in the developing world.

Mr. Mussington said that Russian weapons previously unknown to Western intelligence agencies, such as the R-73 air-to-air missile, were appearing for sale to developing countries even before they were acquired by the Russian military.

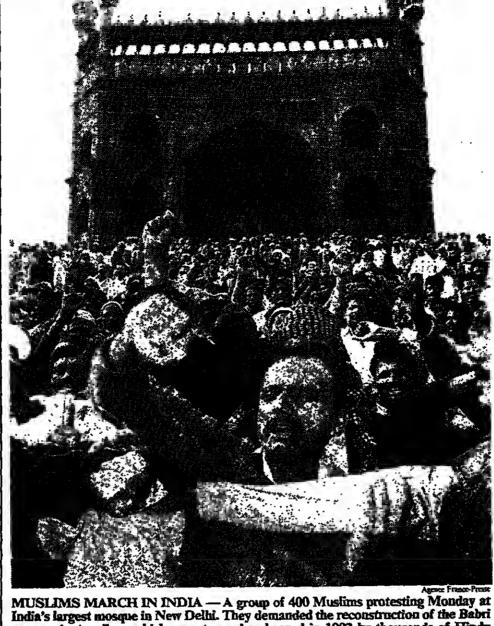
Following the breakup of the Soviet Union and its defense industries, Russian arms ex-ports to developing countries plummeted to \$1.3 billion in 992 from just over \$14 billion in 1988, according to a study by the U.S. Congressional Re-search Service in Washington.

In the same period, U.S. mili-tary exports to the Third World rose to \$13.5 billion from \$10 hillion, while British exports nearly trebled to \$2.4 billion and French exports more than doubled to \$3.8 billion.

Gennadi Chufrin, deputy di-rector of the Institute of Oriental Studies at the Russian Academy of Science in Moscow, said that Russia's share of global arms sales fell to "a mere 11 percent" in 1992, from 37 percent in 1989.

"It is little wonder then that practically all major political parties in Russia have displayed a rare unanimity in calling on the government to actively promote arms exports to restore positions with traditional buyers of Soviet-Russian weapons. and to explore new markets."

Mr. Chufrin said that Moscow would expand arms sales to Asia, including China where it would supply T-72 tanks, C-300 surface to air missile systems. and jet fighters, among them "most modern variants" of the MiG-29 and MiG-31.



mosque in Ayodhya, which was stormed and razed in 1992 by thousands of Hindu militants, who said the mosque desecrated the birthplace of the Hindu god Rama.

U.S. Judges Seek to Limit Caseload

New York Times Service

WASHINGTON -- A panel of federal judges is proposing new limits on access to federal courts for Social Security beneficiaries, victims of job discrimination and consumers, as part of a long-range plan to cope with huge increases in the caseload.

If recent trends continue, the judges said, the federal courts will be inundated with civil and criminal cases. The crime bill passed this fall, for example, has extended federal jurisdiction to a new range of crimes.

The report says there are al-ready signs of "impending cri-

sis" and predicts that the prob- would grow intolerably. lems will grow steadily over the next 25 years.

By the year 2020, the judges estimate, more than a million new cases will be filed each year in federal district courts, up from the 281,740 in the year that ended June 30.

"Numbers alone do not adequately capture this frightening picture," the report said. To handle the anticipated caseload, even assuming some increase in judicial productivity, would require more than 4,000 judges, up from the current total of 846, the report says. With- pected to accept most of the out hiring new judges, delays recommendations.

With so many judges, the re-port says, it will be difficult to maintain the coherence and consistency of federal court de-

"Federal law would be Babel. with thousands of decisions issuing weekly and no one judge capable of comprehending the entire corpus of federal law, or even the law of his or her own circuit," it says.

cisions

After hearings, a final version of the report will be submitted in March 1995 to the full Judicial Conference, which is ex-

BOOKS

WHAT THEY BE READING

Warden Is Beloved At Prison in India

Kiran Bedi Pushes for Change At New Delhi's Toughest Jail

By John F. Burns New York Times Service NEW DELHI - When Kiran Bedi was named warden of India's largest and most no-

torious prison, a job considered a professional graveyard, many of her critics shed crocodile

The assertive Miss Bedi, a 45year-old Punjabi, has ruffled many a feather since becoming India's first policewoman 23 years ago.

Now, 18 months after taking the prison job, Miss Bedi who was once women's tennis champion of Asia - has staged a scrambling comeback. Instead of getting bogged down in the corruption and violence associated with the New Delhi's Tihar prison, she has pushed through reforms that have begun to change its reputation.

Miss Bedi's popularity has been fostered by the educational and recreational activities she has brought to the prison, as well as by the pressure she has put on judges to adopt more liberal bail policies. With more than 150,000 prisoners awaiting trial in India's jails while courts work ponderously through a huge backlog, it is not unusual for accused people to serve more time awaiting trial than the maximum term they would face if convicted.

When Tibar's 9,700 inmates were told that she had been awarded one of Asia's most coveted public service awards this summer for her work there, many inmates - who range from prisoners awaiting trial to convicted murderers awaiting for that offense is three years in execution - broke into danc-

But many of the politicians and police superiors Miss Bedi has crossed in her career are more likely to have reacted with a gnashing of teeth.

While she has been celebrated by many in India as the ar-Miss Bedi has prompted criti-chetype of India's new career cism from traditionalists who omen, she is deeply resented within the still overwhelmingly male police force. More than one effort has been made to check her rise by assigning her to jobs considered dead ends.

Her assertive style was dis-played on a tour of Tihar. Strid-

ing across the prison yard, she punctuated her remarks with disparagement of the established ways of Indian politics, particularly the close bonds between powerful politicians and the police hierarchy.

All three major national political parties invited Miss Bedi to run as a parliamentary candidate in the last general election in 1991. She refused, and she says she has not changed her mind. "When I look at our politics, I don't see ethics at all." she said. "Here at Tihar, I have power with ethics, so why substitute it for a world where I would end up with neither?"

At Tihar, where she is the first woman to serve as warden, her philosophy of rehabilitation is at odds with the prison's repressive reputation. The penitentiary, built to serve Britain's colonial rulers in the 1880s, is four prisons grouped together behind 30-foot walls, with separate sections for men and women. The jail is heavily overcrowded.

On her tour of the prison yard, Miss Bedi chatted easily with prisoners. Several times, her progress was halted by prisoners shouting "Madam! Madam!" — followed by an plea for help in obtaining bail, or a speedier trial.

In the prison yard, Gerald Victor interrupted the literacy class he was teaching to step forward. The 38-year-old onetime businessman was awaiting trial on a charge of disposing of a pistol used to kill a prominent lawyer. The maximum penalty jail, and he had been there for 40 months awaiting trial. "Let's go to legal aid," she said. "This man does not belong here."

With the lithe build and cropped hair of an athlete, and a preference for loose trousers and long shirts instead of saris, say she has turned her back on traditions of Indian womanhood. Supporters regard her as a champion of women's eman-cipation. She rebuts both view

"I like to think that what attracts attention to me is my work, not my gender," she said.

GLOBAL SATELLITE HETWORK

O CHE BUREAUS

Why News Travels Fast

With 29 bureaus tracking the news plus satellite coverage that spans the globe, CNN sets the standard for immediate, credible and comprehensive reporting around the world.



For information regarding advertising opportunities, please contact:

Kay Delaney in New York 1-212-852-6956 David Levy in New York 1-212-852-6912 Eric Clemenceau in Paris 33-1-44-95-15-80 Nan Richards in London 44-71-290-8000 Lynne Kraselsky in Hong Kong 852-826-4525 Nobi Hashimoto in Tokyo 81-3-5466-1561

GENTLEMAN SPY: The Life of Allen Dulles By Peter Grose, 641 pages, \$30. Houghton Mifflin.

Reviewed by David Corn

F OR decades Allen Dulles stood as the symbol of the Central Intelligence Agency: a tweedy, pipe-smoking, blue-blooded diplomat-turned-Wall-Street-lawyer-turned-intelligence officer or, as Peter Grose dubs him in his engaging biogra-phy, a "gentleman spy." These days, the posterboy for the CIA is Aldridge Ames, the drunk incompetent who rose through the old-boy bureaucracy to a sensitive post where he could do great

damage as a Soviet mole. Dulles was almost bred, it Company's number one man. seems, with the CIA in mind.

. M. S. Swaminathan, the Indian geneticist and international administrator, is reading "No More Room" by Lester

We already have filled this planet, and if we don't regulate t, then the Malthusian predictions will come true." (Ilise Gersten, IHT)

Foster, was secretary of state in the late 19th century. Dulles's father was a Presbyterian pastor. From a practitioner of realpolitik and a missionary came the

Naturally, Dulles went to

gestion of Patrick Wolff. Yet Wolff's analysis only consid-ered 10 Qh3 and 10 Qf3, where-

as Shahalov's 10 f4!? was stron-

compact 12...d6 would have been Black's best course. After 13 Rde1 Re1 14 Re1 Ne7 15 Nh4 Bd7, Black's development

is proceeding apace.
It was evident after 20 g4!?

that Shabalov's attacking plans were not spent. After 20....c6 21

g5 Nd7 22 Ng4, perhaps Ivanov

should have tried to hold off the pawn surge with 22...Qf8!? 23 15 16.

Rf1 Bd6 25 Qh3, Ivanov could not play 25...Nf5? because of 26

the king position with 26 f6! gf

After 22... Nb6?! 23 f5 Qd7 24

5 Qf5 27 Nh6. After Kh8, Shabalov ruptured

On 12 Bd3, it may be that the

CHESS

By Roben Byrne LEXANDER Shabalov A beat Alexander Ivanov in Round 2 of the United States Championship.

The two gains of the queen sortie involved in 2 d4 ed 3 Qd4 No6 4 Qe3 are the elimination of the e5 pawn and the inability of Black to counter with 4...d5 because of 5 ed.

White must rein himself in on 4...Nf6 and not attempt to storm the black fortress with 5 e5?! Ng4 6 Qe4 d5 7 ed Be6 8 Ba6 Qd6 9 Bh7 Qb4 10 Qb4 Nb4 11 Na3 Rb8 12 Bf3 Ne5 because Black's dynamic play is worth more than the gambit pawn. Moreover, in this same line after 6 Qe2 d6 7 13 Nh6 8



Position after 27... Ng6

Bh6 Qh4 9 g3 Qh6 10 ed Be6, Black has great positional ad-

When Black counterattacks with 7._Re8, it would be wrong for White to play defensively with 8 f3 d5 9 Qf2 de 10 Ne4 Ne4 11 fe Qe7 because of the weakness of the isolated e4

Ivanov tried 9...Bd6, a sug-

27 gf.
Defense by 27...Ng8 could have been defeated by 28 Qh5; for example, 28...No4 29 Rf3 Nd2 30 Rh3 Nb3 (30...h6 31 Qg5! Bf8 32 Nh6!) 31 Kb1! h6 32 Qg5! Bf8 33 Nh6 Qh3 34 Qg8 mate. After 27...Ng6, Sha-balov charged through with 28 Bh6, threatening 29 Bg7 Kg8 30 Nh6 mate. After 28...Bf8 29 Bg7! Bg7 30 fg Kg7 31 Qh6 Kh8 32 Nf6, Ivanov gave up. CENTER GAME

His grandfather, John Watson Princeton, He joined the Foreign Service in 1916 and served in several overseas posts. In 1926 he left the government, whirled through what is now called the revolving door and entered the toney firm of Sullivan and Cromwell, where older brother (and future secretary of state and airport namesake) John Foster Dulles was already ensconced. Allen Dulles handled international lending activity and represented German business interests.

> He returned to the government payroll at the start of World War II with the Office of Strategic Services. As the OSS's man in Switzerland, he pulled together networks of agents and gathered information on German plots to assassinate Adolf Hitler, on the resistance in France and Austria, on the Holocaust. He negotiated the surrender of the German forces in Italy, but his best agent -a low-German officer who delivered 1,600 documents from the Nazi Foreign Office — was a walk-in. Analysts back in Washington often questioned Dulles's reports. And he made mistakes: He predicted that Hitler would not attack Russia. Still, a legend formed: Dulles the spymaster.

In 1950, Dulles, at the age of 57, was appointed deputy director of plans for the young CIA. Three years later, he ascended to the post of CIA director. In these positions, he defined the intelligence system of the United States. He fancied political warfare — coup-making, propagan-da, political fronts — and this activity, despite the objections of others in the CIA and the government, became a priority for the service. Intelligence collection - Dulles's strong suit as an OSS man — received less attention in his CIA than the fun and games. A large and insular bureaucracy grew under him, even though he himself hated such structures. And within this culture a clubby atmosphere developed, one that protected malfeasant and less-than-stellar officers. After CIA officers slipped LSD to an unsuspecting

American physician, probably causing his suicide, Dulles issued the slightest of reprimands to those responsible. No one in the

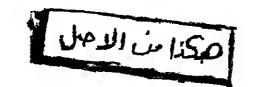
chib would suffer. Mnch of the second half of "Gentleman Spy" covers turf already well-traveled in the litcrature of intelligence: the CLAchoreographed coups in Iran and Guatemala; the develop-ment of the U-2 plane; the procurement of Nikita Khru-shchev's 1956 anti-Stalin speech (Dulles later called this "one of the major coups of my tour of duty," but the CIA was handed the speech by the Israeli intelligence service); the anti-Castro Bay of Pigs debacle of 1961, and the now all-too familiar assassination operations against pesky socialist leaders of the developing world.

A bit frustrating is the reluctance of Grose, a former New York.

York Times reporter, Foreign Affairs editor and State Department official, to confront fully the sense of clitism and self-righ-teousness that imbued Dulles and his comrades. The "Park Avenue cowboys," he writes, "were highly intelligent and deeply motivated to do the public good." Dulles and his like-minded colleagues were blinded by their own hubris. They be-lieved that because they were gentlemen they could do dirty deeds for causes they deemed just, that the world was theirs to fiddle with - and in secrecy. "Gentleman Spy" does not re-write the history of this set, but it does remind us that the distance between a self-proclaimed gen-tleman and a deceitful plotter is not always that far.

David Corn, Washington edi-tor of the Nation magazine and the author of "Blond Ghost: Ted Shackley and the CIA's Crusades," wrote this for The Wash-

Every Friday Contact Fred Ronan (33 1) 46 37 93 91 Fax: (33 1) 46 37 93 70 or your necrest (HT office or representative



WHATEVER IT TAKES.

Good morning. Want to be here tomorrow?

Here's a little something we learned. Success is not the result of spontaneous combustion.

You must set yourself on fire.

If your competition does 50 push-ups, you do 51. If they go the extra mile, you go the extra 10. If they are fast, be faster. If they are smart, be brilliant. If they have the bigger hammer, you have the sharper nail.

Don't solve problems, anticipate them. Don't promise results, get them. Treat every challenge as an opportunity in work clothes.

Know that well done is better than well said. That it is not just the hours you put in, but what you put into the hours.

Let others dream of worthy accomplishments. That's okay. You stay awake and do them. Believe you can't be beat and you won't be beat; that there is plenty of room at the top. But not enough to sit down.

It's easy to put these words down on paper. At Digital, we're putting them into practice.

Whatever it takes. Not fancy words. Just real ones. Mission-critical marching orders for everyone. From our president to the person who turns the lights off very late at night.

Today, Digital is working as never before to be the company you rely on to implement networked platforms and applications in heterogeneous environments.

Today, we are working hard to do it quicker and more cost-effectively than anyone else.

Simply put, today we are working to make ourselves indispensable to our customers.

And you will begin to see tangible examples of that effort every day at Digital.

Whatever it takes does not mean that we will compete unfairly or bend the rules; that ethics and integrity will be sacrificed on the altar of profits.

It does mean that we will go to the nth degree to win your business. And keep your business. It means we will play tough. But fair.

We intend to go as far as guts and talent and vision will take us. And share the benefits with you along the way.

For more information, call your local Digital sales office or reach us via our Internet address: moreinfo@digital.com.



the second secon

Be President

The Clinton administration's sbellshocked first response to the election re-turns was full of the wrong questions. They had to do with image rather than substance, as if the business of being president were a kind of con. How should the president try to reposition himself, was the instant query. What kind of new political image and persona did he need? Should he try to ingratiate and align himself with the more liberal Democrats or the less liberal ones? Which (if any) former presidents should be emulate? Should he prepare to cooperate with the Republican Congress or set the political stage to run against it?

Now, bowever, if nnly by virtue of the calendar and the press of business that can't he ignored, reports from the White House suggest that some grittier questinns are asserting themselves. That could be good news, for the country and president alike. It's nld-fashinned, we know, but what the president could do, if he chose, is decide on the merits what national policy nught to be - what he wants to achieve — propose and fight for it as best be can, and let that define him. First make the wine and only then design the label. How's that for a revolutinnary propositinn?

It shouldn't be all that difficult. The president could adopt as a model his own first year. The immediate issue then as now was the budget. Bill Clinton had to decide what to do about the deficit whether and how far to try to drive it down -and then how to fit within that goal the rest of what he wanted to accomplish.

In that year, wisely, in our view, he chose not a temporizing but an aggressive compromise, a set of measures that not only reduced the deficit but left a little money over in finance the mostly modest spending increases be called investments. He should pursue the same mix of objectives again - not the exact same measures, which can't be repeated, but the same broad pattern, which can. It has the advantage of being the right thing to do, good policy and, because it is good policy, conceivably even good politics, too.

The deficit will turn back up again in a year nr twn if the president and new Congress don't act to suppress it. For the sake of future generations they should keep the fiscal pressure on but do it responsibly. In the House particularly, the Republican majority-to-be would

The identification of a genetic flaw

that seems to cause obesity in mice, and

possibly in bumans as well, caused rip-

ples of excitement when it was an-

nounced last week. The finding holds out

the dazzling hope that scientists may,

eventually, come up with a drug treat-

ment to belp overweight people shed un-

wanted, unhealthy pounds. But don't

to be five to 10 years away. And the field

of genetic disease is littered with false

that greeted past announcements of ge-

netic defects associated with alcoholism,

cancer, manie depression, schizophrenia and other ailments. Only later did scien-

tists realize that they had misidentified

the gene or else had nn idea how it oper-

ated, and thus no idea how to devise a

treatment. Still, there is some reason to

bope that the new gene discovery might

be an exception. That is because there is a

long history of research in physinlogy and hiochemistry that points in the direc-

Scientists have long hypothesized that body weight is regulated by a feedback

mechanism that keeps weight near a par-ticular set point. They bave also done

experiments suggesting that some factor

circulating in the bloodstream tells the

brain when to raise or lower food intake

and energy metabolism. If an nbese mouse is surgically attached to a thin

mouse, for example, the obese mouse will

lose weight, apparently responding to a

substance in the blood of the thin mouse.

in be involved in nbesity in mice. What

scientists at Rockefeller University in

New York City bave now accomplished is

the isolation of one of the most impor-

At least five mutant genes are thought

It is humbling to recall the excitement

bopes gone unrealized.

tion of the new finding.

ant on the discovery changing your life any time soon. Any treatment is said

The Obesity Gene

compound the problem by reverting to the mostly Republican policies that produced it and cutting taxes even while adopting a balanced budget amendment. The combination would require enormous spending cuts, much larger than have yet been fully acknowledged, from which the authors would nonetheless exempt Social Security and defense. Those together with the interest on the deht are more than half the budget. The rest of the government would be left to bear too great a hurden.

It isn't a matter of not wanting to cut or thinking there aren't plenty of programs that can be cut without great loss. But the "Contract with America" is extreme. It would jeopardize important functions of government while shifting enormous burdens to the states. It goes too far, the president can and ought to make the argument for a balanced alternative. Balanced in that sense does nnt mean weak: to the contrary.

How then might Mr. Clinton raise the money he would need? There is hardly a shortage of ideas or possibilities. Step up the means-testing of entitlements (in-cluding Social Security and Medicare; the math doesn't work if you leave them ont). Begin to raise the retirement age. Tighten the eligibility rules in some programs. Toss out the likes of the dairy price supports, which are dysfunctional anyway. Impose some new limits on tax breaks. Toss out some more discretionary spending. Does the country really need a Small Business Administration or an Amtrak subsidy or a special low-income home heating subsidy atop the rest of the

aid the government gives the poor?

Mr. Clinton should go first, propose some serious, specific budget cuts but at the same time — novel notion — defend the legitimacy and importance of other things that government does that ought not be cut. There is plenty of room for n forceful, responsible proposal. Let someone else decide where that puts him in the great, confused and pointless war of po-litical left-to-right labels.

No, a single hudget won't redefine an entire administration. And it won't address the whole array of organizational weaknesses and personal and political had habits that have landed Mr. Clinton and his presidency in so much trouble and that desperately need attention, too. But it's not a bad place to start.

tant, known as the ob gene. In two strains

of obese mice, the ob gene was found to be

defective, suggesting that when it malfunc-tions, it causes obesity. The researchers bypothesize that this gene, acting only in fat cells, normally produces a protein that

circulates through the blood to reach the

brain tells the body to reduce food intake.

mine when one feels hungry.

part of the brain that controls appetite. When a large number of fat cells churn

-THE WASHINGTON POST.

By Stanley Hoffmann

CAMBRIDGE, Massacbu-setts — Those of us who valent. The hope of reaching a grew up in the 1930s and were compromise kept the resort to collater told about the lessons of lective security more symbolic Munich believed that the apthan real. Aggression prevailed. peasement of aggression would The same thing has happened

not be repeated. We were wrong. in Bosnia. The United Nations' The way the so-called internaresort to international mediation tional community has dealt with Bosnia reproduces the League of has resulted in a succession of Nations' handling of the Italian invasion of Ethiopia in 1935 and 1936 and, in a somewhat different plans, each leaving more and Today's powers have not respect, the British-French treat-

ment of the Czech crisis of 1938. When Italy invaded Ethiopia. the League imposed economic sanctions on the aggressor, but at the same time the British and French tried to negotiate a settle-ment with Mussolini. The sanctions, limited to certain products, were too mild to burt Italy.

The British-French plan conceded two-thirds of Ethiopia to Mussolini, but public opinion in England killed it. Mussolini went on to conquer all of Ethiopia. The international community made the mistake of simultaneously pursuing two incompati-ble policies: collective security

against aggression, and a negoti-

ated compromise between parties

that were treated as morally equi-

ont satisfying them.
The United Nations has also resorted mainly to symbolic measures of support for the victims of Serbian aggression — the rather powerless International Criminal Tribunal, questionable economic sanctions, ceremonial NATO air strikes. Negotiations backed by no credible threat nf armed force have turned into appearement.

obtained Balkan peace

yet, and may get much

more war. The dishonor

they have already earned.

more of Bosnia to the Serbs with-

Symbolic collective security that did not even allow Bosnia to exercise its "inherent right of self-defense" by lifting the arms embargo on it has turned into a fiasco.

The only new thing that the United Nations has added to the Ethiopian precedent is an international force with a humanitarian mission - which, haplessly. has been trapped in Bosnia. The force has become a hostage to the Serbs; for the British and French, its safety has become more important than Bosnia's, and a convenient pretext against any resort to more effective military measures.

The proper policy would have been to press the Serbs, by force if necessary, to stop using war and etimic cleansing and to negotiate a fair settlement with their Muslim adversaries after a lasting cease-fire had been imposed.

During the crisis over the Sudeten Germans in Czechoslovakia, when Hitler negotiated directly with the British (who were acting for themselves and the French), he constantly refused to take "yes" for an answer, he kept escalating his demands while Prime Minister Neville Chamberlain kept increaspense of the Czechs.

At Munich, where the Czechs were not even invited, Hitler obtained pretty much all he had demanded. His only "concession" was to refrain from seizing by force what the British and the French were willing to offer him.

The Clinton administration began hy condemning the Vance-Owen plan of early 1993 as a sellout of Bosnia. Now it seems ready to concede to the Bosnian Serbs both the right to confederate with Serbia - to form what would be the Greater Serbia of President Slnbodan Milosevic's dreams -- and the right to remain m control of all the territory they have seized by force until they obtain satisfactory constitutional arrangements from the Bosnian government. All of this, offered behind the backs of the Bosnian authorities, would be conceded in exchange for the Serbs' willingness to stop using force.

Britain and France have remained faithful to the sellont spirit of Munich. And the United States has preferred finally to join its obstinately appeasing allies rather than act alone and take risks to help a victim of aggresno risks of its own.

Clinton

. تد : الإصباطية

ka -

kg. (* - ³ . -

South of

The second

...

...

121 E

<u>....</u>

#. ...

4.5

3− .

Att. 1

200

....

Aut fag 1

Are there differences between the situations? Weren't the two crises of the 1930s conflicts between states, whereas Bosnia is a civil war?

Some had tried to characterize Italy's invasion of Ethiopia as a legitimate act of colonial expansion. As for Hitler's dismanting of Czechoslovakia, many chose to see in it an intervention on behalf of a German minority mistreated by the Czech majority - in other words, an intervention in the domestic affairs of Czechoslovakia based on the impeccable principle of self-determination.

This is exactly what the Com-

munists in Belgrade, reconverted into nationalists, have claimed in order to justify their dismantling of Bosnia. The Bosnian Serbs would never have been able to conquer 70 percent of the country without the Serbian army's inter-vention in early 1992 — in other words, without Belgrade's aggression against a multinational comtry recognized by the European Union and the United Nations.

Some argue that Bosnia should never have been recognized as an independent state in 1992 because of the uncertainty hanging over its future. But a refusal to recognize it would only have provided justification for Serbia's design of ethnic imperialism directed against the Muslims at a time when a European attempt to find a peaceful solution had been sabotaged by the Bosnian Serbs' decision to form a "republic" of their own.

The relations between Serbia and the Bosnian Serbs faithfully. reproduce the relations between Nazi Germany and the Sudetenland. The only real difference is that President Milosevie does nnt have Hitler's power and global ambitions.

But can we be sure that Serbia's nationalists will be satisfied? A victorious Serbia could spread vi-olence to Kosovo or to Macedonia or Albania. There is still the danger of a major international crisis in the Balkans, provoking a showdown between Russia and NATO, a split between the Western powers and Greece, and increasing tensions between Western

Europe and the United States. As at the time of Munich, the great powers bave chosen peace" at the expense of honor. They have not even obtained peace yet, and may get much more war. The dishonor they have already earned.

The writer, chairman of the Center for European Studies at Harvard University, contributed this comment to The New York Times.

For Democracy, Mexico's President Needs Power

WASHINGTON — Mexico bas a new president and an old problem: how to move from dictatorship to democracy without first plunging the country into anarcby. Unfortunately, the United States isn't helping ease the transition. By pushing Mexico to fully embrace dramatic democratic reforms in the short run, Washington may be helping to ensure the triumph of dietatorship, or worse, in the long run.

Signs of stability were in short supply as Ernesto Zedillo Ponce de León began a sixyear term on Dec. 1. The secretary-general of the governing Institutional Revolutionary Party (PRI) was murdered in September. Mr. Zedilio would not be president hut for the assassination of the party's first candidate. And the rebellion in the southern

state of Chiapas shows signs of reigniting. Mr. Zedillo is caught between the United States (and many Western-educated intellectuals in Mexico) pushing for a decentralization of power and the dinnsaurs in his own party who are not above using violence to maintain their grip. So far be bas veered toward those urging quiek democratization. He bas pledged to make the PRI indepen-

dent of the government and to devolve federal powers to the states. But by doing so be will be giving up the very powers necessary to ensure Mexico's democratization.

That is Mr. Zedillo's catcb-22. Fundamental change in the PRI and in the role of Congress means surrendering his power to keep Mexico calm through a mixture of

By Stanley A. Weiss

patronage and authoritarianism. It is a recipe for resistance, reaction and violence. There is another way. It is the way of Mr. Zedilln's predecessor, Carlos Salinas. Mr.

Salinas followed the Asian model: good economics before good politics. He used his status of being above the law to dismiss more than half of the country's state governors. But during his reign the hudget was balanced, triple-digit inflation came down to a manageable 7 percent, and most stateowned companies were privatized. As a result. Mexico has a burgeoning middle class and, through the North American Free Trade Agreement, much closer ties with the

United States and Canada. Today Mr. Zedillo faces problems and opponents even more formidable than those confronted by his predecessor. He needs to create a safety net for the tens of millions of Mexicans still living in poverty. He needs to radically restructure a corrupt judicial and legal system. But first, be must face down those who bave amassed huge personal fortunes hased on ties to the PRL

He must also contend with the Zapatista rebels in the south and the narco-criminals in the north, whose profits from moving drugs into the United States each year are estimated to be more than twice the total revenues of Mexico's petroleum industry. To deal with this unholy triumvirate, he

By Jim Hoagland

will need to wield more power - not less. The United States has much at stake, Mexico is now its second largest trading partner, after Canada. Mexico is also its greatest source of illegal aliens and drugs problems that will only get worse if conditions become less stable. And the U.S. relationship with Mexico can set a pattern for relations with the burgeoning democracies elsewhere in Latin America, many of which are clamoring for inclusion in NAFTA.

What should Mr. Zedillo do? Take a page out of his predecessor's playbook. In his first 100 days, Mr. Salinas attacked the corruption that was at the heart of Mexico's economie problems. He arrested the gangster bead of the oil workers' union, the top executive of Mexico's largest brokerage house, and a major drug trafficker. That asserted his authority and gave him the breathing room for his economic reforms.

President Zedillo, too, should go after his enemies. He must face down the antidemocratic element within the PRI, pursue and arrest the leading drug dealers, and tell the Zapatistas that he will treat them fairly but that if their revolt resumes be will send in the army to restore order. Only then will be have laid a foundation upon which democracy can be built,

The writer is chairman of Business Executives for National Security, an organization of U.S. business leaders. He contributed this comment to the International Herald Tribune.

North Korea: Washington Has Some Hard Selling to Do at Home

Unless, of course, the gene malfunctions. In that case the brain will be fooled into WASHINGTON — It was a few weeks ago, in the Green Room of NBC-TV's Meet the thinking there is not enough fat in the body and will encourage the intake of even more food. The gene probably con-Press." James Carville, due on trols long-term food make, not the hournext, squirmed in his seat. On the by-hour changes in appetite that deterscreen in front of us. Madeleine Albright, the Clinton administra-That all sounds plausible, but scientists tion's diplomatic bulldog, was telling interviewer Tun Russert have a long way to go to prove it. Thus far they have simply found the defective gene why the United States had just in mice that are obese. Now scientists agreed to guarantee energy supmust show that the protein the ob gene

plies for North Korea.

"Paid for by South Korea and

"Tell 'em Americans won't

have to pay for it," Mr. Carville

mutters with growing dismay as

Mrs. Albright plows ahead with

strategic and diplomatic justifica-

about democracy and the inner strength of what is best. There is

high-decibel rhetoric, some vote-

buying and occasional (but non-

fatal) violence. And a clear but

sophisticated message to the con-

tending parties - and to Beijing.

So it proved again nn Saturday, when 70 percent of eligible voters

cast ballots in a range ni contests,

the most important being those

for governor of Taiwan Province

and mayors of Taipei and Kao-

tions and ramifications.

hloodstream and that when injected into Japan! Paid for by South Korea and Japan!" I bear Mr. Carville an animal with the genetic defect, it will cause a weight loss. Once they do that, chanting in a stage whisper. The there will be real cause for excitement. president's political adviser is try-ing to beam to the president's UN Even then, there is no guarantee that the same effects would be seen in humans. The shimmering hope is that, if a faulty ambassador a selling point for the administration's controversial nusatiety signal triggers obesity, scientists clear deal with Pyongyang. But may be able to administer the missing his telepathy doesn't connect.

satiety protein to patients, much as diabetes is treated with insulin injections. But nbesity in humans is apt to be much more complicated than obesity in mice, with multiple genes and hormones involved, and many behavioral factors as well. It may be hard for scientists to find

produces does in fact circulate in the

So keep your fingers crossed. And keep up the diet and exercise.

-THE NEW YORK TIMES.

a single magic bullet.

Mrs. Albright is considered by The Clintonites have some heavy her media-savvy colleagues to be the best television foreign policy spokesman the administration has, in part because she resolutely refuses to commit nuance. She

steams into each answer as if it were illegal to hold another point of view. But in the holding room where Mr. Russert stashes his program's waiting guests, Mr. Carville frets about the ambassador missing out on the politics of selling the North Korea deal.

Fret he should. It is not immediately obvious to heartland America wby North Korea is being rewarded with two nuclear reactors worth \$4 billion for having agreed conditionally on Oct. 10 to abandon, slowly and grudgingly, the nuclear weapons it has been developing — in defiance of international guarantees that Pyongyang had already given. Mr. Carville's instinct is right. selling to do. North Korea's government is

isolated, Stalinist and economically crumbling. A few months ago it was listed as a "backlasb state," an appellation the Clinton administration awards only to a half-dozen certified stinkers nf the earth such as Iraq, Libya and Cuha. But as part of the Oct. 10 deal, the United States has agreed to lift its trade, investment and diplomatic barriers with North Korea, while getting South Korea and Japan to pay for two new Western-style nuclear reactors

for Pynngyang.
South Korea initially gagged on a deal that if completed will save the hostile North Korean regime from collapse. But it has slowly come around to support-ing the U.S.-brokered accord, for lack of a better alternative. That is likely to be the path fullowed

by the rest of us as well, including the Republican majorities that will now control Congress.

external threat to justify its reign of terror. If the threat does not exist, the state invents it, or pro-

The administration maintains that it does not have to submit the agreement to Congress for approval and intends to avoid votes on the floor of Congress by finding the up to \$15 million the United States has to shell out (for oil shipments and other interim energy costs for North Korea) from already appropriated funds.

That strategy avoids having to face in partisan debate three hroad questions that pose big problems for senior administration officials: (1) Do they really believe that North Korea has ceased being a backlash state and should therefore be trusted? (2) Why did Kim Jong II do the deal now? (3) Won't it serve as an incentive for other backlashers to pursue nuclear weapons programs, to get bought off hy the United

States if for no other reason? A Stalinist state depends on an

vokes it by belligerent acts. That is what North Korea has done for decades. For this deal to work, the dictatorship in Pyongyang will have to change its very nature. Privately, U.S. officials say the

economic and political conces-sions being offered the North are in fact poisoned bonbons. To get the goodies, Pyongyang has to open up the system and the country so much that the harsh Communist rule of today will be worn away. South Korea's leaders have accepted the deal because they believe that the regime in the North will have been transformed into a nonthreatening entity before the agreement is fulfilled.

American officials concede that they do not have any strong intelligence on why Kim Jong Il decided to take the American offer a few months after the death of his father, Kim Il Sung, and before he himself was officially installed in power. Nor do these officials present hard and fast reasons why the United States could not have held out for faster and more certain ways of shutting off the nuclear weapons development program.

The latter point is likely to be the strongest line of attack by the Republicans, who are in the comfortable position of having a live target to shoot at without having to destroy it and accept the re-sponsibility for what would follow. Their attacks are likely to make Mr. Carville squirm a lot more before this saga is finished.

The Washington Post.

Taiwan: A Successful Exercise in Smart Democracy HONG KONG — Taiwan appearance of what is worst short of blockade, that Beijing can bring to bear nn Taiwan. Chi-

Other Comment

What Taiwan Voters Want

The election in Taiwan was seen by many as a test of the Kuomintang's prounification stance and the Democratic Progressive Party's advocacy of Taiwan independence. It was and it wasn't. The Kuomintang did use the emotional "China will attack if Taiwan declares independence" ruse to its fullest. This had some effect with the less well-informed elector-

ate in rural areas; in Taipei it did not work. It is thus dangerous to interpret the results as an outcome for or against independence. A more fair and open debate on the issue is needed before far-reaching conclusions can be drawn on what the people want. If they want independence, this needs to be respected by China and recognized by the international community.



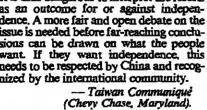
International Herald Tribune ESTABLISHED 1887 KATHARINE GRAHAM, ARTHUR OCHS SULZBERGER

RICHARD McCLEAN. Publisher & Chief Executive JOHN VINOCUR, Executive Editor & Vice President

 WALTER WELLS, News Editor * SAMUEL ABT, KATHERINE KNORR and CHARLES MITCHELMORE. Deputy Editors . CARL GEWIRTZ, Associate Editor ROBERT J. DONAHUE, Editor of the Editorial Pages
 JONATHAN GAGE, Dusiness and Finance Editor RENE BONDY. Deputy Publisher . JAMES McLEOD, Advertising Director JUANITA L CASPARL International Development Director • ROBERT FARRÉ, Circulation Director, Europe

Directeur de la Publication: Richard D. Simmons Directeur Adjoint de la Publication: Katharine P. Darrow

International Herald Tribune, 181 Avenue Charles-de-Gaulle, 92521 Neuilly-sur-Seine, France. Tel.: (1) 46.37.93.00. Fax: Circ., 46.37.06.51; Adv., 46.37.52.12. Internet: IHT @eurokom.ie Editor for Asia: Michael Richardson, 5 Canterbury Rd., Singapore 0511, Tel. (65) 472-7768, Fax: (65) 274-2334
Ming. Dir. Asia, Rolf D. Krangudi. 50 Gloucenser Rd., Hong Rong, Tel. 852-922-1188. Fax: 852-922-1190.
Gen. Migr. Germany: T. Schläter, Friedrichstr. 15, 0323 Frankfurthl. Tel. (089) 72 67 58. Fax: (089) 72 73 10
Pres. U.S.: Michael Couroy, 850 Taird Ave. New York, NY. 10022. Tel. (212) 752-3890. Fax: (212) 755-8785
U.K. Advertising Office: 63 Long Acre, London WC2. Tel. (071) 836-4802. Fax: (071) 240-2254.
S.A. au capital de 1.200.000 F. RCS Nanterre B 73202.1126. Commission Partiaire No. 61337
© 1994, International Herald Tribane. All rights reserved. ISSN: (C94-8052.



briung, the principal cities. The elections were more important than those contests would suggest. By taking place at all they reflected the continued political evolution of Taiwan. And they were seen to foreshadow 1996, when Taiwan will elect

its president for the first time. The ruling Kuomintang prevailed in the most important contest, for the governorship of Taiwan, and its mayor in Kaohsiung was re-elected. But it lost the mayoralty of Taipei to the candidate of the Democratic Progressive Party, or DPP, which advocates Taiwanese self-assertion and ultimately independence. The Knomintang in fact came in third there, behind the candidate of the New Party, a purist breakaway of the KMT that is critical of money politics and suspicious of what it sees as Kuo-

mintang pandering to Taiwanese regionalist sentiment. What conclusions are to be By Philip Bowring Kuomintang and 39 for the DPP.

mocracy by 20 million ethnic Chinese living in Taiwan? • First, popular participation was immense, as reflected in election rallies, media coverage and voter turnout. Money still played some part, but with the major contests concentrated on a few candidates with huge constituencies, it played a much smaller role than in earlier elections, when vote-buying by local bigwigs was common.

those who insist that Taiwan's democracy was brought about hy pressure from Washington and not by struggles in the late 1980s led by the DPP.

Second, the results show a

general endorsement of the middle-of-the-road agenda adopted by the Kuomintang under President Lee Teng-hui on matters re-lating to mainland China; namely, the emphasis on Taiwanese identity and the need for recognition of the de facto independence of the province while adhering to the ideal of one China.

The voters remained worried about the consequences - specifically, threats of an invasion from the mainland — of the DPP's demands for formal independence. Yet, voters at the province level continued to show that Taiwanese identity is a powerful force. The strongly pro-reunification New Party did poorly, obtaining only 4.3 percent of the province-wide ballot, comdrawn from this exercise in de- pared with 56 percent for the

• Third, the Taipei defeat of the Kuomintang showed the voters' willingness to differentiate between national and local issues. In the capital, voters protested corruption and incompetence in the city administration. People of mainland origin, a larger propor-tion of the population in Taiper than elsewhere, are disillusioned with the Kuomintang's pro-Taiwanese drift. Middle-class critics nf the KMT may be reluctant to vote for the Democratic Progressive Party, which sometimes appears nativist and rabble-rousing

The net result was that the DPP got 44 percent; the New Party candidate, a respected former Kuomintang minister, Jaw Shaukang, 30 percent; and the KMT incumbent, only 26 percent. But despite its setbacks, the

Kuomintang bestrides the center of Taiwan politics. Lee Teng-bui put it there. This election result was one reward. The higger one should come in 1996, when Mr. Lee stands to become Taiwan's first directly elected president.

Beijing will be deeply unhappy about Saturday's vnte. It indicates that Taiwan is continuing to inch toward independence. It gives a democratic example to other Chinese that will not be welcomed everywhere. But nothing has happened to justify stronger action by Beijing in pursuit of national" unity. It is hard to identify any serinus leverage.

for exports and a source of labor. Taiwanese voters may like the occasional hrawt, and they certainly want recognition. But the latest election results suggest that they have a strong grip on their

na relies on Taiwanese-owned

factories at least as much as Tai-

wan looks to China as an nutlet

own self-interest.

International Herald Tribune,

IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1894: Reichstag Opens BERLIN - The session of the

Reichstag was opened by the Emperor in the Knights Hall of the Royal Castle this morning [Dec. 5]. His Majesty, in his speech from the throne, after announcing the removing of the Reichstag to the new building and invoking a divine blessing upon the latter, referred to the social question, and announced the determination of the Federal Governments to protect the weaker sections of society and to improve their economic and moral condition.

1919: Serbs Sign Treaty

PARIS - The Serbian delegation to the Peace Conference, headed hy M. Pashich, yesterday [Dec. 5] went to the French Foreign Office and signed the declaration of adhesion to the Treaty of Saint-Germain, under reserve of modifications made up to the present by the United States, Great Britain, France, Italy and Japan. The Yugo-Slav delegates afterwards signed the Treaty with Bulgaria.

1944: Tire Shortage SUPREME HEADQUAR-

TERS, Allied Expeditionary Force, Paris — [From our New York edition:] A severe tire shortage which threatens to put 10 per cent of all American Army vehicles in Europe out of action by the first week in February, unlessdrastic conservation steps are taken, was disclosed today [Dec. 5] by General Dwight D. Eisenhower. The seriousness of the situation was brought to light by a letter which the supreme Allied commander addressed to every of ficer and enlisted man in the theater, urging them to "extract every possible mile from our tires, and use them only as necessary."

حكنا من الاجل

INION

* Clinton Might Still Give 'em Hell

WEST TISBURY. Massachusetts — The similarities between the Republican triumph on Nov. 8 and the congressional elections of 1946 are, understandably, the subject of great interest. Not only did the Republicans win the House and Senate by substantial majorities in both cases, recovering power after years of unbroken Democratie control, hut the Democrat in the White House was humiliated.

And although the iocomiog speaker of the House in 1946, Joseph W. Martin Jr., had cone of the fire of a Newt Gingrich, he and the Republicans and Southern Democrats who dominated Capitol Hill felt that they had a mandate to cut into the power of the presidency and to turn back the New Deal. Yet Harry Truman staged one of

Can Clinton follow Truman's example? To do so, he needs to know who he is and what he stands for, to work for what he feels is best for the country, and never mind the polls.

the great comebacks in political history. So an obvious question comes to mind: What does Bill Clintoo

have to do to be another Truman? Truman had seen his popularity plunge. He was ridiculed for his diminutive size, his Midwestern ways. his past ties to Kansas City's Pendergast political machine, even for his devotion to his mother.

He was called stupid, corny and, like Bill Clinton, a small-bore provincial pol who was too eager to please everybody. The Democrats were mortified.

When Truman returned to Washington after voting in Missouri, Dean Acheson, the assistant secretary of state, was the only administration figure who bothered to go to Union Station to welcome him.

But interestingly, repudiation seemed to liberate Truman; he began to look and sound like a president of purpose and determination.

Truman took on and bested John L. Lewis, head of the United Mine Workers. He put a balcony on the White House so that he and his wife, Bess, could enjoy outdoor privacy, see it improved and expanded. and let the critics rant as they would. And in one of his wisest moves he eral aid for education, raising the gamed General George C. Marshall as secretary of state.

It was after the 1946 election, when the Truman presidency should which Congress passed. It was this have been in sorry eclipse, that most intractability on domestic matters

of the International Herald Tribune.

93 SI: in Asia, Andrew Thomas

on (65) 223 6478; in the

Americas, Richard Lyard on

(212) 752 3890.

For summaries of the surveys from which these facts are taken please east in Europe, James McLend on (33-1) 46-37

By David McCullough

of his landmark achievements came to pass -- the Truman Doctrine, the Marshall Plan, the first civil rights message ever sent to Coogress, the executive order to desegregate the armed forces, the recognition of 1srael, the Berlin airlift.

Of course, oot all these triumphs came in response 10 world events. It was the sudden withdrawal of British support from Greece and Turkey in 1947 that led to the Truman Doctrine; the Soviet blockade of Berlin in June 1948 that inspired the airlift. Nor should General Marshall's immense influence be discounted, as Truman was the first to stress.

And without the bipartisan support of the legislature that he berated later as the "do oothing 80th Congress" run hy "a bunch of old mossbacks" - especially the leadership of Arthur Vandenberg, the Michigan Republican who headed the Senate Foreign Relations Committee there would have been no Truman Doctrine, oo Marshall Plan.

But in the presidency it is character that counts above all.

Although never known to raise his voice with his staff, Truman could be tough as a boot when the chips were down. "We stay in Berlin," he said simply, emphatically, at the start of the crisis, at a time when there seemed oo way to supply the beleaguered city.

The courage he is so widely remembered for was mainly the courage of his coovictions. Warned hy Southern Democrats and old friends back home that his civil rights program could cost him re-election, fruman responded that if he lost because of civil rights, theo his fail-ure would be in a good cause.

Like Bill Clinton, Harry Truman was being pushed and pulled in all directions on domestic issues. His cabinet, old friends on the Hill from his years in the Senate, hig-city Democratic bosses such as Ed Flynn of the Bronx, former Roosevelt insiders, columnists and radio commentators — they all seemed to know better than he how he should conduct himself.

His staff, especially his counsel Clark Clifford, urged him to "strike for new moral high ground." If Con-gress was determined to gut the New Deal, Mr. Clifford said, Truman should be even more determined to

The president called for more fedminimum wage, expanding Social Security and creating a national health insurance program, none of

that allowed Truman to tar the Con-gress as "do nothing" as he fought for election.

Truman wasn't always right. During this time he made the most reprehensible political decision of his presidency, an executive order to create the loyalty program, under which all federal employees were subject to investigations. Trying to appease the growing rightwere entirely Truman's doing. Some wing clamor over Communists in government, he made matters worse. Still, he knew who he was and he knew what he stood for. This helped

him keep a sense of proportion and, to work for what be felt was best for the country in the loog run, oever mind the polls and the naysayers. From his diary entries and private correspondence, we know how low he often felt. "Any man in his right mind would oever want to be presi-dent if he knew what it entails," he

confided to his sister in 1947. Yet

those around him heard nooe of this, no complaints, no whining, Dean Acheson later said it was the "life force" in Truman that so amazed them all - "his strongest, most inspiriog quality, and always

in the darkest, most difficult times." Acheson recalled the lines from Shakespeare's "Henry V," where the Kiog — Harry — walks among his dispirited, terrified troops in the dark of night before the battle of Agiocourt: "Every wretch, piniog and pale before, beholding him, plucks comfort from his looks ... His liberal eye doth give to every ooe ... a little



touch of Harry in the night." Truman had little capacity to move an audience as could Franklin Roosevelt (or, for that matter, Bill Clintoo). Still, on the night of July 15, 1948, in a sweltering Philadelphia auditorium, wearing a snow-white "ice cream suit," he walked onto a floodlit stage and brought a weary, dispirited Democratic National Convention to its feet cheer-

ing, as no one bad thought possible.

I will win this election and make these Republicans like it - don't you forget that," he said, his hands

chopping the air with each word. Although several factors aided his upset victory that November - including his lackluster opponent. Thomas E. Dewey, and a strong voter allegiance to the New Deal — it was Truman himself, the kind of person he was, that mattered most. If there is a lesson to be drawn from the Truman example, it is that.

The writer is author of "Truman," which won the 1992 Pulitzer Prize for biography. He contributed this comment to The New York Times.

Peacemaking: A Fine Art Finds a Spot in the Schools

By Colman McCarthy

speaking with high school socialstudies teachers, and in hosting them in Washington, Mary Soley of the U.S. Institute of Peace has seen an idea taking root: Peacemaking can be taught and learned. As the institute marks its 10th anniversary this month, Ms. Soley, a senior program officer in education and train-

MEANWHILE

ing, is one of the reasons to be modestly grateful that this small

independent agency is around.
"Small" may be overstating it.
This year's budget is \$11.5 million, equal to what the Pentagon spends in eight seconds. Since 1984, Coogress has given the institute \$76 million — or 1/144th the U.S. Army's yearly budget for research, development and acquisition.

The institute, which calls itself "an organization devoted to furthering world peace," barely survived its infancy. The second Reagan administration sought to kill it with zero funding in 1985 and '86. Then it packed the board with a mix of farright ideologues, militarists and retired academics needing a perch.

For a time, it appeared as if the institute was destined to offer oo greater service than staging conferences for former diplomats, policy analysts and assorted brow-furrowers to ponder the latest worrisome threat and hear each other talk. On that drossy level, it might well have been an annex to the Heritage Foundation.

In 1991, shiftings began from discussing peace to teaching it. Small grants — 25 percent of the institute's hudget must be in grants were dispensed for classroom peace education. Last month a 110-page book, "Managing World Conflict," was published. For 1995, the institute states that one of its two principle priorities "will be to increase its effort in education and training in the classroom ... and in the spe-cialized areas of skills training in conflict resolution."

What created this shift? Consumer demand. Teachers, few of whom went to high schools or colleges themselves where courses in peace studies or conflict resolution were offered, began asking Mary Soley and her institute colleagues for teaching materials and strategies.

"Among educators," Ms. Soley says, "I'm finding that obviously they need to talk about national security issues but now they're saying we also

WASHINGTON — In her trav-els around the United States peacemaking. There's a transformapeacemaking. There's a transforma-tion about what they're teaching."

Ms. Soley, a high school history teacher in Indiana before getting a doctorate in education and political science in 1982, came to the institute. in 1991. That year, by coincidence, a Close Up Foundation survey of teachers found that 91 percent reported an "academic inadequacy. and one-sidedness" in teaching materials on peace education.

The institute is new to the field. So is nearly everyone else. Overnight, it seems, more than 300 violence prevention programs and 100 conflict resolution curricula have been made available by anti-violence groups to middle and high schools, according to the National Network of Violence Prevention Practitioners. Peer mediation has never been more in vogue.

Mucb of that is a reaction to adolescent violeoce, from kids shooting kids to students harming teachers. As useful as this eruption of concern may be, violence prevention is oot peace education. The goal should be fully educating the young, begioning in first grade, in a viable solution: knowledge of the methods, history and practitioners of nonviolence and pacifism.

An academic grounding in those worthy disciplines would give students the ideas and facts needed to reject oot only schoolyard violence but America's legalized violence as found in its interventionary wars,. capital punishment, abortion, television and film gore, sexual and racial discrimination, animal exploitation and corporations fighting health and safety regulations.

Teaching the art of peacemaking to kids is more than explaining how to walk away from fights. It is offering a broad educational choice: access to ideas and methods to counter the cultural and institutional blessings of violence that now prevail.

If the U.S. Institute of Peace is moving in that direction - to the classrooms of America's 28,000 high schools and 78,000 grade schools -we can escalate from being modestly grateful to resouodingly grateful. Washington Post Writers Group.

Letters intended for publication should be addressed "Letters to the

Editor" and contain the writer's signature, name and full address. Let-ters should be brief and are subject to editing. We cannot be responsi for the return of unsolicited ma-

LETTERS TO THE EDITOR

Bosnia Finger-Pointing

Regarding the report "Bosnia Fighting Rages as Allies Point Fin-gers" (Nov. 29):

After all the mutual recriminations, it bas been the European approach to the war in ex-Yugoslavia that bas prevailed.

While the United States may have wanted to do more with NATO air power and to lift the arms emhargo. the Europeans vetoed those ideas. Whether they would have worked will never be known. Similarly, while the French and British may point to U.S. refusal to commit ground troops, it is difficult to be-lieve that the addition of, say, 10,000 American troops acting as mere observers of determined Serbian aggression would have made a difference. The European approach was not to deter or prevent aggression, but merely to soothe the results of it. The stark fact is that it is this policy and this policy alone that has brought the situation in ex-Yugosla-

The Legend in the Heart of Tokyo

Tel; (3) 3582-0111; Fax: (3) 3582-3707

For a brochure regarding the Hotel Okura Jet Lag Plan. contact us by mail or facsimile. Include your name, address,

of the publication in which you saw this ad.

company and title, telephone, facsimile number, and the name

■London Office Tel: (077)353-4994; Fax: (077)353-0877 ■Amsterdam Office Tel: (020)676160; Fax: (020)676355 ■New York Office Tel: (212)755-0733; Fax: (212)688-4827 ■Los Angeles Office Tel: (800)526-2281, (213)488-1477; Fax: (213)488-3382 ■Hong Kong Office Tel: 895-1717; Fax: 895-1909

via to its present state of affairs. Making Chicken Safe K. W. EMERSON. Brussels.

Yes, the war in the Balkans is horrible. Yes, the West should do something. The problem in this case, however, is not a lack of will but a flawed understanding of reality on the ground. Air strikes cannot stabilize the situation in Bosnia without the use of substantial NATO ground troops. This, of course, would split NATO, placing Turkey and Greece on opposite sides of a war which cannot be won without sacrificing the lives of thousands of American, British and French troops and spreading the disaster over larger swathes of Europe. Your essayists are effective at calling for action. I wonder if their sons or daughters

would be among those likely to serve

in a conflict that would in the end

look much more like the Vietnam

War than the Gulf War. MIKE BAKER.

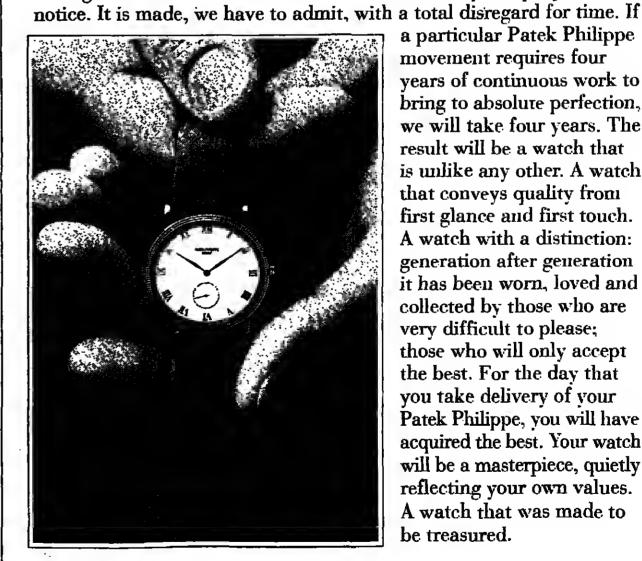
Regarding the report "Got on Urge for Chicken? When in Europe, Careful" (Nov. 16):

In the United States, people have been made aware for years of the dangers of salmonella in chicken; it comes as oo surprise that Europeans should also take precautions. In addition to the statistics provided, the article should have included more of the basic safeguards that virtually eliminate bealth risks. Chicken should always be refriger-

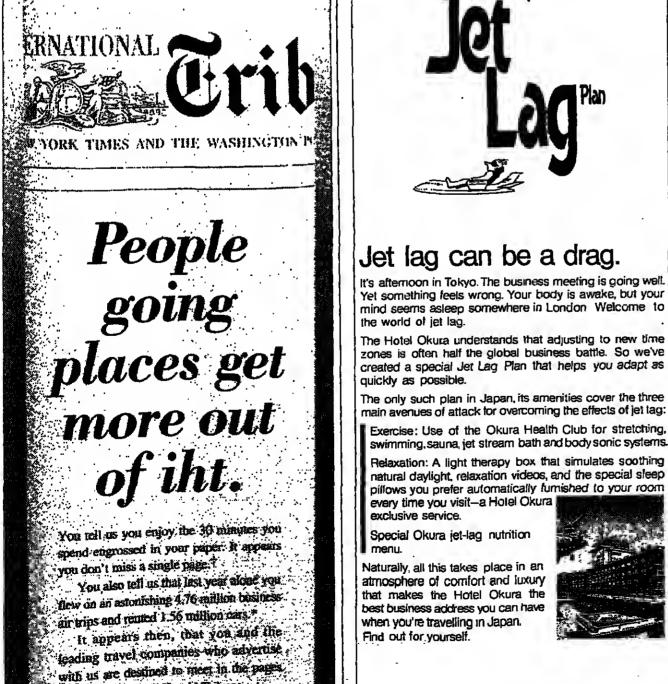
ated until it is to be prepared; this retards salmonella growth. Rinse chicken under cold water before cooking, and clean all utensils and cutting surfaces well with bot, soapy water promptly after use. As the article stated, thorough cooking kills the salmonella bacterium, therefore care should be taken not to eat chicken which is still pink inside.

> ANTONIA SCHLUETER. Cunco, Italy.

For more than a century and a half, Patek Philippe has been known as the finest watch in the world. The reason is very simple. It is made differently. It is made using skills and techniques that others have lost or forgotten. It is made with attention to detail very few people would



a particular Patek Philippe movement requires four years of continuous work to bring to absolute perfection, we will take four years. The result will be a watch that is unlike any other. A watch that conveys quality from first glance and first touch. A watch with a distinction: generation after generation it has been worn, loved and collected by those who are very difficult to please; those who will only accept the best. For the day that you take delivery of your Patek Philippe, you will have acquired the best. Your watch will be a masterpiece, quietly reflecting your own values. A watch that was made to be treasured.



PATEK PHILIPPE **GENEVE**

Patek Philippe S.A. 41, rue du Rhône - 1211 Geneva 3 - Switzerland By Douglas Jehl

New York Times Service
BUDAPEST — Seldom has an American president traveled so far so quickly for so symbolic a purpose as did Bill Clinton in the 24 hours that ended Monday at 6:30 P.M.

From a White House ceremony honoring American artists, Mr. Clinton elambered aboard Air Force One Sunday for a flight to the Hungarian capital. He read a hrief state-

ment, hurried to a ceremony, called on his hosts, and grinned for the cameras along with the dozens of his counterparts who were here to attend the Conference on Security and Coopera-

tion in Europe.

And then the president climbed back on his plane, this time to dash hack to the White House for the one event his advisers decided he could not give short shrift: a Christmas party for members of the outgoing Congress.

Even a senior adminis-tration official who joined Mr. Clinton on his flight said its main purpose was to offer "a symbolic demonstration of American commitment to the organization and to Europe.

The president completed his 9,104-mile (14,736-kilometer) trip in just over 24 hours, traveling at an average speed of more than 370 miles per hour even during the slightly more than six hours that he was on the ground.

What forced the tight schedule was in large part indecision within a White House whose advisers were at odds all year ahout wbether the president

should make the journey. It was not until late last month that foreign policy deputies finally prevailed, in saying that it would be a mistake to give a European summit meeting a sleight.

SUMMIT: U.S.-Russia Split

propo Continued from Page 1
pr whose country is gripped in a war that has left more than 200,000 dead or missing, unleashed a vitriolie attack rarely heard at such diplomatic gatherings and vowed that his sol-diers would fight to the hitter

Mr. Delors with unnaturally diers would fight to the hitter

"What shall be the result of the war in Bosnia, which is now being prolonged due to a mixture of incapability, hesitation and sometimes even ill-will of the West?" Mr. Izethegovic asked the other leaders. "The result shall be a discredited United Nations, a ruined NATO, Europeans demoralized hy a feeling of inability to respond to the first crisis after the Cold War."

He painted a picture of what be called a different world as a result of the European and American failure in Bosnia, "a worse world in which the relations between Europe and the U.S.A., the West and Russia, and the West and the Muslim world shall never again be the

Mr. Clinton, whose trip to Budapest initially was opposed by his domestic political advisers, appeared eager to avoid any encounter that could have entangled him in substantive and potentially contentious discussions.

He spent only seven hours on the ground and did not conduct a full-scale meeting with Mr. Yeltsin except for hrief exchanges on the margins of the arms control ceremonies.

His only meetings with other leaders before he left for Washington were what White House officials described as two hrief "pull-asides," one with Mr. Kohl, the other with Mr. Izetbegovic and President Franjo Tudjman of Croatia.



At the Budapest meeting: Mr. Clinton, Jacques Delors, Mr. Kohl and Klaus Kinkel.

DELORS: Noncontender' Tests the Waters in France

Continued from Page I

a caricaturist's idea of Donald Duck in horn-rims and likes hull sessions with Al Gore, the workaholic whose idea of leisure is watching soccer games and the Tour de France hicyle race - this earnest figure comes out of the phone booth a contender, a man who gets mad, ridicules his rivals, speaks ringingly about his vision of

His political autobiography has a plot perhaps best summarized as follows: Mr. Delors goes to Brussels and gets mugged by the real facts behind Euro-scleroris.

Once a Socialist, economist and internationalist, Mr. Delors has been converted to the belief that there is no substitute for free markets, political action is the key to national destiny and French leadership is the only

This conversion of Mr. Delors from Eurocrat to patriot does not exactly leap off the pages of his book, which offers few populist concessions bebright hlue eyes — a gift from his publisher who has a way with special effects. Most of the time, arcane references elog the prose until it reads like the Maastricht treaty — which, incidentally, Mr. Delors says that he deemed badly crafted even

At present, such pungent directness emerges mainly in smallish gatherings of his supporters, sessions with other French leaders or private On one recent such occasion,

when he was promoting it.

a score of guests, including No-bel-winning scientists, publishers, academics, lawyers, journalists and a movie director who said that he had never voted before, milled around Mr. Delors in a private room at a Paris restaurant for a pre-prandial drink. On cue, a tapestried wall dropped silently through the floor, so guests could move next door to the dinner table.

It was a four-course seminar. With the fig leaf of privacy, Mr. Delors can be withering: French politicians, he says, are hiding the truth from voters who are deeply unsure about Europe and themselves.

His analysis - summarized by intimates since Mr. Delors did not spell it out - centers on a paralyzing French fear of reunited Germany's growing power. As a result, France is regressing into narrow chauvinism, a paranoia liable to become self-fulfilling prophecy.

France must bank on a more deeply integrated European Union Mr. Delors says, quickly adding that it can be largely shaped to French designs on condition that Paris sacrifices enough sovereignty to make unity credible in German eyes. German politicians, who gave Mr. Delors more backing

in Brussels than French leaders did, make no secret of their hope that Mr. Delors will beat out his conservative rivals, all of whom are less pro-European. Accusations that he is "Ger-

many's candidate" are part of the image Mr. Delors would have to dispel in order to win election. In a nation shifting to the right, Mr. Delors insists that a strong state is needed to correct social tensions.

This vision of big problems similar to the views of candidate Bill Clinton, one of the rare leaders whom Mr. Delors ness leaders have made a point seems to admire warmly. At of communicating their conleast momentarily, be has run cerns directly to both governup a bigger lead than Mr. Clin. ment beads and to Jacques Deton ever had in 1992. Since his lors and Jacques Santer, the hook's publication last month, outgoing and incoming Europe-opinion polls have started an Commission presidents. showing that a majority of French people want him to be have met individually with the next president.

Mr. Delors's political strengths come partly from his sterling integrity in a scandalracked age, partly from the prostration of the French Socialists. He shows no affection table called on EU leaders to for his old party, but the Socialists desperately want to rally behind him. In contrast, the French right is split.

for an effective Delors govern- tiveness high on the EU policy ment hinges on the chance that agenda. htists would desert conservative ranks to work Union leaders that Europe is within the European Union bewith Mr. Delors because of their shared commitment to European unity.

Mr. Delors could then pro-

mote his personal vision of strengthening the French state in areas where it can alleviate social tensions and yet abolishing state control in the economy -for example, privatizing telecommunications and other industries that are still able to compete internationally.

That crossover would juggle the land ber parents fled makes the French political landscape as the centrist parties pulled the parents of some of her Vietmannese-American friends, her prospect makes Mr. Delors a father never threatened to discandidate, not just for the presi-dency, but for the history books.

Tories Recoil as U.K. Taboo Is Broken

By Fred Barbash Washington Post Service

LONDON - A leading opposition member of Parliament broke a taboo Monday by proposing a re-engineering of the monarchy.

Jack Straw, the Labor Party's shadow Home secretary, a high post within the opposition, set off a noisy partisan argument by suggesting that the number of people entitled to be called His or Her Royal Highness be reduced from 40 to 20 and that the whole institution be streamlined on the order of the monarchies of Scandinavia, where kings and queens ride around on bicycles.

Mr. Straw's views, not to mention proposals for abolition of the monarchy, have become common in Britain, especially since the beginning of the long running breakup of the marriage of Charles and Diana. And in recent years. the queen, acknowledging the disquiet. has voluntarily shed perquisites of office, such as the royal yacht Britannia.

But for anyone with a real opportunity for high elected office, such opinions are rarely uttered in public.

The ruling Conservative Party immediately seized on Mr. Straw's comments to accuse the Labor Party of trying to destroy the United Kingdom. Despite objections from the speaker of the Parliament, Betty Boothroyd, they injected

it Monday into a Commons' debate on

the budget. The government's national heritage secretary, Stephen Dorrell, said: "If the pageantry were scaled down, the first thing to be hit would be our tourism

earnings, never mind our national re-Meanwhile, Labor Party officials went into the damage control mode, stressing that Mr. Straw's views, taken from a transcript of a BBC television program to be aired Monday night, were not offi-

cial party policy.
In Britain's political system, a shadow secretary is the opposition's designated combatant against his or her government counterpart as well as the person most likely to take over the job in the event of victory at the polls.

The Home secretary is the highest pro-file domestic office of the British govern-ment and the formal link between the queen and the public in a number of

Mr. Straw, a longtime critic of the institution of the monarchy, told the BBC that trimming the monarchy would strike a blow against Britain's "very hierarchieal class system."

He said that a Labor government under its party leader, Tony Blair, would hasten the process toward a more Scandinavian monarchy, a monarch symbolizing a much more classless society."

"That doesn't necessarily spell the end of the monarchy, not for a second," he said. "But it does mean of course that the monarchy's role will be redefined."

Helmit

In fact, a Labor Party commission headed by Mr. Blair has proposed major constitutional reforms for Britain. But, a spokesman for Mr. Blair stressed Monday, the party has steered clear of any radical proposals for stripping down the monarchy.

The Conservatives, who are setting records for low poll ratings and facing internal rebellions on a variety of issues. portrayed things otherwise. Taken to-gether, Labor's proposals for constintional change would produce "the break-up of Britain," said Home Secretary Michael Howard in a BBC interview

"It's a matter of some regret that we need to have this debate, because the royal family have always been beyond politics," Mr. Howard said. "But it does raise very fundamental questions indeed, and the most fundamental of all is this: Are we proud of our history and our traditions, of our institutions, or are we somehow ashamed of them?"

What Labor wants to do, Mr. Howard said, is to play down the institutions and

downgrade them.

"And if you take the whole Labor package of constitutional reforms," he said, "they add up to the breakup of Britain as we know it."

EUROPE: Business Calls for Substance at Summit NAFTA:

Continued from Page 1 leaders name on policies to im-prove the region's competitive-

ness with the rest of the world. Bureaucratic red tape and other regulatory restrictions are holding back sizable potential investment plans across En-

 Domestic political considerations are distracting the leaders of Europe's most important economies at a time when and hig solutions often sounds closer cooperation on economic reforms is desperately needed.

Mr. Delors and Mr. Santer business leaders and have re-ceived a delegation representing the European Round Table. a grouping of heads of 40 of the EU's biggest industrial compa-

In a recent report, the roundestablish what it calls a European Competitiveness Advisory Group, which would acress a bridge between industry and The only credible blueprint the Union and keep competi-

> of the world in areas such as energy, telecommunications, the cost of capital, transportation, and taxation regimes.

> > Continued from Page 1

up in a place where they know

Miss Ngo's fascination with

their neighbors."

hustling Vietnam.

own her if she returned.

From consulting firms to car rental companies to boutiques

and restaurants like Ca-li-pho-

nia Ham-bu-ga in Ho Chi Minh City, the former Saigon, the en-

terprises of overseas Vietnam-

ese are appearing on the husi-

ness scene in an increasingly

There are no firm figures on

For example, the European Round Table said energy markets should be uperanzed because energy costs to industry are at least 30 percent higher in Europe than in the United

The cost of telecommunications services in some parts of Europe is as much as 22 times

that of the United States. Mr. Delors has responded by calling for action on Europe's jobs crisis and trying to revive his year-old proposals - contained in a white paper on johs and compenitiveness — for ex-pensive trans-European road, rail and other infrastructure projects. But the businessmen are cool to make-work programs, and Sir Denys warned against "spending the recovery dividend on the wrong things.

Lucio Stanca, president of IBM Europe, and Carlo De Benedetti, Olivetti's chairman, each offered specific examples of how the inadequate implementation of single-market guidelines and excessive regulation were proving costly to their companies.

The IBM organization is moving to a pan-European or-ganization." Mr. Stanca said. to pay a withholding tax when other part of our company uncompetitive with other parts cause the countries are not implementing single market direc-tives. This is nonsense when we all agree to have free movement

of capital inside the EU.

VIETNAM: A Generation in U.S. Looks Homeward

returning to stay, known as "Viet kieu." But their business-

Vietnamese in the United

States that the Hanoi govern-

ment says totals more than \$600

hring a few thousand dollars to

help their families establish

small enterprises like guest

houses, tailor shops or motorcy-

cle repair shops. Wealthier indi-

viduals or groups are negotiat-

ing to huild hospitals or finance

condominiums and beach re-

Some less affluent emigres

million a year.

the number of refngees who are ly fly below the radar of govern-

es are a growing part of an infu- Miss Ngo benefits from family

sion of hard currency from connections — an aunt in this

Mr. De Benedetti said that during a luncheon with Mr. Deiors last Thursday ne taid out in detailed terms how deregulat-

"It was perhaps a stupid or small example, but I told Jac-ques Delors that we have a joint venture with General Motors's Hughes division for data transmission among hanks via satellites. We can work in Britain where the market is deregulated," Mr. De Benedetti said. But we can't operate in other European countries because of telecom monopolies. I could hire 500 people tomorrow but I can't go ahead because of the regulations. Delors was amazed

ing the telecommunications sec-

tor could create jobs.

hen I told him." Finally, European husinessmen say they fear that domestic politics may distract government leaders from the so-called big four nations of the Union -Germany, France, Britain and

Mr. Taylor of Barclays Bank said that no matter how urgent structural reforms might be, "I don't imagine Silvio Berlusconi thinks about these things every day, while John Major thinks but in some countries we have about the problems be has had getting our financial contribu- lobbied heavily for American we transfer dividends or royal-tions to Europe through Parlia-manufacturing companies to ties or interest payments to an-ment or what a nuisance it is that the Irisb government has collapsed, and if you are meant labor could be secured Edouard Balladur you think cheaply. Mr. Salinas later about Chirac and Delors."

NEXT: A growing political di-

ment interference and red tape.

Like other ethnic Vietnamese,

government office, an in-law in

that one -- that she said can at

least help steer her through the

She also makes full use of

family ties to address the mutu-

al mistrust that can make husi-

ness negotiations here a delicate

side has been furthered by for-

eign entrepreneurs who have taken advantage of the Vietna-

mese's innocence in the market-

Suspicion on the Vietnamese

bureaucracy.

minueL

Mexican Success

Continued from Page 1 meeting has called for his comtry's inclusion in at least one of the trade pacts now in existence

....

FII ...

._...

ė mie

= : : :

9724 T = 1

err:

751

Articles of

Mazir w

les e v

FL . :

or contemplated. The experience of San Pedro. situated in an isolated ranching and cotton-growing region of northern Mexico's Coahnila state, helps explain why the rest of Latin America is so eager to elimh aboard the free-trade

bandwagon. Mr. Salinas was received here with animosity during his 1988 campaign because the town was sinking deeper into poverty, with an unemployment rate of 70 percent, according to Mayor Gahriel Sánchez Garza. Most of the 115,000 inhabitants in the area surrounding San Pedro lacked indoor plumbing, clean drinking water or electricity. The main roads into town were two-lane, heavily potholed highways that were sbunned by. truckers coming south from the

area bordering Texas.

After taking office, Mr. Salinas ordered the construction of a \$23 million, four-lane highway to San Pedro. While campaigning for NAFTA, Mr. Salinas and administration officials open plants here, arguing that opened a \$1.5 million industrial park and established a technical college that trains San Pedro students how to operate and repair computers, robotic equipment and industrial machinery.

"NAFTA was what really changed everything," said Alberto Gallardo, human resources manager at the Hanes factory. "Before the treaty, we were severely limited on what we could produce and what we could import. The rules were very strict. Now we can produce just about anything we want. Everything is easier.

Mr. Gallardo said that as a direct result of NAFTA employment at his plant has jumped from 150 workers a year ago to 900. Hanes predicts employment of about 1,200 people here hy 1996 as the plant expands into a variety of new products.

Support for Broader Pact

More American business ex-ecutives now believe NAFTA has created jobs in the United States and many think the pact should be expanded into Latin America, said a survey released Monday, The Associated Press reported from New York. The survey, commissioned by

the consulting firm KPMG Peat Marwick LLP, found that 62 percent of U.S. executives involved in global strategic planning favored hroadening NAFTA to include Latin America. The trade accord has been

on its promise of more U.S. jobs. A congressional analysis released last week said NAFTA had resulted in a net loss of

ACCESS NUMBERS

00-800-1-4477

1-805-677-8000 1-800-877-8000 8-100-15 800-131

0800_80_0877

0500-89-0877

000417

PYRAMIDS: Highway May Lead to Urban Sprawl

Continued from Page 1

plateau is protected under the 1972 World Cultural and Natural Heritage Convention, of which Egypt is a signatory. Egypt asked that the plateau be listed under the convention in 1979, Mr. Zulficar said. On a tour earlier this month,

Mr. Zulficar found that the highway cuts through the protected zone, a strip of desert that encompasses both the Giza plateau and the lesser-known Dahshour pyramids about 27 kilometers to the south. Construction now is nearing the immediate area of the Giza pyra-

"I was horrified to see what I saw," he said. "The thing is practically finished. It's in total

convention they signed; it's in

violation of Egyptian law."
Although the government has yet to make public a map of the new road, "there already are private homes going up" along the completed portion, Mr. Zulficar said. "They're expensive homes. The people who knew where the road was going through obviously were huying land. In no time it will become an urban site."

Zahi Hawas, who directs archaeological activities at the Giza pyramids, said the bypass road was approved hy the Egyptian Antiquities Organiza-tion in 1984 after a survey found no archaeological ruins in its path. He added, however, that he was not involved in the decision and hopes it can be violation of the world heritage reversed in light of the rapid route, Mr. Zulficar said.

development that already is occurring in the area.
"It's in downtown Cairo," be

said of the Giza pyramids. "It's all high buildings, six floors. You can't really see the pyramids. This was the only hope-to leave the south side free." Mr. Zulficar said the antiqui-

bave rushed approval for the road project after only the most cursory of archaeological surveys. The archaeologist who carried it ont, he said, was instructed to make test borings at intervals of no less than 300 meters, was given no labor to help him and was told to complete the project in a week.
"We think there are 11 pyra-

ties organization appeared to

mids still under the sand" in the area traversed by the highway

CHINA: Dissident Sues Government Over Harassment

The smaller enterprises most-

Continued from Page 1 to the law that the public securi-

ty bureau should stop invading my rights."

Mr. Wang was a co-founder of the Beijing Autonomous Stu-dents' Federation during the popular 1989 protests, landing him at the top of a nationwide most-wanted list of student leaders after troops crushed the

He was arrested, sentenced to four years in prison for counterrevolutionary activities and pa- and several other activists had roled in February 1993, six resumed Sunday meetings at

ACCESS NUMBERS COUNTRIES

months before his sentence was to expire.

In his lawsuit, Mr. Wang complained that the police had set up camp six months ago at the entrance to the spartment block where he lives, followed him whenever he went out and refused to give an explanation when he confronted them. He appealed to the court to

accept his lawsuit, but added that he was not optimistic. Also on Monday, a dissident in Shanghai, Han Lifa, said he

the city's People's Park. For several years, activists had gathered weekly at the park. But Shanghai authorities

have cracked down on democracy activities in the past year and have sentenced at least four leading dissidents to lahor camp sentences. Mr. Han said the family of

one Shanghai political prisoner, criticized for failing to deliver Bao Ge, was still awaiting a government decision on whether he will be allowed to pay his last respects to his father, who died Nov. 27. (Renters, AP) 10,000 U.S. jobs.



COUNTRIES Antique (dedicated p Antique (pay phone) Argentino Amenia Australia (Optus) † Australie (Optus) +
Australie (Teistra) +
Austrie ©
Babennes
Barbedes 5
Belgham +
Beltze (Dorels)
Beltze v
Sermudo /
Beltze v
Bernudo /
Beltze v
Conedo Chiles (Epolish) +/

Cyprus / III 633-1000 Egypt (Coiro) + Egypt (all other) + B Salvador + 008-5511-10 1-200-221-277 022-903-014 -\$00-389-2111 0800-3333 -800-877-8000 103-13 920-120-010 920-120-110

ACCESS NUMBERS COUNTRIES

Denmark + Deminism Republic &

1-200-751-7977 356-4777 02-356-4777 1900007 950-1366 B00-1 E77 800-137

080-900-01

Korea (KT) ++

Japan (IDC) (English) 4 Japan (KDO) (English)

155-9777 95-800-877-9000 001-800-745-11[1 06-022-9119

02+English 800-19877 115

ACCESS NUMBERS

0066-55-877

Philippines (ETFI stations of Philippines (Philippines (PLDT) Philippines (PLDT) Potent + Portugal + Puerto Rice ~ Romania +# Rotele (Mascaw) + Rotsia (all other) +# Soudi Arobio South Airice

COUNTRIES

only) 105-01 102-611 103-16 00104-800-115 05017-1-877 1-200-277-2000 155-6133 8095-155-6133 235-0333 1-235-0333 172-1877 B000-177-177 -800-277-746

155-9777

,33

United Kingdom (ST) United Kingdom (Mer 020-799-011

U.S.A. ~ Ukraine

ACCESS NUMBERS COUNTRIES

To all, just use its bandy gunk and dial the seass mainter for the country you're recting In no time at all, you'll be connected to an English-speaking Sprint Operator It's that easy.

Helmut Newton's Cover-Up: No More Nudes

By Suzy Menkes International Herald Tribune

ARIS — At the age of 74, Helmut Newtoo has taken a radical decision: oo more oudes. provocative photographer calls the show of full-sized images of oaked women, starkly black and white, in a Paris Left Bank gallery, "Mes derniers ous" (My Last Nudes). And Newton, who has dodged the flak from feminists for 15 years over his so-called "porno-photography," says that he suddeo-ly has had a "strong reactioo" against the exposed female

body, "I think I have done enough," he says. "Even when you see a lovely body or an interesting body, I don't think I am going to be seduced. I have a very strong desire to photograph womeo clothed from head-to-foot with hardly an inch of flesh

It may be a prescient decision from a controversial photographer who has always heen ahead of the trend. His sexually amhivalent images of the 1970s were precursors of fashioo androgyny; his hard-edge bondage and fetish references ultimately reached the runways.

"It will be very interesting and extremely daring to photograph women fully dressed," he claims. "It is much more interesting to work under certain restraints than to work in a socicty where anything is allowed."

O nudes is good oews for fashioo. For Newton has signed a contract to work exclusively with American Vogue - 20 years after his images of louche, sexually predatory women first shocked the fashion-world.

Since those images, especially the work with Yves Saint Laurent in the 1970s, are a current source of inspiration to young designers and photographers, Newton's second flowering is also a double-take. A recent spread in a British magazine was a pastiche of the images of divine decadence that Newton took on his favorite setting of Monte Carlo Beach. (He lives in the principality with his wife, June. known as the photogra-

pher Alice Springs). What does Newton think of the homage to his seminal work he would photograph women if by fashion designer Marc Jacobs, and his palpable influence provocatively that anyway "a on current photographs evok-

ing sex and violence?
"I think I am a very lucky guy

- I am sorry for Guv Bourdin that he is oot alive," says Newton, referring to a fellow pho-tographer who died in 1991; their twio iofluences gave French Vogue the stamp of fashioo authority for two de-

What fashion pros describe as "very Helmut Newton" means images of Amazonian bodies (even before womeo worked out), pictures suggesting erotic relationships, often with voyeurs, and strange, unsettling scenarios, like the 1979 photo of models in a steam bath hile another woman is laid out cadaver-like in a herbal wrap.

Newton says he is fascinated by images from the 1920s and 1930s, especially the work of the Hungarian-born photogra-pher Brassai and his low-life visions of Paris.

N a striking Newtoo image of 1975, a mannish woman in a Saint Laurent tuxedo poses in a mean atreet (another versioo had a oude beside her). It not only set the fashion agenda for the androgynous 1980s, but also looked back to the Marlene Dietrich Berlin in the 1930s, where Newtoo spent his teenage years, before his Jewish family fled Berlin for Australia.

"I can't deny the influence of Berlin," he says. It comes in the louche voyeurism, the glossy references to fetishism, or in the symbolic mooocle (even for oudes). Newton claims it originated as a teenage crush oo the monocled woman who worked with him at the studio of the photographer Yva, where Newton was apprenticed at age 16. It could just as well he taken from the painting by Otto Dix.

The first photographic shoot for American Vogue took place in Monte Carlo last Friday and featured that other Newtoo obsession, with medical imagery. To create an ambience for a high-heeled shoes story, towering model Nadja Auermann, with one leg in a plaster cast, is carried aloft by men or pushed in a wheelchair. Newton puts down such surgical obsessions to "my hypochoodria." His critics suggest it is part of his instinct to portray women as victims.

"I am not going to defend myself," says Newton, reciting the rhetorical question of why he did oot like them, adding masochist is the stronger person than the sadist."

There is no doubting the cations, of a 1975 photo of a ized images.



A decadent display of diamonds on Monte Carlo Beach, for American Vogue, 1989; androgynous Saint Laurent tuxedo on a mean Paris street, 1975; and self-portrait.

clothed or undressed, as in the a thin dress. series he painstakingly created

of herself towards men, makes German Juergen Teller. this one of the most suggestive

power of Newtoo's womeo, woman with legs splayed under

io identical settings in the tostay at fashion's cutting edge.

1980s, as a prelude to fashion but Anna Wintour, editor-ingoing offstage and oudes be-coming his obsession. Chief of American Vogue, calls not focus on clothes. His wife, Newton "one of the leading he says, will criticize a picture if "He helped hreak cooven-tions . . . the frankly apprais-ing glance of the liberated wom-fluence." She cites British phophotographers and right oow be she can't "see the buttons." on, of a woman who feels sure tographer Nick Knight and the

Liberman, deputy chairman- has inevitably caused a reaction tographs — the big hats, the editorial for Coode Nast publi- toward more graphic and styl- wasp waists, and then it all goes

Two years ago, Newtoo walked out of a fashioo photog-It is rare for a photographer raphy seminar in Monte Carlo claiming that it was "cheating" to take fashioo images that do

"If someone asks you to photograph a huilding, and you photograph the clouds, it seems pointless," he says. "In the best Wintour believes that the fashion photographs we can all pictures I think Vogue has ever running-in-the-street reportage remember the dresses. I remempublished," wrote Alexander style that she herself pioneered, ber [Irving] Penn's fashion pho-

shock. A jewelry spread last summer in French Vogue had wrinkled hands in Bulgari rings gutting the entrails of a chicken. He was inordinately pleased at

the reaction. The nudes at the Vallois gallery (36 Rue de Seine, in the Jan. 15) are oot placed in New-

tography still has the power to text. They gaze out from a plain ground "Terrorists" was the original

title, because the inspiration for these life-size figures, stripped hare, came from seeing pictures of Baader-Meinhof suspects in police cells. In an adjacent room, Newton presixth arroodissement, until sents "mutations," distorted versions, wheo he re-photo-

Newton's warts-and-all pho- ton's usual, art-directed con- graphed the images oo different planes to show close-ups of genitals or breasts swelling from armless torsos. Instead of the familiar sparkling water of Monte Carlo Beach, bodies float as if dissolving in a

bath of acid. The pictures are

weird and disturbing. "You destroy what you love," says Newton. "They are the last of the line."

Dior: Measuring the Man

house Wednesday, two famous faces will be missing: Dior's elderly sister Catherine, who shared a sheltered bourgeois childhood in a flower-filled Normandy garden; and Jacques Rouët, the genie of the company's expansion from its foundation in 1946 until 1984.

The book's "onting" of Dior as a homosexual, although delicately done, has appalled the tight-knit circle of people who still revere the master contrier, who died in 1957, a decade after his "New Look" revolutionized postwar fashion.

Catherine Dior is also perturbed by what she feels is an unjust portrait of their mother as a social climber. Rouet is concerned that a veil has been lifted on a private life about which Dior himself was ultra-discreet.

To its credit, the house of Dior, oow under the ownership of Bernard Arnault, has stood by author Marie-France Pochna, a French journalist and broadcaster. Arnault is telling friends privately that he finds oothing shocking in 1994. in discussing the life of a designer who died 37 years ago - and in the context of a serious book that presents Dior as a marketing pioneer as well as a creative spirit.

In "Christian Dior" (Flammarion), the effect of Pochna's infamous "outing" is rather to enhance Dior's stature, because she places him in the artistic milieu of the 1920s, when he was part of a quasi-Bohemian circle that included Jean Coctean and Christian Berard.

The book portrays the family as less than the Edwardian idyll that Dior himself suggested.

ARIS — When a new biography of Christian Dior is "baptized" at the couture tan Dior is "baptized" at the couture tan his living after his father was ruined in the 1930s crash, comes out as more astute and interesting than the marshmallow portraits previously

> In the same week as this literary storm in a thimble, the Lyon-based "Université de la Mode" announced a new annual prize for a fashion book, in French and in a foreign lan-guage. It may have trouble making a short list.

The good news is that an extensively re-searched "Dictionnaire de la Mode au XXe Siè-cle," or fashion encyclopadia of the 20th century, edited by Bruno Remaury, was published by Editions du Regard this fall. Most fashion books, funded by the designers themselves, are gush and puff, with self-congratulatory texts filling the (small) space between lavish pictures (small) space between lavish pictures.

Even serious authors who have had the cooperation of a fashion house may find themselves frozen out if the results do oot please (like the biography of Saint Laurent by journalist Laurence Benalm, which was ultimately ignored by the house).

Nobody wants fashion biographies to focus only on the private side—like the recent unauthorized "Obsession: The Life and Times of Calvin Klein," which tells all about homosexual parties on Fire Island in the 1970s and little about the designer's contribution to fashion. But an artist expresses himself in his work, and it helps to know about the man behind the myth.

This year 40 million hotel guests in 30 cities will turn to WHERE Magazines for directions & advice

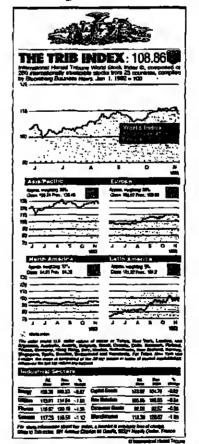


The English-language magazine for affluent tourista

London: Tel 44 171 435 55 53 Fax 44 171 436 45 07 Paris: Tel 33 1 44 56 31 95 Fax 39 1 42 66 49 11 Rome: Tel 39 8 529 30 06 Fax 39 8 529 30 08 Budgapest: Tel 36 1 266 3113 Fax 36 1 116 6316 Dublin: Tel 353 1 831 4752 Fax 353 1 831 4769 Costa del Sol: Tel 34 5 282 2498 Fax 34 5 282 2498

Suzy Menkes

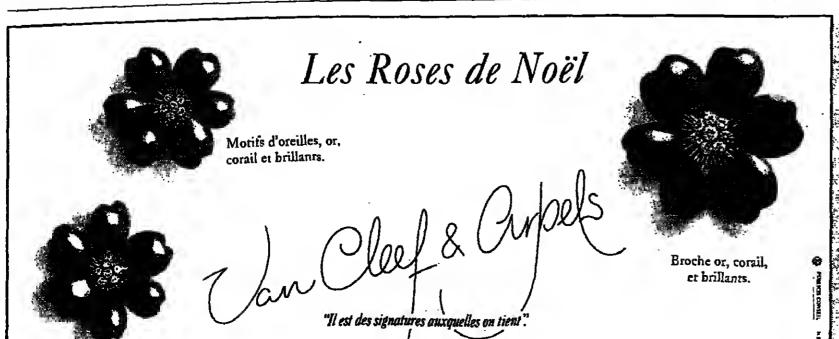
The 25 key world markets reported in a single index - daily in the IHT.



The Trib Index, the IHT's exclusive global equities index, tracks share price movements in all the world's major markets and industrial sectors.

This unique index provides a quick, selective benchmark on the state of the world's stock markets and, indirectly, the international economy

It is the only major world equities index to carry a Latin American component. The Trib Index appears daily in the International Herald Tribune.



BSS OROUP w Intelliged Chil... w Intelliged Chil... w Swissfund Chil.

A\$ - Australian Dollars; A\$ - Austrian Schillings; BF - Belgian Francs; C\$- Canadian Dollars; DM - Deutsche Marks; ECI - European Currency Unit; FF - French Francs; FL - Dutch Florin; Life; LF - Luxembourg Francs; p-sense; Pips - Peastas; SG\$ - Singspore Dollars; SF - Sense Francs; Y - Yen; a - estied + - Other Prices; N.A. - Not Available; N.C. - Not Communicated; p - New; S - suspended; SS\$ - Stock, Split; - Ex-Dividend; "- Ex-Ris; - @ Other Price and, 3% pressm. charge; - Park exchange; +- Amplitudend auctorage; e - misquested earlier; x-not registered with regulatory authority. P: Middle of bild and offered price. E: estimated price; y; price calculated 2 days prior to publication; z: bid price.

حبكذا من الاعل

For information on how to list your fund, fax Catherine de VIENNE at (33-1) 46 37 21 33.

French Service Com-

this m.

....

7.20

272

4.5

Part of Section

 $\lambda \gamma_{i,j}$

- ---Mary .

426 E

1

The state of the s

05 437 437

200

Thinking Licod

Clinton Aire

EU Finance Chiefs Bring Unity Closer With Currency Pact

By Tom Buerkle

BRUSSELS — The European Union on Monday declared its 1993 battle with foreign-exchange speculators a success and cleared the way to adopt a single currency this decade without tightening trading limits between national currencies.

EU finance ministers cndorsed a written opinion of the European Monctary Institute, the forerunner of an EU central bank, that the widening of trading limits to plus or minus 15 percent from plus nr minus 2.5 percent had succeeded in thwarting speculation against EU currencies and should be

The language of the agreement was vague, and ministers made it apparent they would keep things that way,

Asked whether the decision meant the EU could proceed to a single currency without tightening trading limits. Theo Waigel, the German minister who chaired the meeting, said only, "I am not prepared to open the door today to new speculatinn."

The Maastricht Treaty allows countries to adopt a single currency beginning in 1997 or 1999 if their currencies have stayed within "normal" limits for two

When ministers widened the range in which currencies are allowed to fluctuate "normally" to 15 percent on Aug. 2, 1993, amid a full-blown currency crisis, they called the move temporarv. But the system has worked so well since then - all major currencies in the exchange-rate mechanism have gone back within the old 2.5 percent bands - that no one wants to tamper with it.

Separately, Mr. Waigel and Finance Minister Lamberto Dini of Italy denied that Rome had opened talks aimed at returning the lira to the exchange complex, neither of rate mechanism. Several Italian pected for months.

industrialists have demanded re-entry by year-end to give lta-ly the technical possibility of joining a single currency if one is established in 1997.

The ministers also gave a thumbs-up in an EU plan to break ground on 14 cross-border road and rail projects by the end of 1996 but, at British insistence, dropped a reference to considering new borrowing. The decision could set the

stage for a new clash over funding if Jacques Delors, the outgoing president of the EU commission, decides to make a push nn financing at a two-day summit meeting that opens Friday in Essen, Germany.

Henning Christophersen, the commissioner for economic af-fairs, criticized the ministers for closing the door on the possibility of fresh funding, saying that Britain, France and Belgium alone had lodged requests for funds that would deplcte the existing EU budget for such projects, according to officials

attending the meeting. The ministers also endorsed a plan for combating long-term unemployment that will be put to leaders at Essen. But Philippe Maystadt of Belgium criticized the proposal for focusing on cutting costs and deregulating the labor market without mentioning work-sbaring or promoting new social services.

■ Ukraine Gets EU Loan

EU finance ministers approved a loan of 85 million European currency units (\$103 millinn) to Ukraine but attached such stringent conditions that the funds are unlikely to be disbursed soon.

The package is conditional upon Ukraine reaching a stand-by agreement with the International Monetary Fund and agreeing to a definitive sbut-down of the Chernobyl nuclear complex, neither of which is ex-

Derivatives Weave Tangled Web Bankers Trust Agrees to Fed's Disclosure Request

By Lawrence Malkin ernational Herald Tribune

NEW YORK - Under pressure from the public and Congress to regulate the burgeoning trade in derivatives, the Federal Reserve Board warned banks Mon-day that they must explain to customers exactly what they are buying.

The warning came in an announce ment that Bankers Trust New York Corp. had agreed with Fed regulators to ensure that any company "has the capa-bility to understand the nature and material terms, conditions and risks" of the complex instruments.

Bankers Trust, the most aggressive of the big New York banks dealing in the instruments that were designed to protect companies against interest-rate and currency fluctuations, is under investiga-tion by the Securities and Exchange Commission after settling a \$73 million suit filed by Gibson Greetings Inc. over losses on derivatives.

A \$130 million suit has been filed by Procter & Garnble Cn., which also says Bankers Trust did nnt explain the risks of the contracts.

Bankers Trust's credit rating was placed under review Monday by Standard & Poor's Corp., the first review by the credit-rating concern related to a company's concentrated exposure to the derivatives business, Knight-Ridder Financial News reported.

Adding to these high-profile cases was the disclosure last week by the treasurer of Orange County that its derivatives fund had lost more than \$1.5 billion nn the book value of its securities. That prompted Senator Alfonse M. D'Amato, the Republican from New York who is expected to become chairman of the Banking Committee, to pledge to investigate the derivatives business.

With the full support of the Fed, banks and banking groups have pleaded with Congress not to regulate derivatives and argued that the remedy for excesses in the iness was fuller disclosure by banks.

Another example of this came Monday in London when the Group of Thirty, a study group of bankers and academics chaired by Paul Volcker, former chairman of the Federal Reserve Board, released a survey showing 88 percent of 274 firms polled either followed the group's guidelines on derivatives or planned to do so within the next year.

Bankers Trust said its agreement with the Fed was limited to leveraged transactions, which are the most risky because they involve borrowed money. But they also are the most potentially lucrative for companies that use derivatives in speculate for profit, not just to protect them-selves against market moves.

Charles Sanford, chairman of Bankers Trust, said leveraged transactions accounted for less than 5 percent of the bank's total revenue from Jan. 1, 1993, to Sept. 30, 1994.

The agreement said the bank had al-ready reviewed its derivatives business for controls, and Mr. Sanford said the new code of conduct, to be submitted to the Fed by year-end, "will bring to the leveraged derivative transaction business a level of transparency and supervision that will benefit our clients."

Faulty Strategy Lies Behind Orange County's Losses

By Floyd Norris New York Times Service

NEW YORK -- The treasurer of Orange County, California, investing \$8 billion of money from the county and local government agencies, did not buy any securities that have defaulted. Nor are any likely to do so.

Virtually every security he bought will be worth, at maturity, about what he paid. So how did the treasurer, Robert L. Citron, manage to lose \$1.5 billion of that money, as the county acknowledged last week?

[Mr. Citron has submitted his resignation, Knight-Ridder reported late Monday from Santa Ana, California.]

To put more moncy to work, the fund borrowed about \$2 for every \$1 that had been entrusted to it to manage. The fund must pay interest on those borrowings, and that bill has risen rapidly this year.

That part of the loss has nothing to do with derivatives - securities whose value is based on the value of simpler under-

lying securities or commodities - and everything to do with the risk of taking on debt to make investments.

Meanwhile, the interest the fund earns on its investments has stayed the same on many and declined rapidly on others. including some of the more exotic securities that can be classified as derivatives. While those securities will return to face value in a few years, they may not

produce enough interest in the meantime

to support the loans Mr. Citron took out

to buy them. Some of the securities conceivably could go for years without paying any interest. The \$1.5 billion of losses refers not to the cash that has flowed out of the fund but also to the current market value

of the securities the fund owns. The fund cannot afford to let its customers withdraw money now, because its securities are not worth what it paid, and it would take losses if it sold them. So last eek it notified the customers that any withdrawals would carry a 20 percent penalty. Had it not done so, the first

customers out would have got their money

while later ones took even larger losses. What follows is a look at some of the securities Mr. Citron bought and the financing strategies he followed:

• Lend long, borrow short. Orange County bought large quantities of Treasury and government agency securities, mostly with maturities of five years or less, with some running to 10 years. It generally financed those purchases through what are called reverse repurchase agreements, or reverse repos, in which securities — either those that are being bought or others — are pledged to secure loans. Those loans were generally rolled over every three or six months and became more expensive as market interest rates rose.

For example, in October the fund bought \$124.8 million face value of Treasury notes paying 4.75 percent interest and maturing in September 1998. It paid an average price of slightly more than par value, so it got an effective yield of 4.61 percent. Most of the money it spent

See ORANGE, Page 15

Thinking Ahead /Commentar

. For more information about the Index, a booklet le available free of charge, Write to Trib Index, 181 Avenue Charles de Gautle, 92521 Neutily Cedex, France.

Clinton Should Go for Three in a Row

By Reginald Dale

ASHINGTON - In the past few days, President Bill Clinton has again nailed his colors to the free-trade mast. First, he signed on to an Asia-Pacific free-trade area.

Now he is claiming credit - though much more than he deserves - for Congressional approval of the Uruguay Round world trade pact. But just as he has a chance to make it three in a row, it looks as if bc is running out of steam. At the Summit of the Americas in Mi-

ami this weekend, Mr. Clinton will have a historic opportunity to lay the foundations for free trade throughout the Western Hemisphere now that a booming Latin America has suddenly become one of the world's fastest-growing regions. But it looks as if Mr. Clinton is going

to miss the opportunity. Largely as a result of short-term thinking and White House bungling, the Miami meeting "is shaping up as a turkey," said Gary Hufbauer of the Institute for International Economics in Washington.

That's a pity. At home, Mr. Clinton should not allow the free-trade momen-

turn to falter as isolationist forces regroup for new battles in the months ahead. Abroad, it will do no good for American leadership if Washington cannot of fer Latin America at least as far-reaching a deal as it struck with the Asia-Pacific countries in Jakarta just three weeks ago.

Anything short of serious new moves to

freer trade in Latin America, preferably with a timetable, will seem weak and indecisive. The general idea of hemispheric free trade was already endorsed two years ago under President George Bush.

. Miami is looking like Jakarta m reverse. In Jakarta, the Asia-Pacific Economic Cooperation forum endorsed the vision without the details. In Miami, Latin America is likely to get details, in the shape of more. meetings, without the vision.

In contrast to APEC, the Miami summit meeting is unlikely to set a target

The United States should offer Latin America at least as farreaching a trade deal as it struck with APEC.

date for free trade. Nor is Mr. Clinton expected to propose further Latin American summit meetings, although the APEC summits are now annual events.

And yet the economic and political arguments for the United States to embrace free trade with Latin America are just as good, if nnt better, than they are for the Pacific. Now that they are virtually all free-market democracies, the Latin American countries are much more homogeneous than those in APEC -politically, culturally and economically.

A hemisphere-wide dismantling of economic frontiers would help underpin

the new democracies, defuse long-standing cross-border antagonisms and create an internationally minded middle class.

Without waiting for the United States, the Latin American countries are already pushing ahead with a plethora of their own plans for free-trade areas and common markets. Many of them also are looking to forge new trade links with Europe and Asia.

If the United States wants to be at the center of these new economic structures, it should take the lead now, with the first step being a formal invitation to Chilc to join the North American Free Trade Agreement. Other countries would join when they are ready.

A hemispheric area would make more sense than the perplexing network of subregional agreements that is already causing some confusion to business And, according to a study by Mr. Huf-bauer and Jeffrey J. Schott, it would divert little trade and investment from

other countries. That is a key point. Like APEC, a hemispheric free-trade agreement should be a building block of a more open multilateral system, not an inward-looking fortress.

To implement such a strategy, Mr. Chinton will need broad new fast-track negotiating authority from Congress. To help ensure that he gets it, he should use the Miami summit meeting to continue to campaign vigorously for freer trade, not send a message that he is suddenly shirking the challenge.

Seoul Plans to Loosen Financial Rules

China to Direct Lending

HONG KONG - China has imposed stringent measures to

restrict commercial loans to strategic industries, to try to shore up the credit rating of local companies amid a spate of bad debts. The measures came as once-generous lenders tightened their

own procedures for approving credit to joint ventures, which have

mushroomed in the booming Chinese economy, currently growing at between 11 percent and 12 percent.

ments as well as state-run banks to limit loans to approved credit

limits in major contracts," said an official at an affiliate of the

Bank of China. "Authorities have decided to restrict foreign

investment to those that meet strategic economic development

needs of the country," he said.

Foreign investment in China this year is expected to rise 30 percent, to \$33.5 billion, but authorities were trying to cut its

growth next year, the China-run Hong Kong China News Service

These measures were taken after several foreign lenders and

leasing firms went public with concerns about the reliability of

Chinese firms in repaying loans and meeting contracts, dampen-

There were internal circulars sent recently to all local govern-

To Strategic Industries

Compiled by Our Staff From Dispatches

SEOUL - The government announced Monday a five-year deregulation program that would ease the movement of funds in and out of South Korea and allow foreign companies to list on Seoul's fast-growing stock exchange.

By 1997, South Korean companies will be permitted to freely borrow and invest outside the country. Currently, they need government approval for foreign investments exceeding \$20,000.

The measures, subject to parliamentary approval, will be im-plemented in three stages be-ginning next year, the Finance Ministry said.

The ministry said the measures were needed to help South Korean companies build their offshore operations and become more competitive.

The government also will scrap some restrictions on foreign currency holdings. Currently, individuals and companies with more than \$50,000 m foreign currency must report their holdings to bank authorities.

The new plan will permit in-dividuals to deposit as much as \$30,000 in overseas accounts. Individual South Koreans are currently barred from keeping

Matsushita Signs Pact With IBM

that individuals may take on overseas trips will be doubled to \$10,000 per trip; students studying abroad will be permitted \$3,000 a month, compared with \$2,000 now.

reported over the weekend.

ing the country's attractiveness.

The limit on foreign currency to 1 billion won (\$1.3 million) next year from 300 million won for companies and to 500 million won from 100 million won for individuals. The limit on foreign stock

ownership in local companies The ceiling for overseas secu- will be raised to 15 percent next rities investment will be raised year from 12 percent now. The

1996 and 1997. The abobtion of the investment ceiling will be discussed after 1998. "The opening of stock and bond markets will be carried out gradually to prevent sudden in-

fluxes and outflows of foreign

limit will be further increased in

money," the assistant finance minister, Shin Myoung Ho, saitl. While allowing foreign firms to list shares on the stock ex-change, Seoul will continue to prohibit foreigners from own-ing more than 10 percent of a

domestic company. South Korea has had tight controls on foreign exchange dealings mainly to prevent capital flight and belp manage do-

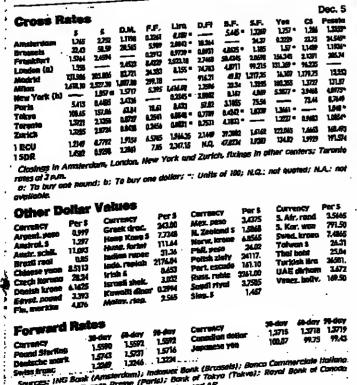
mestic money supply. The five-year plan was based on a report submitted in September by a foreign exchange committee composed of scholars from private and govern-

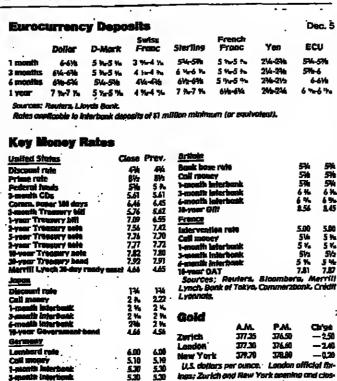
ment research institutes. South Korea has recently pursued ambitious financial liberalization programs to be-come a member of the Organization for Economic Coopera-tion and Development by 1996.

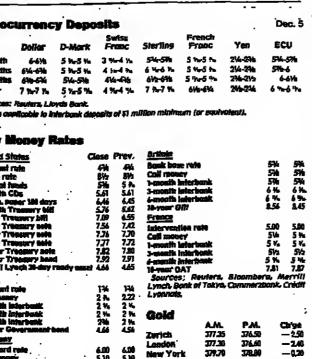
Foreign analysts here said the plan was "a small step," adding that South Korea had a long way to go if it wanted to join the OECD.

(AP, Bloomberg, AFX)

CURRENCY & INTEREST RATES







On New Products Compiled by Our Staff From Dispatche TOKYO — Matsushita Electric Industrial Co. and International Business Machines Corp. said Monday they had signed a letter of intent to explore cooperation in developing and manusacturing a range of products using the PowerPC chip. As a first step, Matsushita will use the chip — developed by IBM, Apple Computer Inc.

and Motorola Inc. —in its new game machine 3DO Real by the end of next year, officials said. Matsushita said it and IBM. would jointly develop a new generation of multimedia products — combining communications, audio and graphics such as portable communications equipment and rewritable optical disks. The company said the micro-

processor could be used in a wide variety of products and applications including personal computers, consumer electronics, automobiles and home entertainment products. (AP, AFP, Reuters).



Stocks Move Little, **Fearing Rate Rises**

Compiled by Our Staff From Disposches NEW YORK - The stock market finished mixed Monday as concern that rising rates would draw money from stocks offset expectations of strong

corporate earnings. The Dow Jones industrial average finished down 3.70 points at 3,741.92, but gaining issues

U.S. Stocks

butnumbered losing issues by an 11-to-10 ratio on the New York Stock Exchange.

The price of the benchmark 30-year Treasury bond fell 5/32 point, to 95 7/32, while the yield edged up to 7.92 percent from 7.91 percent Friday.

Bonds were set back after data showing strong sales of new homes and automobiles revived concern that brisk eco-nomic growth could accelerate mflation, traders said.

That could affect how tobacco progress.

light brands. Computer stocks were strong on expectations for growing demand for personal computers.

Michael Kwatinetz, a computer analyst for PaineWebber, aid surveys of retailers implied that "an impressive consumer quarter for personal computer sales is in progress," with de-mand in some instances outstripping supply.

Compaq rose % to 40%, and Dell rose 1½ to 42%. Interna-tional Business Machines got an added lift, rising ½ to 71%, after SoundView Financial Group raised its investment opinion to short-term buy from hold.

PPG Industries fell 11/4 to 351/2 after the company said analysts' estimates for the year were probably accurate but that it considered their upper pre-dictions for 1995 income a "challenge."

In over-the-counter trading, RJR Nabisco was the most Electronic Arts rose 1% to 21% actively traded issue on the Big on rumors that the developer of Board, slipping 1/64 to 6% after interactive entertainment softthe Federal Trade Commission ware would merge with Bertels-haid it was considering chang-mann AG, the German media ing the way it tested the level of company. Bertelsmann denied picotine and tar in cigarettes. there were any such talks in (Bloomberg, AP)

Dollar Slips as Traders Lock In Their Gains

Compiled by Our Staff From Dispatches

NEW YORK — The dollar was mostly lower Monday as traders took profits after the currency's gains last week, deal-

A series of stronger-than-expected economic reports last week sparked speculation that

Foreign Exchange

the Federal Reserve Board would have to follow up its 75basis-point rate increase of Nov. 15 with another increase to keep inflation in check.

The dollar closed at 1.5717 Deutsche marks, down from 1.5800 DM on Friday, and at 100.355 yen, down from 100.605 yen. The dollar was also at 5.3950 French francs, down from 5.4210 francs, and at 1.3255 Swiss francs, down from 1.3337 francs.

The pound was at \$1.5570, down from \$1.5610.

Traders said dollar trading was light because of a firmer

cies amid speculation Germany's central bank was more likely to raise rates than lower them. Higher German rates would. make mark-denominated de-

posits more attractive. "There's nothing too much in that apart from a lack of inter-

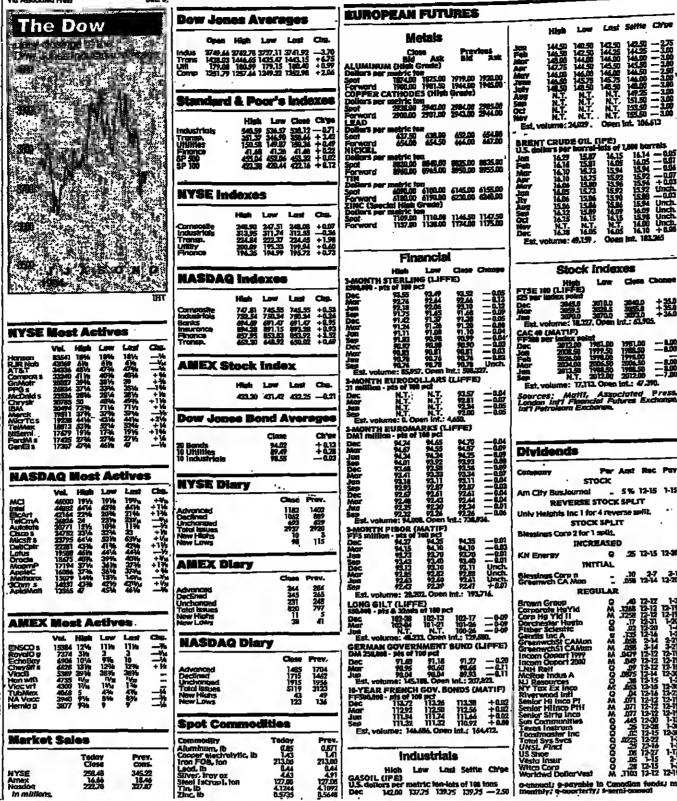
est in the dollar," a dealer said. The dollar failed to react much to a warning from Treasury Secretary Lloyd Bentsen of the dangers of allowing the dol-

lar to collapse. "If you see the dollar go down the tubes, you end up with serious problems," Mr. Bentsen said.

Mr. Bentsen said the U.S. government and the Fed had to balance the need to avoid a dollar collapse, fight inflation and bring down the budget deficit.

"We had some profit-taking, and the market is taking a bit of a break," said Kaori Muto, a America in London. "But people want to buy on dips."

(Knight-Ridder,



Fears of Winter Glut Knock Down Oil Prices

LONDON — World oil prices plunged again Monday, extending a decline that has knocked more than \$1 a barrel off prices in two trading days.

Traders sold oil futures heavily on fears of a winter supply glut. Analysts say oil refiners have produced too much gasoline corporate adviser at Bank of and heating oil and think demand will not

The benchmark Brent blend crude oil for January delivery traded at \$16.04 a barrel in

Analysts said mild weather across the Northern Hemisphere was keeping a lid on

demand for heating oil.

The price of oil is now almost exactly at the midpoint between the year's high and low of \$19.01 and \$12.90 a barrel, reached

in August and in February.

Starting Jan. 1, motorists in the most polluted cities across the United States will be filling up with cleaner "reformulated" gasoline as part of the government's antipollution program.

Oil refineries have been working to pre-

abnormally high rates to ensure the availability of supplies.

■ Nickel Price Soars in Siberia Panic The world price of nickel soared amid sudden worries about supply from Russia after reports of explosions and power shortages at a huge smelter in Siberia.

At \$9,575 s ton on the London Metal Exchange, the metal was up more than 25 percent from a week earlier and had gained percent in just a few hours of trading. The price eased later to \$8,800 as the

U.S./AT THE CLOSE

Home Sales Reach High for 1994

WASHINGTON (Bloomberg) - Sales of new single-family wasrung ion (Bloomoerg) — sales of new single-family homes rose an unexpected 1.3 percent in October even though mortgage rates moved higher, government figures showed Monday.

All U.S. regions except the Northeast reported gains in October the Community of the ber, the Commerce Department said. The seasonally adjusted annual sales rate rose to 726,000 — the highest since \$17,000 last

Also reflecting renewed consumer confidence, U.S. car and December. light truck sales among Detroit's automakers rose 5.4 percent in November. Last month's sales may have reached an annual rate of 15.8 million to 16 million, the most since January 1990, once sales by import makers are added in, analysts said.

California Energy to Buy Magma

OMAHA, Nebraska (Bloomberg) — Magma F. wer Co. agreed Monday to be acquired by California Energy Co. for \$950 million in cash and stock after the company sweetened its hostile bid over-

The agreement, 3 percent higher than the \$925 million offer California Energy dropped Friday, comes after two months of refusals by Magma to consider a combination of the two geothermal power companies.

Unocal to Take 4th-Quarter Charge

LOS ANGELES (Reuters) — Unocal Corp. said Monday it would take a pretax charge in its fourth quarter of about \$445 million, or \$275 million after tax, to reflect a change in its

accounting policy.

The changes are being adopted to recognize the reduced value of certain oil and gas producing properties. Under the new policy. Unocal will evaluate properties for impairment on a field-by-field basis, compared with the old country-by-country policy.

Compaq Chief Says Recall Unneeded

SAN FRANCISCO (Bloomberg) — Compaq Computer Corp.'s top executive said Monday that a recall of Intel Corp.'s flawed Pentium microprocessor was unnecessary, although Com-

paq was replacing the chip for customers who requested it.

News surfaced in November that Intel's latest computer brain, the Pentium, contained a flaw that affected certain complicated division calculations. Intel has said it has fixed the problem on its production line, but PCs with the flawed chip continue to be sold.

J.C. Penney to Fold 'Units' Division

PLANO, Texas (Bloomberg) — J.C. Penney Co. said Monday it would close its Units division, a 113-store chain that made it big in the 1980s with an informal, one-size-fits-all line of women's

Falling sales and several years of losses led to the decision, Penney said, though it did not provide specific results.

For the Record

Newport News Shipbuilding, a unit of Tenneco Inc., said it had won a letter of intent from the United Arab Emirates to build a shipyard in Abu Dhabi.

Nintendo Co. was ordered by a New York appeals court to pay \$208 million to Alpex Computer Corp. of the United States for

AT&T Corp. said it would increase its prices on certain domestic and international long-distance phone calls, resulting in a \$289 million boost to annual revenue,

First Union Corp. has entered a definitive agreement to acquire American Savings of Florida for \$253 million, or \$21 a share, in stock, American Savings said. (Knight-Ridder)

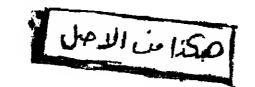
Weekend Box Office

The Associated Press

LOS ANGELES — "The Santa Clause" dominated the U.S. box office again with a gross of \$11.5 million over the weekend Following are the top 10 moneymakers, based on Friday ticket sales and estimated sales for Saturday and Sunday.

(Walt Disney) .	\$11.5 million
(Peramount)	\$5.5 million
(Universal)	##.35 million
(Worner Brothers)	nonlim E.SE.
(Buena Vista Pictures)	\$4.9 million
	53.7 million
	32.8 million
	52.5 million
	92.3 malloo
(Twentieth Century Fox)	\$2 million
	(Paramount) (Universal) (Worser Brofiters) (Buena Visia Pictures) (Watt Disney) (Twentieth Century Fax) (Matty-Goldern-Mayer) (Columbia)

WORLD STOCK MARKETS For te GEC 234 GEC 274 ### (CBOT) 1.000 but of the many of both of 1.000 to 1.00 Est. soles N.A. PFTs, soles 2.40 PfTs open int 15.402 off 333 Mefuls 19.40 75.75 Dec 75 127.60 127.65 127 TOPORTO ADITED Price APPLICATION ADITED Price APPLICATION ALCAR ALMINIANI BY 244 251/2 BY 251/ Brussels 7740 7520 5330 3100 2400 4400 4400 4420 2400 2200 12100 72075 1670 1970 1670 1970 1700 7100 A 1670 1970 1670 197 2.859 19.139 19.139 14.51 14.51 1.110 1.254 1.111 1.255 1.25 -11.6 2.089 -12.0 -12.0 82.084 -12.0 8.383 -12.0 7.464 -12.0 7.465 -12.0 14.505 -12.0 4.719 -12.0 4.719 -12.0 1.381 Macirici rol Hiss. 3040 salonder 5370 944 3100 s 2035 6 2035 6 385 arc 3860 arc 3860 arc 3860 arc 3860 arc 3860 3,409 89,433 15,074 20,602 11,598 4,974 9,259 FIT'S Grown Int 122.045 up GRS CATTLE (CAMER) ALL INVESTOCK CATTLE (CAMER) ALL INVESTOCK TALS ALL INDEX STORM BLOCK INFO ALL I action Gobain Jeff +0.12 13.822 -0.15 29.340 +0.07 18.543 -0.22 4.330 -0.15 2.542 1.037 0.95 0.95 04.75 04.75 04.30 04.30 +0.10 +0.25 +0.40 +0.40 +0.40 +0.30 +0.30 +0.72 Stock Exchange Index: 384.53 Pravious: 381.11 Millam Allecture: 381.11 Allecture: 381.11 Allecture: 381.11 Allecture: 381.12 Assilicition 100.00 14678 Assilicition 100.00 14678 Assilicition 100.00 14678 Assilicition 100.00 14679 Bac Agricolfuro 2715 2780 Bac Agricolfuro 2715 2780 Bac Agricolfuro 2715 2780 Bac Agricolfuro 1248 1290 +0.25 +0.46 +0.50 +0.57 +0.37 +0.17 +0.17 London Abbey Nerl 4.14 Alliest Lyons 5.41 Ario Wigains 2.45 Arrayil Group 2.50 BAN 2.50 BAN 2.50 BAN 2.50 BAN 3.50 BAN 3 Zurich Adia Init B Alusurisse B new 647 648 BBC Brum Bov B 1121 1112 Cba Gesy B 778 744 CS Hoidings B 251 545 Elektrov B 344 338 Fischer B 1500 1510 Interdiscount B 776 774 Jeimoti B 776 779 Jeimoti B 776 779 Jeimoti B 776 779 Jeimoti B 776 770 Rosverspick B 440 449 Nexte B 440 440 Nexte B 776 770 Parmeso Hid B 776 770 Parmeso Hid B 776 777 Parmeso F 775 Parmes +0.25 +0.30 +0.35 +0.35 +0.35 THE CONCESS OF THE SOIRS 2,664 WE C (NCSS) 27,500 hr - cont out 1,770 hr 12,00 hr 1 COPFEE 204.25 204.00 205.10 205.10 205.00 201.50 Est. 30less Frit oper SLGAR-1 15.25 13.26 13.26 +1,00 +2,35 +2,50 +2,40 +2,15 +2,10 +2,10 +2,10 277 17,205 4,402 2,596 1,491 1,114 233

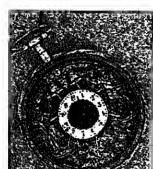


BLANCPAIN

Since November 20th 1994, these watches are no longer displayed at the Deutsches Museum in Munich.



Pocket-watch with automata Ref. 115



Pocket-watch with automat Ref. 271



automat Ref. 282



Pocket-watch with automat Ref. 901



Pocket-watch with automat Ref. MU 39



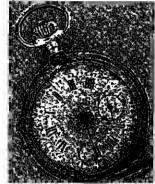
Pocket-watch with automat Ref. 641



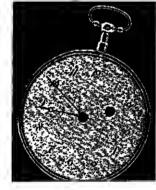
Pocket-watch with automat Ref. 456



automat Ref. MU 38



automat Ref. 382



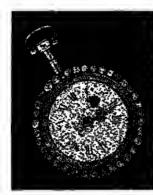
Pocket-watch with automat Ref. 648



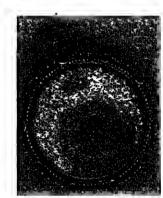
Pocket-watch with automat Ref. TP 23



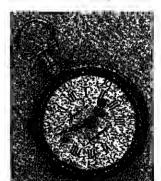
Pocket-watch with automat Ref. TP 136



lewellery watch



lewellery watch Ref. 390



They have been stolen on the night of November 19th to 20th!



Ultra-slim watch No. 413 Ref. 0021-3318-55



Extra-slim watch No. 1097 Ref. 1195-1127-55



Chronograph with split seconds-hand and perpetual calendar No. 520 Ref. 5581-1418-55



Tourbillon No. 7 Ref. 0023-3318-55



Extra-slim jewellery watch No. 2583 Ref. 0096-2228-65



Perpetual calendar No. 10 Ref. 5495-3318-55



Ultra-slim watch No. 51 Ref. 0021-3427S-55



Moon-phase watch No. 3



Minute-repeater No. 34 Ref. 0033-3318-55



Ultra-slim watch with interchangeable bezels No. 382 Ref. 0020-1828-65

A reward of 110'000 Sfr. will be offered to any person who can give useful information. For any information you could give, please contact the criminal police in Munich - tel. 089/12511 - or any other police station.

Deutsches Museum

194544

124 LC bra 14 LC bra 14 LC bra 14 LC bra 14 LC bra 15 LC bra 16 LC bra 16 LC bra 17 LC

1.5 1.7

- 20

.12 40

44.78

HH

.28

High LowLatest Cirige

AD AD ANALY AND ANALY ANALY AND ANALY AND ANALY AND ANALY AND ANALY AND ANALY ANALY AN

11% 9 GMS 11% 19 GMS 1

2014 194 IST AT S
2014 59 A IDB CM S
2014 294 IsdackLash
214 294 IsdackLash
214 294 IsdackLash
214 294 IsdackLash
214 294 ISDACER
2014 196 ISDACER
2014 ISDACER
2

Div YId PE

64 45 12

12 12

24

16

Selection Company of the Company of

Yel PE 100s High Low Lates Chipe

A NAC Res 44 NN Bos 44 NN Bos 50 NACC 60 NACC 64 NEGOTS 54 NEGOTS 54 NEGOTS 75 NEGOTS

13

47

, Z

.12

.72 .20

.16

2025年中年3年 - 1455年 1555年 1555457 1555457 15557 15557 15557 15557 15557 15557 15557 15557 15557 15557 15557 15557 15557 15557 15557 15557 15557 15557 15557 1

277.4 1199 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2 200 | 277.2

Div Yld PE 100s High LowLatestCt/av

.14 .29 1.94 .40

MICLE

12 Month High Low Stock

2<u>5</u>

7 17 - 32

.08

##

oiled by the AP, consists ecurities in terms of dollar updated twice a year.

11 Breckstr 9% BroGout 9% BrJonn 6% Brunos 6% Buffiets 5 C-CUBE 8% CAJ Wre 6% CCB Fn 3% C COR 2% COW 2% COW

30

44 7

1.23

1.00

31e 17 27

109.444

2425 21 iğ

25e 13 lk

22% 5% CSMPD 22% 16% CSMPD CSMPD 19% 14 CSMPD TICH 25 20% CSMPD 27 SE% CSMPD 27 SE% CSMPD 21 15 CSMPD 21 15 CSMPD 21 16 CSMPD 26 16% CSMPD 26 16% CSMPD 27 16% CSMPD 27 16% CSMPD 28 16% CSMPD 28 16% CSMPD 29 16% CSMPD 29 16% CSMPD 20 16%

Monday's Closing
Tables include the nationwide prices up to
the closing on Wall Street and do not reflec
te trades elsewhere. Via The Associated Press

20 41

High Law Stock of the Stock of

THE THE PROPERTY AND TH

| 12 | Allerith | 13 | Allerith | 13 | Allerith | 14 | Allerith | 14 | Allerith | 15 | Allerit

| Day | Yid | PE | 1000 | Asph | Low | Lobard | The Set | Hall |

.22

というない 大学のからいっちないというない

4 × 1

<u>--</u> 1500 -

مكذا من الاجل

Outlines Plans for Survival

MUNICH - Gebrüder Marz AG, the indebted German brewer and drink-maker, said Monday it planned a thorough reorganization, including selling or closing subsidiaries.

Dieter Jünemann, a member of the company's supervisory board, detailed the rescue plan at a special meeting of Marz

"Since it is not possible to bring the company into profit in the short term, this will mean selling or, when that's not possible, closing" März subsidiaries, Mr. Jünemann said.

Shareholders on Monday overwhelmingly approved a plan to sell a 95 percent interest m Bavaria-St. Pauli Brauerei and its Jever beer brand to rival Brau & Brunnen AG. The plan was announced in October.

März said it would get 400 million Deutsche marks (\$254 million) from the sale of Jever and its hrewery. That windfall, and the März family's decision to write off more than 200 million DM in loans to the company, will reduce Marz's accumulated bank debt from 1.1 hillion

DM to 517 million DM. But Marz executives said that would not be enough to save the company, Germany's largestvolume beer producer in 1993, without additional measures.

The sale of the Jever brand and the Hamburg brewery is expected to make Brau & Brunnen Germany's largest-volume beer maker, succeeding Marz.

Shareholders were not expected to vote on the overall direction of the proposals made by the März family, who hold more than 90 percent of the company's common shares.

Trading in Marz stock, which was suspended Thursday pending Monday's announcement, will resume Tuesday. The shares last traded at 216 DM.

März executives did oot say which subsidiaries the company planned to sell or close, but they promised there would be "a ew Marz" at the shareholders' viceting in May.

Marz owns the national beer brands Henninger, Eichbaum

Waking an East German Giant

صكنا من الاحل

Dow Chemical Co. To Buy Majority Stake in Complex

By Nathaniel C. Nash

New York Times Service
SCHKOPAU, Germany — Building after building sits vacant. The rust is everywhere - on miles of piping that run overhead, on stanchions supporting huge water tanks and on smokestacks reminiscent of the last century.

This mournful site a few miles west of Leipzig is the Buna chemical complex, once the heart of the East German state chemical industry and, more recently, all

but destined for the scrap heap.

But the European subsidiary of Dow Chemical Co. is betting on the revival of the 1,250-acre (500-hectare) plant and its antiquated technology, as Dow Chemical makes its boldest move yet into Eu-

Dow Deutschland is expected to pay several hundred million dollars for a 75 percent stake in Buna and two other nearby plants while the giant Russian gas company Gazprom purchases the rest. The German government will bear the hrunt of the restoration at Buna with a \$2 billion investment that nonetheless could save only 3,000 jobs at the plant, which once employed 18,000. It now has 4,600 workers.

When we're done, Buna will be possihly the most modern chemical complex in Europe," said its managing director, Bernhard H. Brummer. "There were many in the West who simply wanted to shut us down so they wouldn't have any new competition. But that's not going to happen. Buna will live."

Dow Deutschland is already the dominant American chemical company in Europe, challenging the European chemical giants Bayer, BASF and Hoechst,



If Dow acquires a majority of Buna and the two other plants — n steam cracker in Bohlen for beginning the chemical refining process and a polyole-fin producer in Leuna — it will become Germany's fourth-largest chemical com-

The East German operation is, more than anything, a beachhead for exports to Poland, the Czech Republic, the Ukraine and the Baltics," Elmar J. Deutsch, head of Dow Chemical's German subsidiary, said in a recent interview with the German business weekly Wirtschaftswoche, Mr. Deutsch declined to be interviewed for this article. Buna embodies many symbols.

For the German government strugling to integrate East and West, it is by far the largest bailout of failed East German industry, and, if sold to Dow Chemical, it will be the largest privatization among the 13,000 former East German

For East Germans, it represents an assurance that despite the failure of com-munism, their chemical industry not

only will not disappear but also will probably be competitive eventually, early in the next century.

But the decision to invest a vast amount of capital to save a few jobs is also a politically delicate one. Buna will be left with one-sixth of its former work force. But the project is an attempt to salvage at least some jobs in an area where unemployment is running at 30

Dow Chemical has signed a letter of intent with Treuhandanstalt, the government agency handling East German privatizations, to analyze the value of the operations at Buna, Bohlen and Leuna. Dow proposes to purchase as much as 76 percent of the operations.

Buna's move into free-market hands will mark a new era for this complex, which was built by the prewar chemical

giant I.G. Farben.
During World War II, Buna made tires for the German war machine. But it was not bombed by the Allies at the end of the war, as were many German chemical plants. Some company officials contend that the Allies did not destroy the plant because they wanted to benefit from its substantial strides in the development of synthetic rubber.

Under Communist rule, Buna provided for the East German market because the country had little access to Western chemicals and technology. It made its chemicals from coal, an expensive polluting process that has now been shut down. Despite the severe pollution that resulted, the technology was studied by other ehemical companies in the aftermath of the 1973 Arah oil embargo.

Mr. Brummer, who keeps a color poster of the former East German leader Erich Honecker as a reminder of the company's past, acknowledges it is not easy for a Western manager to run Buna. "There is real resentment here that Westerners have come in and exploited the East Germans," Mr. Brummer said. "East Germans want to run their own destiny now."

Mercury **Plans Cut** In Staff

Compiled by Our Staff From Departher
LONDON — Britain's second-higgest phone operator, Mercury Communications Ltd., said Monday it would cut al-most a third of its work force, scrap its pay phones and con-tract out directory inquiries to

try to increase profits.

Mercury plans to focus on providing services to businesses while working in partnerships with cable television operators to expand its presence in the consumer market, which is dominated by British Telecommunications PLC.

Mercury said it would direct-ly eliminate 2,500 jobs, many of them through voluntary retire-ments, and further pare its payroll hy selling a computer-equipment subsidiary that employed 1,000.

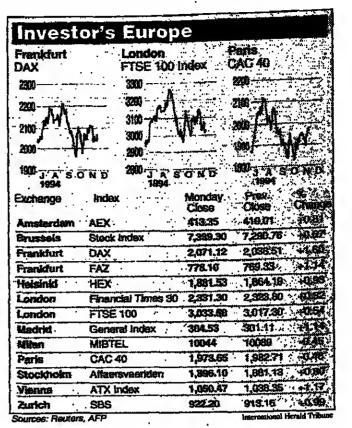
All of the cuts are expected by the end of 1995 and will leave Mercury with a staff of just under 8,000, the company said.

Mercury's chief executive, Duncan Lewis, said the cuts were necessary to meet growing competition and falling prices for telephone services.

Mercury also said it would take a pretax charge of £120 milresults for the period ending March 31, 1995, because of the cuts. Of that figure, £40 million would be linked to a staff-reduction program and £80 million

would be on asset write-downs. Mr. Lewis said Mercury's Services division would be restructured into five areas: international business services, corporate business services, enterprise business services, home husiness services and partner services.

James Ross, chief executive of Cable & Wireless PLC. which owns a majority stake in Mercury, said, "I am convinced missile sectors. the profits growth track."



Very briefly:

• Scottish & Newcastle PLC's purchase last year of the Chef & Brewer pub chain helped lift the brewer's first-half earnings 28 percent, to £145.1 million (\$226 million).

 Koninklijke Ahold NV's third-quarter profit rose 25 percent, to 90.9 million guilders (\$51 million), led by an increase in U.S. sales. Reed Elsevier PLC completed its \$1.5 hillion acquisition of Mead Data Central from Mead Corp.

lion (\$187 million) against its . Swissair AG said its airline operations, which include flight operations, technical services, ground operations and information technology, had a "double-digit profit" in the six months to

September but that its flight operations alone posted a loss. Varia Batterie AG of Germany and Duracell Inc. of the United States won a contract valued at \$18 million to develop lithium

batteries for electric cars. Akzo Nobel NV received a seven-year stand by credit facility valued at \$700 million from a group of 15 banks.

• Royal PTT Nederland NV joined with Swiss Telecom and AT&T Corp. to bid for a 27 percent stake in the Czech state-owned phone company SPT Telecom.

• Skandia AB's gross premium income rose 26 percent, to 38.7 billion kronor (\$5 billion), in the first nine months of the year.

• The European Union authorized Thomson CSF and Deutsche Aerospace AG to form two joint ventures in the weapons and

that the action we are announc- . Bayer AG said it planned to list its shares in the United States ing will get Mercury back on after U.S. officials either recognize the company's financial reports or find a compromise between U.S. and German reporting (Reuters, AP) procedures. Bloomberg, AFX, Reuters, AFP, AP

ORANGE: For County, Derivatives Losses Centered on Faulty Strategies

on the bonds came from bor-

rowing through six-month re-At the time, the going rate on

such six-month loans was 3.31 percent. So at the start, it could finance the entire transaction and get a profit of 1.31 percent -or \$1.6 million - a year. But as short-term interest rates rose. the profit vanished.

· Structured notes. One of Wall Street's most versatile recent inventions, these call for

interest rates that vary according to formulas that sometimes are quite complex.

Terms of the structured ootes varied widely. Io some cases, the county got a promise of risine interest rates for three years, followed by rates at a formula that could cause rates to decline, perhaps to zero, if market interest rates rose.

In other structures, it agreed to be paid a rate based on the difference between short-term the issuer - usually a govern- and long-term rates. In that

rates would remain much higher than short rates. In at least one case, the formula was tied to German interest rates and was a bet that those rates would fall. This year, all those bets

have been losers. Consider these examples of the structured notes the fund OWNS:

 Stepped inverse bonds: Orange County bought \$100 million of Federal National Mortgage Association stepped inverse bonds in February, just

ment-related agency — to pay case, it was betting that long after the Federal Reserve Board tightened credit for the first time this year:

> The notes do not trade, because Orange County owns the entire issue. But if they were sold, they would now trade at a substantial discount to the face value. They were a bet oo falling interest rates, and that bet has not worked out. • Dual indexed boods: In an-

> other example, Crange County in July 1993 bought \$100 million of dual indexed bonds, interest rates on which will fluctuate with the difference between the rate on 10-year Treasury bonds and the six-mouth London interbank offered rate.

This issue also does not trade, because no one except Orange County owns it. But with the spread between the short and long rates having been cut in half since issuance, it also would trade at a discount if Orange County decided to sell. did not offer much potential. The drug is generic

Medeva Buys U.S. Anesthesia Firm

would pay \$54 million for Inhalon Pharmaceuti-

cals, a U.S. company that specializes in a surgical Inhalon, a closely held company based in Bethlehem, Pennsylvania, recently built a plant

to make isoflurane, a widely used inhaled anesthetic. The plant also can make enflurane, another anesthetic that the government recently allowed Inhalon to begin producing.

The British pharmaceutical company said it expected Inhalon to make a "modest contribution" to 1996 earnings.

Analysts warned that the market for isoflurane

and competes with more sophisticated products LONDON - Medeva PLC said Monday it from Abbott Laboratories Inc. and BOC PLC. But Dennis Millard, Medeva's finance director, hinted the product could be improved and said the company planned to enter the world market with a product that has "maximum added-on value."

"The margins are still very good, even though this product is generic." Mr. Millard said. "It's not easy to make this product. You have to have

high-tech facilities." Medeva plans to finance the acquisition in three parts, starting with a payment of \$35 million from existing resources. An additional \$10 million would be paid in the second quarter of 1995 and \$9 million later that year.

(Bloomberg, AFP)

entrantista in the second control of the sec

Don't miss the upcoming page WORLDWIDE

LUXURY REAL ESTATE A selection of the world's finest properties presented in color.

See the Friday December 9: edition of the newspaper

Merald Tubune

INTERNATIONAL CLASSIFIED MARKETPLACE

International Conferences and Seminars

Education Directory

Wednesday Business Message Center

International Recruitment

Real Estate Marketpiace, Holidays and Travel Saturday

Arts and Antiques Plus over 300 headings in International Classified Monday through Saturday For further Information, contact Philip Orna in Parls: Tel: (33-1) 46 37 94 74 - Fax: (33-1) 46 37 52 12

Herald Tribune

CURRENCY AND CAPITAL MARKET SERVICES

SABEX SFA & (PE MEMBER FUTURES LIMITED

24 Hour margin based foreign exchange dealing Fast competitive rates with a personalised service
Catering only to professional investors, Fund managers
and institutions, for their speculative & hedging needs

Up to date market information and technical analysis. Full futures brokerage in all major markets 33 Cavendish Square London WI

Reuters Dealing: SABX. Reuters Monitor: SABY/Z (+ Daily fax) Tel.: (071) 412 0001 Fax: (071) 412 0003 Please call for further information

Capital Flow Asset Management \$32,817.04 NET REALIZED PROFITS PER \$100,000 UNDER MANAGEMENT JUNE 27, 1994 TREOUGH OCTOBER S1, 1994

3 stories. Jerms are certaintie. "Also creatorie is a los service with reservata as recent. 2 morans = 20,00

**PARTY FAX SERVICE for 38 Fixtures - Position trode with specific certainy cartely sept.

**Profit is past 6 moralis services \$100,000, reading one controd for each signal.

**Subscribe for 2 moralis for USS 2,000, or 6 moralis for USS 6,500, or 1 year for \$12,000;

**NOTE BACH HAS PILL MONEY-HACK GUIRANNEE. We on use CIA's, do all promise profits, incures

**MANAGED ACCOUNTS (minimum USSS),000; cui, about CUSPOM PEOGRAMS for YOUR (septils late)

**Cell 305-251-3762 or 800-392-2664 - Facc305-254-3772

Catch The Big Moves

DID YOU SELL DEC DAX AT 2142?
OIO YOU SELL DEC S+P 500 AT 472, 55?
DID YOU BUY COFFEE IN MARCH? OUR CLIENTS DID
trac, the computerised trading system is now available by tax and covers over 75
leafing ricial futures/indicies with specific "Buy", "Sel" or "Neutral" recommendation Request your 5-day free trial by sending a fax to Carol on 0624 662272 int +44624 662272



Everyday Offer To Professional Traders

312-207-0117

\$2475

CURRENCY MANAGEMENT CORPORATION PLC 11 Old Jewry - London ECZR 2DU Tel. 071-865 0800 Fax: 071-972 0970 MARGIN FOREIGN EXCHANGE 24 Hour London Dealing Desk Competitive Rates & Daily Fax Sheet Call for further information & brochure

For further details on bow to place your listing contact: WILL NICHOLSON in London Tel.: (44) 71 836 48 02 Fax: (44) 71 240 2254

Herald Eribune

1.20 133

Tables include the nationwide prices up to the closing on Wall Street and do not reflect late trades elsewhere. Via The Associated Press

Yid PE 100; High Low/Latest Ch'go 少社学的 1000

Contraction of the 1 Separate Control of the Separate Separate 132 R

記録者

Se September 2 SHARES HE 43

の一般では、100mmのでは、100m Maria constitution and well

Service of the servic

透透

はなる

1

1238 1057 157

₩

1.05

Panasonic Company of the property of the prope

المكنا من الاجل

Low Lotes! Ci'ex

正 9% 地位 . 2 邓碰

2.2% 口特四位 *

STATES OF THE PROPERTY OF THE PROPERTY AND THE PROPERTY OF THE 1 1 1 1 1 1

THE IN SECTION AND ASSESSED IN STANSON

THE STATE OF THE PARTY OF THE P

CONTRACTOR OF THE PARTY

Expandable Memory

and Paper Capacity

Panafax UF-755

" 通遊 遊 遊

13

Ł

THE PARTY P. THE

3 盐

57

神経 年 内 不 現 の

AL PROPERTY

Ξξ

.....

1<u>8</u>

2.00 ,050 1.50 1.76

A CAN THE PARTY OF 3,75

42

Reduced Constitute leaf 11 and 12 to 18 to

Statement of the statem

laivan lie for

ASIA/PACIFIC

Taiwan Stocks Rise 4% to Close At 6-Week High

TAIPEI — Taiwan's bench- come back in plastics and elecsix-week high Monday oo forecasts that the governing Na-tionalist Party's election victory over the weekend would launch a period of political stability and economic growth.

"The results were better than all expectations," said Daniel Chiang, vice president of International Investment Trust in

Taipei.
The benchmark weighted price index of the Taiwan Stock Exchange rose 270.40 points, or 4.17 percent, to 6,750.22 on trading valued at 103.8 billion Taiwan dollars (\$4 billion). About 25 shares rose for each one that declined, and 52 companies rose their daily 7 percent limit.

The Nationalists handily won two of the three higgest races Saturday in the island's broadest election in 45 years.

The opposition Democratic Progressive Party, which supports a referendum on whether Taiwan should declare itself independent of China, wno nne major race but otherwise made only small gains.

lo the first-ever election for governor of Taiwan, the Nationalist caodidate James Soong, who is considered probusiness, won hy a surprisingly wide margin.

Plasties and electrooies stocks led the rally on expectations of strong earnings growth in the fourth quarter and oext year, analyst said.

mark stock index soared to a tronies shares," said David Chou, a dealer with Capital Securities

> The Taiwan Stock Exchange Index of plastics stocks rose 5.5 percent, while the exchange's index of electronics and electrical machinery shares elimbed 5.2 percent.

> Among plastics stocks, Formosa Plastics Corp. rose 3 dnl-lars, to 54.50, and Nan Ya Plastics Corp. elimbed the 7 percent daily limit, adding 3.50 to 56.

Among electrnoies stocks, Acer Inc., Taiwan's biggest com-puter maker, soared 6.50, reaching its 7 percent limit and ending at 102.5, and United Microelectronics Corp. also rose by its limit, gaining 8.50 to 131.50. Also on Monday, the govern-

ment reported that consumer prices rose 3.88 percent in November from a year earlier, the slowest increase in four months. For the first 11 months of

1994, consumer prices climbed 4.23 percent, surpassing the government's 3.8 percent target.

"Investors are looking at the business outlook for individual

■ Peña Calls for Closer Ties Federico Peña, the U.S. transportatinn secretary, called for closer bilateral economic re-

lations during a visit to Taipci. Mr. Peña is the first U.S. cabinet member to visit Taiwan since President Bill Clinton lifted a ban on such visits Sept. 7.

Japan: The Day of the Dead Cross Some Fear the Charts Portend a New Slide in Stocks

TOKYO - The sign of the dead cross

صكنا من الاعل

has fallen across this stock market, serving as an omen to many that the time for nwning Japanese equities has passed.

"It means the long-term trend in the Japanese market is to be changed for the negative," said Takaharu Nakamura, general manager at Commerz Securities (Japan) Co.

Though it may sound like some sort of hex, the dead cross is little more than a mathematical coincidence.

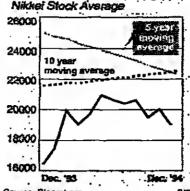
The term describes the point at which the graph of stock prices averaged nver five years crosses below the graph of stock prices averaged over 10 years. The opposite phenomenoo, when the five-year graph line rises above the 10-year, is known as a golden cross.

Last month, the Nikkei Stock Average, Tokyo's benchmark index of 225 stocks, witnessed a dead cross for the first time since World War II.

Some fund managers and analysts say that spells more trouble for a market where prices have already fallen 10 percent since mid-June.

What makes the dead cross so dreaded, they say, is that it has a track record in New York. When the five-year moving average crossed below the 10-year in November 1977, the Dow Jones iodustrial average fell more than 8 percent in the next three months. After they crossed in this manner in December 1973, the Dow fell almost 9 percent in 10 months.

Some Tokyo investors border on the superstitious when it comes to statistical **Hard Times Ahead?** Nikkei Stock Average



Books that chart the Nikkei and Japanese stock prices are popular sellers at newsstands in Tokyo. "If people weren't looking at it, the chart books wouldn't sell," said Alexander Kinmoot, a strate-

gist for Morgan Stanley Japan. The dead cross did not cause the market to melt down Monday. Instead, the Nikkei average rose 1.6 percent to close at 19,305.66. Investors were encouraged by the rise in the dollar against the yen and by gains in U.S. stock markets Friday. Not everyone is afraid of the dead

cross. Some in Tokyo have not even beard of it, and many said they did not need any statistical mysticism to tell them that Japanese equities are headed for trouble.

There are some basic reasons for pessimism that do not have unusual nickStock prices are still too high com-pared with corporate earnings, analysts say. The average ratio of price to earn-ings in Japan is about 70, while in the United States, anything higher than 20 raises eyebrows.

Also menacing the market is the yen, which has appreciated 11 percent against the U.S. dollar this year, making Japan's exports less and less competitive. Many traders said they thought the dollar's recent slight recovery was a short-term phenomenon.

The decline that Mr. Nakamura and others foresee may have less to do with the dead cross than with something investors all over the world are grappling with: higher interest rates.

"My experience," said James Bush, a trader at Barclays de Zoete Wedd Securi-ties (Japan) Ltd., "is that six rate rises in the States wouldn't be conducive in buying equities."

Eric Kent, vice president of overseas equity trading at Nomura Securities Ltd., said: "Individuals are so sour on the market, I think it's going to take a long time before they can be convinced to come back in."

Is the dead cross raining investors' appetites, or did their growing awareness of the problems cause the upsetting statistic in the first place?

The answer is a little of each, according to Mr. Nakamura of Commerz Securities. Investors looking at the dead cross are also aware that the days of ironclad cor-

porate cross-shareholdings are ending. He shares a growing consensus that the Nikkei average is likely to drop to near where it began the year, just below 18,000.

Investor's Asia Toloro Nikici 225 Hong Kong Hang Seng Exchange Close 8,221.57 +0.88 Hong Kong Hano Seno 2,189.02 -0.16 Singapore Straits Times Sydney 1,880.10 +0.93 All Ordinaries 1,897,50 19,305.66 18,998.30 +1.62 Tokyo Nikkei 225 977.74 -1:42 Kuala Lumpur Composite 963.88 1.338.11 Bangkok SET 1,054.08 +1.04 Seou Composite Stock 1:065.03 Taipei 6,479;82 Weighted Price +4.17 +1.00 Manila PSE 2.596.75 Stock Index -0.10 NZSE-40 -0.18 -0.46 Bombay National Index

Very briefly:

Samsung Heavy Industries Co. marked its entry into the South Korean passenger car market by applying for permission to import technology from Nissan Motor Co.

• China's car market will oot be "totally open" to foreign companies until at least 2010, the manager of China Automobile Sales Corp. told the China News Service.

Tianim Automobile Industry Corp. launched a 2 billion yuan (\$230 million) expansion project to more than triple production to about 150,000 units in 1995, the People's Daily reported.

· William Lines Inc. of the Philippines said a loss of one of its ships would not interfere with its planned initial public offering in February of 235.7 million shares priced at between 9.65 centavos and 15.15 centavos (0.40 cent and 0.63 cent).

• Mitsui & Co. said it and Neptune Orient Lines Ltd. were considering a \$50 million project to huild a container terminal port near He Chi Minh City.

• Bridgestone Corp. raised its forecast for parent-company pretax profit for 1994 to 57 billion yeo (\$567 million) from 45 billion yen. Parent-company results in Japan generally do oot include subsidiaries' earnings.

Reuters. Bloombers. AFP. AFN.

Fund Chief Sees Leading Role for Yen

Tourism Booms in China

BELITNG - China's earnings from tourism this year are expected to jump by about 50 percent, in more than \$7 hillion, the

official Economic Information Daily said Monday.
Statistics compiled by the National Tourism Administration showed earnings in the tourism industry of \$3.39 billion io the

first half of the year, the report said. China took in 32.3 million overseas tourists in the first three quarters of this year, and the figure is expected to reach 43 millioo

for all of 1994, it said. The number of domestie tourists is expected to reach 450 million in 1994, up nearly 10 percent from 1993. Liu Yi, director of the tourism administration, said earnings

from domestie tourists were expected to climb 10 percent this

year, to 95 billioo yuan (\$11 billion).

SYDNEY - The yen could topple the dollar as Asia's predominant currency, the manager of one of Japan's higgest investment funds said Monday.

Nohumitsu Kagami, vice president of Nomura Investment Management Co., told a conference here that trade and investment between Japan and other Asian countries would lead to closer integration and interdependence. This may, in turn, lead to a gradual

formation of a de facto ven bloc within the region in which the use of the yen will begin to increase as a regional key currency," he said. Japan's increasing role as an Asian

investor made such a forecast "logical

enough, especially oow that the persis-

tent weakness of the U.S. dollar has

countries in the region traditionally have held in this currency," Mr. Kagami said. He said 1994 could be remembered as a "major watershed" in the yen's pro-

seriously eroded the confidence that the

gress as an international currency, adding that Japanese investors were shifting allegiance from U.S. bonds to Eurobonds denominated in yen.

"In view of the fact that the countries in East Asia such as Indonesia, Korea, Malaysia, Thailand and the Philippines have a significant portion of their official liabilities denominated in yen, there should be substantial potential demand by these countries for yen-denominated assets to be included in their foreignexchange reserves." Mr. Kagami said.

Asian countries had improved their competitive positions with Japan by ty-

added, but when those economies matured and needed price stability, they could mrn to the yen.

Capital Spending Called Weak Hideaki Kumano, a vice minister at the Ministry of International Trade and Industry, said capital spending remained weak, indicating that the Japanese economy had not entered a full recovery,

AFP-Extel News reported from Tokyo, Separately, the ministry said sentiment in Japan's corporate sector improved in the third quarter from the second quarter, reflecting firm consumer spending and progress in inventory adjustment.

MITI said 35.5 percent of the compa-nies that responded had reported an im-provement in the business environment in the third quarter from the second quarter.

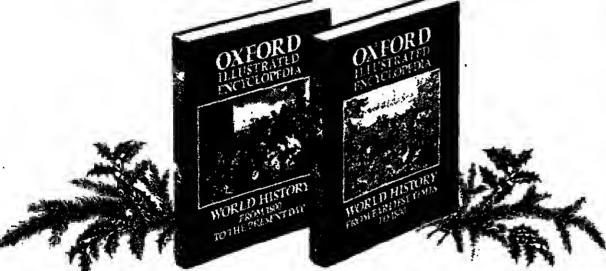
BMW to Make Cycles in India

NEW DELHI - Bayerische Motoreo Werke AG said Mooday it had signed a letter of intent with Majestie Auto Ltd., part of the Hero group, to produce motorcycles in India.

Majestie Auto will immediately start production and sale of BMW F650 motorcycles, and the company said it hoped for sales of 300 million rupees (\$10 millioo) in the first year. The F650 motorcycle will be assembled in India from imported parts.

The market for motor scooters and motorcycles in India is growing at the rate of 26 percent a year. A BMW spokesman said the venture would fill a need for motorcycles that could be serviced easily.

Give the IHT as a gift and give yourself a gift as well!



Up to 50% off the cover price!

gift for a friend or business acquaintance especially at our special gift rate of up to 50% off the cover price.

For each six-or twelve-month gift subscription that you order we will send you the Oxford

Special bonus for current subscribers

We will extend your own subscription by one week for each month's gift subscription you enter. For example, if you order two one-year gift subscriptions, your own subscription will automatically be extended by 24 weeks.

Encyclopedias illustrated above – absolutely free. And, of course, we will send the new subscriber a A subscription to the IHT is an ideal year-long handsome card, signed as you specify, announcing

Subscribe yourself

If you are not already an IHT subscriber, you can also take advantage of this special gift offer. In addition to your subscription you will receive these Oxford Encyclopedias — free.

Just complete the coupon below and send (or fax) us a copy for each order. And leave the rest to us.

Call us toll-free in LUXEMBOURG: 0800 2703 SWITZERLAND: 155 57 57 BELGIUM: 0800 17538 FRANCE: 05 437 437 THE NETHERLANDS: 06 022 5158 GERMANY: 0130 848585 UNITED KINGDOM: 0800 89 5965

		G 1.4-1. 774	Please indicate which gift subscription term you prefer and fill in the recipient's name and
Country/Currency	12 months* 2 months FREE	6 months I month FREE	complete address. 12 months (+ 52 free issues, 6 months (+ 25 free issues, 182 issues in all.)
Austra A.S.	6,000	3,300	[Please check here if you prefer to send the free Oxford Encyclopedias to the recipient.
Belgium B.F.	14,000	7,700	Recipient's Name
Denmark D.K.	3,400	1,900	·
	2,400	1,300	Address
Fisherd F.	1,950	1,070	City/Code/Country
France DA	700	345	My name as it should appear on the gift card
<u> Сегнопу</u>	210	115	Address
Great Britain	75,000	41,000	
Greace		125	City/Code/Country
Ireland Liv		750,000	My subscription account number
holy Lf		7,700	My check or money order is enclosed (psyable to the International Herald Tribune).
Lummbourg I I	+	420	Piener charge my credit card:
Notherlands		1,900	Acress American Express Farocard Diners MaderCard Visa
Norway N.K		26,000	
Portugal Es		26,500	Credit card changes will be made in French Francs at current exchange rates.
Spora Pto		27,500	Carrl No
- hand deliv. Madrid Pro	2 200	1,700	Exp. DateSignature
Senden (cirrol) 5.K		1,900	For business orders, please indicate your VAT number: (IHT VAT number : FB747320211261)
- hand delivery S.X	470	335	(IHT VAT number : FR7473:20211251)
Switzerland S.F.	485	265	Return your completed coupon to: Subscription Manager, 1HT, 181 Avenue Charles de-Gaulle, 02521 Neuilly Cedex, France, Fax: 33.1 46 37 06 51 - Tel.: 33.1 46 37 93 61.
Rest of Surope, Except CB.	*		92521 Nouilly Cedex, France, Fax: 33,1-46-37 (86-51 - Tel.: 33,1-46-37-93-01,
Conch Africa	430	345	

If you would like to receive further information on any of the advertisements published in today's Education Special Directory (pages 19-21), simply complete this coupon and send it to:

CLAIRE ACHARD, Advertising Department, 181, Avenue Charles de Gaulle, 92521 Neuilly Cedex, France.

	Executive Education			U.S.A. 7	ick box		Language Schools	
	France	Tick box	18	American Institute of Computer Sc	ience 🗆		France Tic	k box
ı	CEFAM		t9	Autonoma University de Guadal	ajara 🗆	43	American Media Services (AMSI)	
	CIAM	<u>-</u>	20	the same of the sa		44	Institut de Français	
3	Georgia Tech Lorraine		2t	Chadwick University		45	Sud-Langue	
_		Į	22	La Salle University			International	
	Spain	(23	Lesley College		46		
	University of Chicago		24	Hofstra University		-		- 1
*	Chartenary or Cancago		25	New York University			Switzerland	_
	Switzerland	1	28			47	Ecole Lemania	
7			27				U.K.	
5	Center for Management	믜				48		
	U.S.A.			Day & Boarding Scho	ok			
8	Wharton Executive Education						Art & Design Schools	
				Austria			France	
	Colleges & Universitie	25	28	Salzburg Intl Preparatory School	• □	49	Parsons School of Design	
							Italy	
	France	1		France		50		
7	American University of Paris		29	APRE				_
В	CEFAM		30	College Cevenol International	- □}		U.S.A.	_
9	Georgia Tech Louraine		31	Ecole Active Bilingue		51		
0	Sorborne		32	Emécole		52		
			33	The state of the s		53	School of Fashion Design	
	International		34					
			35	The second secon			Hotel Management Scho	ook
1	Schiller University	ار	38	The second secon	/			-
							Switzerland	
	Italy			International		54		
	American University of Rome	믜		International		55	Hosta Ecole Hotelière	
13	John Cabot University		37	Tasis	미	56	Hotel Institute Montreux	
					1	57	IHTH International Hotel & Tourism	4 11
	Switzerland			Switzerland				
14	Schiller American College		38				Cooking Schook	
		1	39	Institut Montana			France	
	Netherlands			John F. Kennedy		58	Le Cordon Bien	
15	EIC Emerson			joint r. servicity levein American School				
	U.K.	-	71	Jeyan American Sanco	-}		Sammer Stadies	
				U.S.A.				
	American Chilege in London	믜					U.S.A.	_
.7	London School of Journalism	□}	42	Oxford Academy	Ш	59	University of Virginia	















WORLD DISCOVERS DRAMA OF AFRICA

Since 1989, the number of visitors has trebled.

For years, Zimbabwe succeeded in concealing from the world its combination of an orderly infrastructure and huge expanses of wilderness, which include a geographical mar-

expanses of wilderness, which include a geographical marvel on a gargantuan scale.

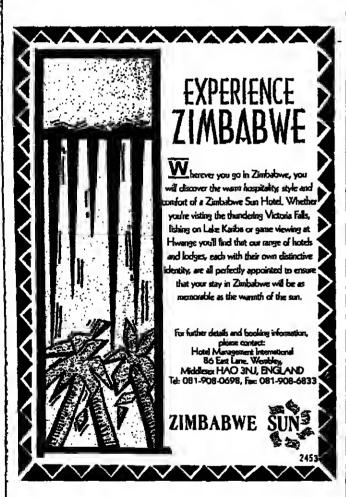
At independence in 1980, the country gave itself a name that made it the last alphabetical entry in the tourist catalogue index. Then it had a tribal conflict and gained a reputation of being fiercely leftist. But in 1989, as the world began to change, the small Southern African country and its 10 million people settled political differences and emerged into the world's consciousness with a more positive image.

the world's consciousness with a more positive image.

In a leap that began in 1989, arrivals more than trebled to In a leap that began in 1989, arrivals more than trebled to 880,000 last year, and tourism is now growing annually by 10.4 percent, well above the global average. Receipts from international tourism rose fivefold, to \$95 million, last year. Spillover benefits of the sector nearly double that figure, to represent 4.8 percent of the gross domestic product. The prime attraction is Victoria Falls, the world's largest waterful a protected that down a level to the gross domestic product. terfall, a spectacle that draws an iovoluntary "ash" from visitors. This high drama is complemented by the impressive diversity of African flora and fauna in the sprawling, efficiently run national parks. All this in a country whose cities, transport and communication networks are of a high standard and which is populated mostly by friendly, hospitable

In the last five years, the tourist industry has been radically altered. All of the established hotel companies have invested heavily in refurbishment. The growth area has been the lowdensity, high-cost bush lodge. In 1989, there were eight such camps around Victoria Falls. Now there are 28. These were mostly developed by small, independent local companies, which often work at a breathtaking pace. Landels Safaris, one of the first to see the opportunities five years ago, grew from virtually nothing to spending \$1.5 million in the last three years on four lodges that take visitors on a circuit of the major wildlife destinations. The company plans to spend another S1 million on three more lodges next year, says managing director Stewart Cranswick.

Zimbabwe Sun Hotels, the leisure wing of the country's biggest, part-state-owned conglomerate, has been the most aggressive of the big corporations. It has had a capital investment of \$10 million since 1989, when it abandoned big hotels to build new lodges or buy up existing operations. This year, the company broke new ground when it moved into the severely underdeveloped southeast of the country. To begin with, there will be five lodges on the 700,000 acre Save River Conservancy, jointly owned by 14 former cattle ranchers who pulled up their fences two years ago and trucked in 150 elephants from the Gonarezhou national park next door.





Tours

Zimbabwe*

- Tourism Services

Investments

- Sheraton Harare Hotel*

- Zambezi River Lodges*

Hotels

Rainbow Group of Hotels

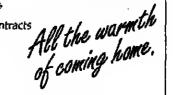
- New Ambassador Hotel A'Zambezi River Lodge
- Rainbow Hotel Christmas Pass Hotel

Conferences

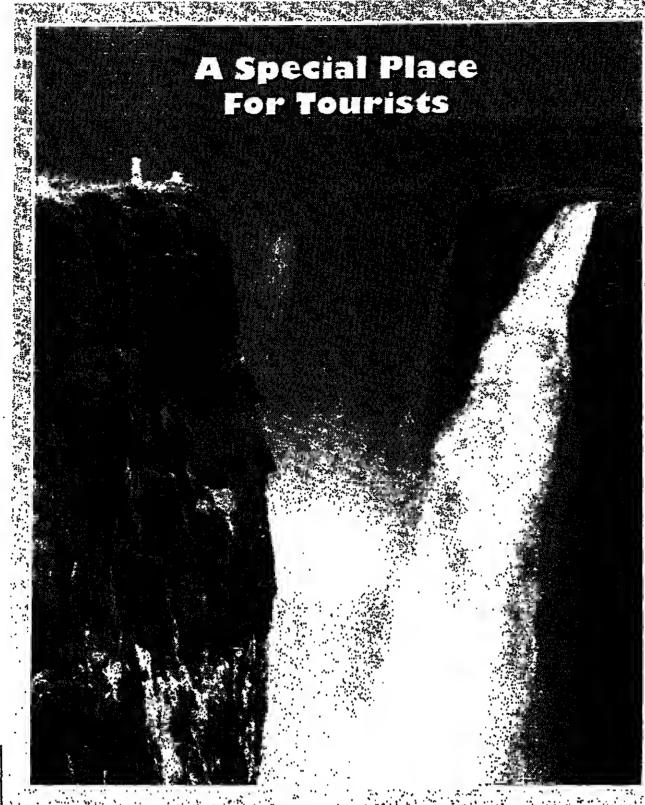
Harare International

Conference Centre HICC Auxillary Business

* Under Management Contracts



Central Reservations 6th Floor Travel Centre. Third Street / Speke Avenue P.O. Box 5418 Harare, Tel:733775-9/708125/729203/728303 Faio 790585, Telefo 26467 ZW



THE SMOKE THAT IS THREATENED

the "Smoke that I hunders," which was what the Makelolo people called Victoria Palis before David Living. stone "discovered" the waterfall in the 19th century and named it after his reigning queen, is under threat, according to a study this year by the Zimbabwe Department of Natural... Resources.

The curtain of water 1,708 meters wide and 100 meters deep is a de-

"ZIMBABWE"

was produced

in its entirety

Advertising Department

of the

International

Herald Tribune.

WRITER: Jan Raaih

is based

in Harare.

PROGRAM

DIRECTOR:

Bill Mahder.

The Safari Guides

Company -UK Office: Bushbuck

Safaris

Tel: 44 669 630386 Fax: 44 669 630385

PRIVATE GUIDED

SAFARIS IN 7

COUNTRIES

AFRICAN

But the Department of Natural Resources study suggests that not enough is being done to curtail the excesses of tourists - up from 46,000 in 1983 to 158,000 last year—and their tourist industry hosts. The addi-tion of five new hotels since 1988, has nearly doubled the maintier of hotel beds to 1,500.

The report says that:

below the falls, there are too many

rafting and kayaking operators. The air above the falls is filled with the roar of joyriding belicopiers, fixed-wing aircraft and microlights.

The overall effect is loss of habitat for some species, erosion, litter, disruption of the movements of wildlife (particularly large manumals that de-pend on being able to migrate daily to water as the river from), manusale.

The report says that wide and 100 meters deep is a description of the report says that the report says that wide and 100 meters deep is a description of the serving magnet for superfatives—the buggest, most speciatular waterfall in the world, one of the worlders of the matter of the matter of the world, and a World Fleritage of the street of water prove the falls of the world street of the world street of the world fleritage of the world street of the world street of water prove the falls of the world fleritage of the world street of water prove the falls of the world fleritage of the world fleritage of the world street of water prove the falls of the world for the world street of water prove the falls of the world for the world street of water prove the falls of the world for the world street of water prove the falls of the world for the world for the world water from the world water flows the falls of the world for the world water for water and the world for the world water from the world water for the world water for the world water for the world water flows and the world for the world water flows the falls of the world for the world water flows the world for the world water flows the world for the world water flows and the world fleritage of the world water flows the world fleritage of the world fleritage water for the world fleritage of the world fleritage water for the world fleritage of the world fleritage water for the world fleritage of the world fleritage water for the world fleritage of the world fleritage water for the world fleritage water fleritage of the world fleritage water fleritage wa

See Zimbabwe, and you've seen Africa

Zimbabwe has it all. Everything you perceive as epitomising Africa. Its teeming wildlife in the vast untarned reserves. Its grandiose, panoramic landscapes, golden-brown in the perenial sun. The brooding ruins of an ancient city, testimony to a long-lost civilisation. The world's greatest and most spectacular cataract - the Victoria Falls - where the mighty Zambezi thunders over the vertical cleft to the chasm one-hundred metres below.

In contrast is its modern high-rise cities, complete with every facility, in a friendly, peaceful, politically-stable land. A land where a million visitors are enraptured every year.

A land brimming with investment opportunity.



For further information, please contact: The Director, Zimbabwe Investment Centre, Roval Mutual Building, 45 Baker Avenue, P.O. Box 5950, Harare, Zimbabwe. Telephone: 757931-6 75991-1-6, Fax: 757937 759917 Telex: 22481 ZICHRE ZW.

"Promoting investment for Growth

IN TUNE WITH **OUR TERRAIN**



four delightful lodges – Harare, lake kariba HWANGE NATIONAL PARK AND AT VICTORIA FALLS -FOR FURTHER DETAILS AND BROCHURE CONTACT

United Kingdom Tel 071 262 3409 Fax 071 262 7792

Tel 0897932615 Fax 0897934225

Tel 4-734043/6 Fax 4-750785

1443

VILLAGES COMBINE TO GREET VISITORS

Rural communities put in charge of development

When it comes to trading on esoteric names, Zimbabwe's Uzumba-Maramba-Pfungwe district council could
compete with some well-known Welsh villages.
In July, the council received an "honorary mention" ecotourism award from British Airways. Framed and fixed to
the mud wall of the council's Sunungukai Camp on the
banks of the Mufurudzi River in northeast Zimbabwe, the reward recognizes a radical change made by a tiny rural African community that wants to thrive in its fragile, wild

It took three years to bring the three villages of 600 people to accept collective responsibility for setting up the four rondavels (round huts), in which visitors stay for \$2 a night. Scores of gold panners had to be persuaded to move away from the river front, tree felling had to be stopped, and poachers had to be policed. The carry made a profit of college. poachers had to be policed. The camp made a profit of only \$370 in its first year, but things are improving fast. Liz Rihoy, field worker for the local aid organization, Zimbabwe Trust, says, "There was a lot of mismanagement, but they have learned a lot."

The trust is one of a small group of organizations backing an initiative called CAMPFIRE (Communal Areas Management Program for Indigenous Resources), a farsighted concept of rural development introduced by Zimbabwe's National Parks Department in 1984. It puts remote rural communities in charge of the bush and wildlife they live in, so they can benefit from tourism profits earned through their

own carefully managed conservation.

By 1989, 12 districts had adopted CAMPFIRE programs, but they were devoted to safari hunting and leased bunting rights to operators. Last year, total earnings of the 12 districts rose 60 percent, to \$1.13 million, far beyond the returns of traditional subsistence agriculture. All the profits were plowed back into the communities.

Sunungukai camp, aimed at the lowly backpacker market, was the first CAMPFIRE operation that did not involve hunting. Two other deals concluded this year show how CAMPFIRE has brought rural communities into the world of corporate finance.

Zimbabwe Sun Hotels and Landela Safaris have each signed with separate district councils for the lease of land for luxury game lodges, under terms drafted by Price Waterhouse that give the councils a percentage of turnover, but also oblige them to maintain the land in a wilderness state.

The Hwange council, east of Victoria Falls, will soon be developing what is likely to become hugely valuable real estate - 12 camp-lodge sites on the banks of the Zambezi River for lease.

Hwange council is also charging white-water rafting a levy if visitors end their rides on council land, and when a hotel dug 200 silver fig trees from Hwange's territory, they were obliged to pay.

"Councils are realizing they can demand payment for their

resources," says Mr. Riboy.

THE LA LINGUEST



AIR ZIMBABWE IS OFLIGHTED TO INTRODUCE THE EXECUTIVE CLASS - OFFERING YOU A PERSONAL APPROACH TO FLYING ENJOYMENT.

More class

PERSONALIBED SERVICE THERE'S A DEEPER COMMITMENT TO YOUR WELLBEING BY OUR EXPERIENCED CABIN STAFF, AND YOU'LL ENJOY OUR DELIGHTFUL CUISINE. MORE COMFORT

OUR NEW, EXECUTIVE CLASS SEATS GUARANTEE YOUR COMPLETE COMFORT MORE LEGROOM AND ANGLES OF RECLINE ALLOW FOR FULLY-RELAXED BOOY SUPPORT. MORE ENTERTAINMENT

A CHOICE OF SIX CHANNELS OF MOVIE ENTERTAINMENT ARE AVAILABLE ON YOUR PERSONAL VIOEO UNIT, OR TEN CHANNELS OF MUSIC ON YOUR PERSONAL MUSIC SET THE EXECUTIVE CLASS IS A TOTAL COMMITMENT TO YOU PERSONALLY, AND IF IT'S YOUR BUSINESS TO FLY, IT'S OURS TO MAKE FLYING A PLEASURE.



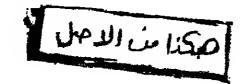
FOR MORE INFORMATION, CONTACT AIR ZIMBABWE RESERVATIONS ANO SALES. TEL: 107114913783, FAX: 107113553326.

MORE OF WHAT YOU'VE COME TO EXPECT

1	_ Dear Ro	eader
1	For further information on any of a appropriate box(es) and sens	he following companies, tick th
ı	International Visual Table	the completed coupon to:
ı	International Herald Tribune 181 ave. Charles de Gaulk Fax (33-1) 4	, Supplements Department
1	Fax: (33-1) 4	6 37 50 44
1	Air Zimbabwe Landela Safaris Adventures	☐ Bushburk Safaria
折	Lances Salars Adventures	☐ Zimbsbwe Breweries

☐ Zimsun we Investment Center ☐ Zimbabwe Tourist Investment Company 6-12-94

صكدًا من الدعل



INTERNATIONAL EDUCATION: SPECIAL DIRECTORY

Executive Education

FRANCE

GRADUATE MANAGEMENT STUDIES IN FRANCE

Five Leading French Grandes Ecoles CERAM Nice - ESC Lyon - ESCP (Paris) ESSEC (Paris) - HEC (Paris) offer a two-year graduate programme:

Master's in Management

for students holding a first university degree or equivalent qualification (all majors). The degree is fully accredited by the French Ministry of Education.

A COMPREHENSIVE PROGRAMME

- Core courses in all major functional areas
- An in-company training period A period of in-depth study or a concentration in a specific area of
- A Business Policy course

31NE

--: X₁₅₆

in the

THREE PROGRAMME OPTIONS

- Management programme in French,
- offered by the five schools
- Management programme in French and English, offered by the five schools Management programme in English (first year) offered by ESCP, ESSEC and (HEC International Track)

UNIQUE STRENGTHS

- A focus on Europe
- Selectiveness and prestige
- A balanced approach to management education
- A close partnership with the business
- The International dimension
- An excellent student/faculty ratio

For further information about the programmes and admission procedures, please write for a brochure to:

POLONIA HEBERT - CIAM/FRENCH GRADUATE MANAGEMENT ADMISSIONS BOARD

1, rue de la Liberation - 78351 Jouy-en-Josas, Cedex FRANCE TEL: (33-1) 39 67 73 60

Colleges & Universities

Building Bridges Through Intercultural Relations



A unique master's degree program at Lesley College Graduate School, for men and women interested in a career in the intercultural relations field with specializations in:

- Intercultural Training and Consulting
- Managing Culturally Diverse Human Resources
- Foreign Student Advising/ International
- **Educational Exchange** Multicultural Education
- Development Project Administration
- Intercultural Health and Human Services

Classes are offered in the late afternoon and evening allowing full-time or part-time enrollment in the Master of Arts degree program in Intercultural Relations. For more Information, please contact:

Zareen Karani Lam de Araoz, Ph.D., Director (617) 349-8365 or (800) 999-1959 ext. 8365.



Lesley College Graduate School
29 Everett Street, Cambridge, MA 02138
(617) 349-8365 or (800) 999-1959 ext. 8365

COURS DE

CIVILISATION

FRANCAISE

DE LA SORBONNE

UNDERGRADUATE COURSES

French baccaloureate level required.

French language and Civilization

Fall, Winter and Spring Semesters.

FRANCE

UNIVERSITE DE PARIS SORBONNE

COURS Centre Expérimental d'Étade de la Civilisation Française associé à l'Université

FRANCAISE

GRADUATE COURSES -Teachers and Studens

• University Courses. • "MACKSTRE de brigue et de Civilisation Françoises" (equivalent to M.A., credit U.S.A.). • Sorbanne Summer Session for Foreign Courses for Teachers of French Language

 Summer Courses: June to and Sept • DELF. Preparation.

Ophians in Economics and Commercial Studies in each session

Ophians in Economics and Commercial Studies in each session

"Cartificat Pratique de Français Commercial et Economique"

"Diplôme Superieur de Français des Affaires"

"Diplôme apprefondi du Français des Affaires"

Andre apprefondi du Français des Affaires"

The part of the "diplôme superieur"

Diploma and astificates from the Surbonne and the Poris Chamber of Commerce and Industry.

Diploma and astificates from the Surbonne and the Poris Chamber of Commerce and Industry.

Resident visa required. Inquire at the Cultural section of the French Embassy.

Apply 20 COURS DE CIVILISATION FRANÇAICE. Apply 20 COURS DE CIVILISATION FRANÇAISE, 47 rue des Ecoles, 75005 Paris. Tél.: [33-1] 40 46 22 11 - Feoc [33-1] 40 46 32 29



THE AMERICAN UNIVERSITY **OF PARIS**

FRANCE

SWITZERLAND

Degree from SWITZERLAND

BACHELOR-BBA MASTER-MBA

Part-time, Full-time, Off-Camous Distant Learning Programs Your Effort & Perseverance are required, your Altendance is NOT

CH-1950 Slon/VS, Switzerland Tel: +41-27-220937, Fac:+41-27-366382

AUP prepares its students to be a part of an increasingly global society.

Bachelor of Arts: Art History, Comparative Literature, European Cultural Studie French Studies, Int'l Affairs, Int'l Business Administration, Int'l Economics, Modern History.

Bachelor of Science: Applied Econo Computer Science, new 5-year sering program in cooperation with the University of Alabama at Huntsville. Contact: The Office of Admissions, BP 134, 31, avenue Bosquet, 75007 Paris, France. Tel. (33/1) 40 62 06 00 Fax (33/1) 47 05 34 32

AUP. The American university in Europe.

U.S.A.

Earn an MBA in **International Business** in the San Francisco Bay Area.

Saint Mary's College of California offers an international MBA program that is designed to integrate a global perspective on business with a cooceptually rigorous exposure to the analytical skills and functional knowledge typical of MBA programs. This challenging, full-time 72 unit program is offered in ao accelerated 13 month format. The program commences on October 2, 1995,

Founded in 1863, Saint Mary's College has been rated among the top ten regional universities in the westero United States by U.S. News and World Report. The College enrolls 4,000 students and is located on a beautiful 425 acre campus 21 miles from San Francisco and 10 miles from Berkeley.

To receive an application and a catalog, mail your name and address to: Saint Mary's College, Graduate Business Programs, P.O. Box 4240, Moraga, California, 94575 USA. Or, FAX to 1(510)376-6521. Telephone: 1(510)631-4500.



FRANCE



Philadelphia

(USA) & Japan

TEMPLE/IGS INTERNATIONAL

MBA



Groupe IGS

This AACSB - accredited MBA degree from Temple niversity, in collaboration with IGS is a one-year full-time multicontinent program designed to prepare individuals for a career in global management.

- Internationally-focused courses taught in English Fall semester in France (Paris or Lyon), Spring semester in Philadelphia
- Optional summer internship in Japan

 Executive mentoring & consulting experience

Call or write Don Minday Bac + 4, LS BBA or equivalent Temple-TGS IMBA
Program may last longer If business one 107 me de Marseille, 1900° Lyon Tel.: (33) 72 73 47 83 - Fax. (33) 72 72 93 57

Georgia Tech Lorraine

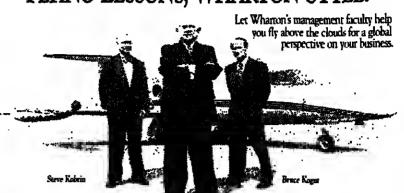
The European Extension of the Georgia Institute of Technology

MANAGEMENT **PROGRAMS** FOR THE 21st CENTURY

Degree and Non Degree Programs in Management of Technology

For information: Tel: (33) 87.20.39.39 Fax: (33) 87.20.39.40 U.S.A.

FLYING LESSONS, WHARTON STYLE.



Need a flight plan for managing in Europe, the Pacific Rim or emerging economies around the world? Look to Wharton's blend of scholarly excellence and real-world faculty for innovative thinking. From Howard Perlmutter's groundbreaking concept of "the global civilization and multinational corporation" to the Lauder Institute's dual MA/MBA degree program for international management studies -Wharton has been on the leading edge from the beginning. This rich tradition of innovation is the

- ☐ Implementing Strategy April 30 May 5, 1995 September 10 15, 1995
- ☐ Integrating Finance and Marketing: A Strategic Framework February 5 - 10, 1995 September 10 - 15, 1995
- ☐ Sales Force Management February 26 March 3, 1995 July 23 28, 1995

foundation for our executive education programs which incorporate a unique pragmatism. These insightful, dynamic courses offer business people new perspectives and a chance to refocus priorities.

Are you running low on ideas to keep your business on course? Come to Wharton Executive Education. Then put what you learn to work and fly circles around the competition.

- Wharton Executive Development Program: The Transition from Functional to General Management February 5 - 17, 1995 May 7 - 19, 1995 October 29 - November 10, 1995
- ☐ International Forum January 18 - 20, 1995 (Europe) April 19 - 23, 1995 (Asia) September 6 - 10, 1995 (USA)

Call today for a complete catalog listing over thirty different courses in finance, management, strategy and marketing. (215) 898-1776, ext. 1399.



WHARTON EXECUTIVE EDUCATION

Aresty Institute of Executive Education • 255 S. 38th Street • Phila., PA 19104-6359 1-800-255-EXEC ext. 1399 • (215) 898-1776 • FAX Attn; Dept. 1399 (215) 386-4304

Don't settle for less.

The University of Chicago International Executive M.B.A. Program at Barcelona

- Join our intensive part-time program for experienced managers.
- Applications are now being accepted for the next session which begins in July.

To find out more, attend an information reception:

In Paris

Tuesday, December 13, 6:30 p.m. U.S. Consulate

2 rue Saint Florentin

in Milan Wednesday, December 14, 6:30 p.m. Hotel Michelangelo

Via Scarlatti 33

University of Chicago Professor Marvin Zonis will deliver a presentation at each reception titled "Winners and Losers in the Coming Global Boom."

To confirm your attendance at a reception — or to receive more information --- call or fax:

International Executive M.B.A. Program at Barc The University of Chicago Graduate School of Busin

Aragón 271 08007 Barcelona Tel: +34 3 488 33 80 Fax: +34 3 488 34 66

1101 East 58th Street Chicago, Illinois 60637 U.S.A. Tel: +1 312 702 2191 Fax: +1 312 702 2225



Colleges & Universities

ITALY

THE

MERICAN

UNIVERSITY

OF ROME

Center For

University Studies

A.A. Interdisciplinary Studies A.A.A. Business Administration B.B.A. International Business **B.A.** International Relations B.A. Italian Studies

SEMESTER STUDY ABROAD PROGRAM HOUSING IN STUDIO APARTMENTS

The American University of Rosse is accredited by the Accrediting Council

American University of Rome Dept. 601, Via Pietro Roselli 4-00153 Ro MEXICO

Universidad Autónoma de Guadalaiara SCHOOL OF MEDICINE

in Guadalajara, Mexico

The International Choice

We are proud to have 8,000 successful U.S. graduates

For information, please call or write our U.S.A. office: 210-561-9559 • fax 210-561-9562 10999 1-10 West, Suite 355 O San Antonio, Texas 78230

DEGREE PROGRAMS

B.A. Interdisciplinary Studies SUMMER SESSIONS

For further information contact: Tel.: 06/583 30919 - Fax: 06/583 36

INTERNATION REFINERING RESIDENT DIEGEORY

Colleges & Universities



JOHN CABOT UNIVERSITY

An American University in the Heart of Rome

- Bachelor's degrees with majors in Business Administration, International Atfairs, Art History and English Literature.
- Quarter Calendar with five-week Summer Session: Begin studies in September, January, April, or June.
- onal student body from over 30 different coun
- Advanced Placement for International Bacca
- American Language Program: Intensive English language preparation for university admission.

John Cabot University is affiliated with Hiram College in Ohio. Students may study abroad at other American universities while working toward their degrees. Many graduates pursue Master's degree programs at universities in the United States and Europe.

For further information contact: John Cabot University Via della Lungara, 233 - 00165 Rome - ITALY Tel. +396/6878881 - Fax +396/6832088

SWITZERLAND

Schiller International University

Providing a putti-cultural amosphere, stability and security on II acre cumpus with en ellent residential facilities."

University degree programs (A.A., B.A., B.S., M.B.A.) in:

Liberal Arts • International Business Administration Economics • International Political Studies French Language, Literature & Civilization Fulls are reduced by ACICS Washington DC., USA

Collegium Palatinum courses in Intensive French

Preparatory program for university entrance: designed for those seeking to complete their last year of secondary school in a university atmosphere. Small, tutorial type courses catering to individual needs.

The American College of Switzerland

Dept 12/94 HTACS1, CH 1854 Leysin Tel: (025) 34 22 23 • Fax: (025) 34 13 46

U.S.A.

GUIDED INDEPENDENT STUDY PROGRAM Bachelor, Master, Doctorate

 Business Administration - Engineering Health Care Management - Education Eam a bachelor, master or doctoral degree. Use your past experience as credit toward your degree. No classes, seminars or on-campus attendence. Studies build upon your experience, relate to your career. Self-paced. Open time schedule. Distinguished faculty advisors.

Act now to advance your career.
• SEND RESUME FOR NO COST EVALUATION

U.S.A.

GRADUATE PROGRAMS

Bilingualism, Computer Science, Clinical and School Psychology, Educational Administration, Electron Microscopy, Literature, History, Speech Pathology, Business Administration, and Oral Biology. Sixty-five graduate programs at the master's or doctoral levels. AACSB accredited M.B.A. Programs; NCATE accredited School of Education Library holding over 1.3 million volumes.

For admissions information, write: Dean of Admissions, Hofstra University, Hempstead, NY 11550

HOFSTRA UNIVERSITY WE TEACH SUCCESS AA/EOE





Ross University

SCHOOL OF MEDICINE nteed U. S. Clinical Rutations SCHOOL OF

VETERINARY MEDICINE Clinical Rotations in U.S. Vet Schools Our Graduates are in Private Practice throughout the U.S.

Financial Ald Available

Accepting Applications For Both Schools Cull or White: **ROSS UNIVERSITY**

60 W. 34th Street, New York, NY 1000 (212) 279-5500

Take your place in a career that's going places.

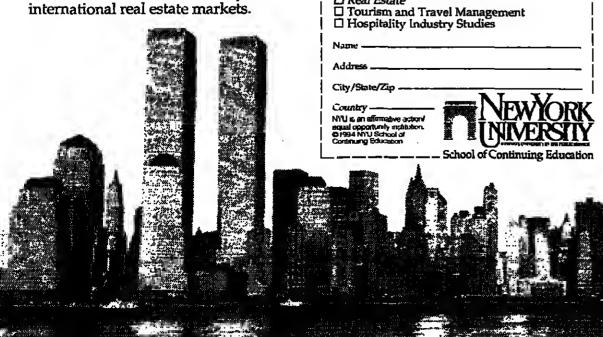
NYU's Master of Science programs in Real Estate, Tourism and Travel, and Hospitality

They're careers that are rapidly changing, quickly growing - and full of potential for the 90's.

Learn from people who've already made it in Real Estate, Tourism and Travel, and Hospitality-at New York University's School of Continuing Education.

Located in what may well be the international center for all three of these industries, NYU offers unparalleled master's programs taught by leading industry professionals. Each is careerspecific, so you get the precise background and skills you need to advance in these high-profile industries.

The Master of Science in Real Estate is a 38-credit full- or part-time program. You may specialize in development and investment, valuation and analysis, and international real estate markets.



The Master of Science in Tourism and Travel Management is a 38-credit evening program that will expand general management proficiency as well as

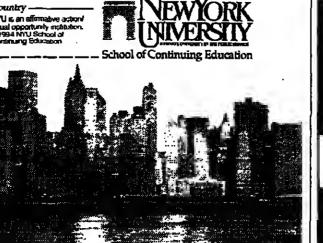
develop industry-specific skills. The Master of Science in Hospitality Industry Studies is a 38-credit full- or part-time program that focuses on real estate, financing and marketing, as well as hotel operations.

For more information, mail or fax the coupon. For Tourism and Travel, or Hospitality call 212-790-1340. Or for Real Estate call 212-790-1335.

School of Continuing Education New York University 7 East 12th Street, 11th Floor, New York, NY 10003 Fax to: 212-995-3656 Please send me more information about your

□ Real Estate

Master of Science programs in:



THE NETHERLANDS



The European Institute for International Communication (EIIC-Emerson) in Maastricht, the Netherlands, is the international branch of Emerson College in Boston, the only fully accredited university in the United States, since 1880 devoted exclusively to educating communication professionals

Bachelor's Degree Programs:

- Video Audio
- Print & Broadcast Journalism
- Management & Organizational Communication
- Advertising
 Public Relations

One-year intensive Master's Degree: Global Marketing Communication & Advertising

For more information contact: EIIC-Emerson • Office of Admission Brusselsestraat 84 • 6211 PH Maastricht • the Netherlands Tel: +31 43 258282 • Fax: +31 43 255550

INTERNATIONAL



Associate, Bachelor's and Master's degrees

at our campuses in Florida • London • Strasbourg • Paris Heidelberg . Berlin . Madrid . Engelberg and at the

American College of Switzerland, Leysin

Business Administration and other business majors International Hotel / Tourism Management International Relations / Diplomacy Computer Systems Management - Economics Psychology - Public Administration **Engineering Management**

Pre-Medicine - Commercial Art - Liberal Arts French, German The Leysin Institute of Art & Design

Advertising • Design • Promotion Marketing For Catalog, Viewbook or Informational Video, write or call:

12/94 HTHM1 • 51 Waterloo Road • London SE1 8TX • England Tel: (071) 928 8484 - Fax (071) 620 1225



AMERICAIN DE MANAGEMENT CENTRÉ D'ETUDES FRANCO STUDY IN FRANCE

at an American University in Lyon Working with accredited American Universities, Cefem accepts business majors who wish to spend e semester or ecademic year discovering Europe, while acquiring important international

- All courses in English (American Professors)
 Tuition: \$3,000 per semester
 France's 2nd largest eity
 International student body, downtown campus
 Degree programs available (BBA and MBA)
- Contact: David Russell CEFAM 107, rue de Marseille - 69007 LYON Tel.: (33) 72-73-47-83 - Fax: (33) 72-72-93-57

. bet & Design Schools



Design at Harvard

Landscape Architecture

CAREER DISCOVERY PROGRAM June 19-July 28, 1995

For people of all ages considering career choices or changes

Cambridge, MA 62008

GREAT BRITAIN

Earn Your American University Degre at a College in London

M.B.A. in International Business, Bachelor's Associate degrees in Business Administration Commercial Art, Fashion Design, Fashion Marketing Interior Design and Video Production

You'll feel right at home studying with other American and international students who have chosen The American College in London

U.S. accredited and degree granting. Terms begin October, January, March, June and July. Housing and job placement services available. Study abroad opportunities to sister campuses in Atlanta and Los

For further information or a prospectus contact: .

The American College in London 110 Marylebone High Street, London WIM 3DB England Tel: (071) 486-1772 - FAX: (071) 935-8144 Classes begin January, March,

June, July and October.

FRANCE

Georgia Tech Lorraine

Metz, France The European Extension of the Georgia Institute of Technology



otiers at the heart of Europe, Euro-American graduate programs leading to the American Master of Science and American Ph.D. and Advanced Degrees from selected European Universities

DEGREES AND DOUBLE DEGREES OFFERED:

- · Master of Science and Master of Science in Electrical
- Engineering from the Georgia Institute of Technology, USA Ph.D. from the Georgia Institute of Technology, USA
- Diplomes d'Erudes Approfondies from French Universities Diplomes de Specialisation from French Engineering Schools
- Contact: Georgia Tech Lormine, 2 et 3, rue Marconl, F-57070 Metz, France Tel: +33 87 20 59 39 Fax: +33 87 20 39 40

or Georgia Institute of Technology, Atlanta, GA 30332-0252, USA Tel: +1 (404) 894-2927 Fax:+1 (404) 894-2997

BS. & MBA in Busin MLS. In Enviro Approved for turion

For free catalogue call 205-252-4483.

B.S. & M.S. In Computer Science

* ALL COURSES HOME STUDY. AMERICA

1-205-323-6191

U.S.A.

GREAT BRITAIN

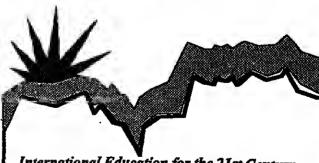
BE A WRITER OR JOURNALIST

Specialist courses covering Journalism, Fiction or Feature Writing and English for Business. Home study by post or attend our NUJ recognised courses in London. Overseas students welcome. Prospectus from:

The London School of Journalism Dept. HT, 22 Upbrook Mews, Bayswater, LONDON, W2 3HG Tel.: +44 71 706 3536 Fax: +44 71 706 3780

Day & Boarding Schools

SWITZERLAND



International Education for the 21st Century

Coeducational boarding school, grades 9-12, 13th year University preparation: International Baccalaureate, Adv. Placement, US High School Diploms; excellent examinate Accredited by Middle States Association and BCIS Recreation, excursions, sports, ski program, family atm SUMMER PROGRAMS: JUNE - AUGUST

English-as-a-Second-Language, French, international the computer studies, arts & crafts, sports, activities, excursions Located in beautiful Alpine resort of Leysin above Lake Geneva LEYSIN AMERICAN SCHOOL

Summer in Switzerland: 2805 14-19, Alpine Adve

IN SWITZERLAND Tel:--41(25) 333 777 Fax: --41(25) 34 15 \$5 CB 1854-39 Laysie, Switterland

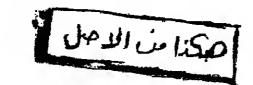




THE INTERNATIONAL SCHOOL OF MONACO

ECOLE INTERNATIONALE DE MONACO OFFERS A TRUE BILINGUAL EDUCATION TO STUDENTS FROM PRE-KINDERGARTEN TO GRADE 5 FOR FURTHER INFORMATION PLEASE CONTACT: DR. EUGENE STEVELBERG, HEADMASTER, QUAI ANTOINE-Ier, MC 98000 MONACO, TEL. 93 25 68 20, FAX 93 25 68 30

المكتاب الدعل



INTERNATIONAL EDUCATION: SPECIAL DIRECTORY

Language Schools

INTERNATIONAL

Do you want concrete results in a foreign language?

FRENCH - GERMAN - SPANISH - ITALIAN - JAPANESE - DUTCH - ENGLISH

66 hours per week in the target language 9 lessons per day in mini-groups and/or private lessons + socio-cultural activities with the teachers till 10.30 pm.

Centres in: France - Belgium - Ireland - Spain

Ref.: Coca-Cola, McKinsey, German Foreign Office, State Department, Remault... Also French and English courses for young people. CERAN LINGUA HEAD OFFICES

in Belgham: Chineau CERAN Avenue du Châseau, 26 B-4900 SPA Tel.: 132) 87 79 11 22 Fax: (32) 87 79 11 88

a in Landing



Monastère - Si - Pancrace BP 27/264 F-30130 PONT-ST-ESPRIT In the USA: tel.; (413) 584-0334 - fax: (413) 584-3046

since 1975, language courses for motivated people!

GREAT BRITAIN

→ Sels College London RECOGNISED BY THE BATTISH COUNCIL

For foreign students & professional people
 All levels from beginners to Cambridge Proficiency
 Accommodation arranged
 Sels for excellence, reliability and friendliness

64-65 LONG ACIE, COVENT GARDEN, LONDON WCZE 9 JH FAX: 0171 379 5793 rincipal Y. Roise, BA, BSc (Food), F.LL., MEd, Barrister at low, FRSA

SWITZERLAND



STUDY IN SWITZERLAND Intensive English (Cambridge, Toeff & TOEIC)
Intensive English (Cambridge, Toeff & TOEIC)
Intensive English (Cambridge, Toeff & TOEIC) Diploma: Commercial, secretary and executive pre-MBA - LBD, Lémania Business Diploma: Commercial pre-MBA - LBD, Lémania Business Diploma: Pre-MBA - LBD, Lémania Business Diploma: Marel management avangement avangement. secretary • Pre-MBA - LBU, Lemania busin
• Hotel management preparatory course
• Maturité suisse • Baccaleuréat français Boarding accommmodation Summer courses: July - September Ecolo Lámania - 2, ch. da Právilla - CH 1001 Lausan Tel. - 41/21 320 15 01 - Fax - 41/21 312 67 00

FRANCE CAR COLOR

The most renowned school for French INSTITUT DE FRANÇAIS

INTENSIVE COMPLETE IMMERSION course on the Riviera 8 hrs per day with 2 meals For scults. Slevels: Beginners I to Advanced II

Next 2-4 week course starts. Jan. 9, Feb. 6; and all year.

10230 Villefranche/Mer - Lá, France. El 93 01 88 44 Fax 93 78 92 17

If you want to refresh your inguage skills or further your intess trench, you are welcome SUD LANGUE 8 place de la Comedie Fac. 67.60.94.70 Tel.: 67.60.94.94 Year-round courses for adults (over 18) in a chool located in the heart of the historic town.

Send for a free copy of the INTERNATIONAL **EDUCATION GUIDE**

Write to:
Kenberley Guerrand-Betrancourt
International Herald Tribune.
181, Avenue Charles-de-GanBe,
92521 Nonitty Cedex, France.

Cocking Schools

FRANCE Culinary Excellence at LE CORDON BLEU

L'Ari Culinaire PARIS - 1895

 Weekly workshops. Daily demonstrations. •Introduction to

> SUMMER CLASSES: September 9th to 30rd

French gastronomy.

· CATERING : New course in five intensive weeks from November 14th to December 17th

• THE CLASSIC CYCLE : Study cuisine and pastry in 10 week courses that begin four times a year.

PARIS . LONDON . TOKYO 8 rue Lton Delhomme 75015 Paris Phone 33/1 48 56 06 06 Fax 33/1 4B 56 03 96

114 Marylebone Lane London WIM6HH Phone 44/71 935 35 03 Fax 44/71 935 76 21

Call roday for a free school brochure or gift catalogue of our gourmet products. USA: 1-800-457 CHEF

ATTENTION EFL

TEACHERS

THE IHT

"NEWSPAPERS IN THE CLASSROOM"

MATERIALS ARE NOW AVAILABLE.

For more information please contact:

MARY LOUISE STOTT

EDUCATIONAL SERVICES DEPARTMENT

Herald Eribune

181 AVENUE CHARLES-DE GAULLE 92521 NEULLY GEDEX FRANCE

OR FAX: (33-1) 46 37 0B 51

Touchers' Hils

PLANCE

European English Teachers and GIT Learners!

International

Herald Tribune

ads work

Use Turner Multimedia videos - a powerful teaching & learning looi. American sociocultural content on Burostandard videos with English sub-titles and accompanied by print booklet containing summaries, Manscript, comprehension exercises, suggested coursework etc...

> Aggressively priced. Documentaries, Business, Fiction Films, Cartoons. Phone or lax now for tree catalogue. Paris: (33) 1-45-29-79-72 Fax: (33) 1-45-27-17-23

Hotel & Abanagement Schools

SWITZERLAND



Hotel Management **Education in Switzerland**

2 year Hotel Management Diploma 1. Associate Degree (Switzerland and/or USA) Swiss/American University Degree (7-8 semesters)

Post Graduate Diploma (1 year) All programs are taught in English. HOTELCONSULT SHCC COLLEGES CH -1897 Le Bouveret, Fax (+41) 25 81 36 50 Phone (+41) 25.81 38 62 or 81 30 51 .

HOSTA HOTEL AND TOURISM MANAGEMENT SCHOOL, SWITZERLAND

MANAGEMENT STUDIES

IN SWITZERLAND

Swiss and US

Diplomas

2 & 3 year Programmes In English

Transfer to European and US Universities (BA, BS)

Swiss & LIS accreditation

HOREL DESTITUTE

15, avenue des Alpes CH-1820 O Montreux

35 years of experience - Transfer credits to US and European Unite · Hotel Diploma Courses - 1 to 2 yrs Travel and Tourism Diploma Courses - 1 to 2 yrs

For information contact: HOSTA Hotel and Tourism School, 1854 H Leysin, Switzerland, Tel.: +41-25-342611, Fax: +41-25-341821



3-YEAR BACHELOR'S DEGREE AND HIGHER DIPLOMA IN HOTEL MANAGEMENT*

21/2 YEAR DIPLOMA IN HOTEL MANAGEMENT

1-YEAR **CERTIFICATE COURSES**

Hotel Management Diplomees may transfer directly to the 3rd year.

ASK MARIA BAKS FOR INFORMATION AT: INFORMATION AT: IHTTI, BOX, 4006 BASEL, SWITZERLAND. PHONE 41-61-312 30 94 FAX 41-61-312 60 35

Ant & Design Schools



S



Summer Intensive Art and Design Studies in New York City, June 26 to 27 or Parks, France, July 1 to 28. Open to high school, college and graduate students, teachers, independent artists and designers, and serious amateurs. Parsons School of Design, Office of Admissions, 66 Fifth Ave., New York, NY 10011 212-229-8910 or 800-252-0852, extension 4, Fax: 212-229-8975.

Parsons is a division of the New School for Social Research

HALY THE INTERNATIONAL SCHOOL

in North America: c/o Hibbscus Study Tours 77 High Park Blud, Toronto ONT Mar 1 M9 CANADA, Tel/Fac: 416-537 1975

OF ART IN UNBRIAL ITALY 06057 Montecastello di Vibro IPO) (TALY Tel/Fax: 39-75 8780223

CANDA. Tel/acc 416-37 1975
Nicholas Carone and Helen Treitman,
Directors intensive studio program in
braving, Petrting & Scutoture in Umbrian in
town, 2 tirs from Rome & Florence.
Instruction and criticals by renovned
international artists. Trips to Rome,
Florence, Siena, Assisi, Perugia.

FRANCE The Bilingual Montessori School French/English

For Children 2¹⁴ to 6 years 53, rue Erlanger, 75016 Paris 65, Ouel d'Orsay, 75007 Peris Phone: [33] 45 55 13 27

U.S.A.

Art & Design Schools

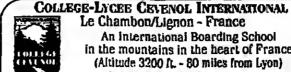
U.S.A.

THE SCHOOL OF FASHION DESIGN STUDY ON PASSICHUABLE REMBURT ST IN BOSTON BARN AN STO CERTIFICATE/DIPLONA IN LESS TEAN ONE YEAR WORK TH AN APPRINTICESET IN JUNE, SEPTEMBER OR JANUARY ATTEND DAYS AND/OR EVENTROS ENROLL IN PROPESSIONAL-TECHNICAL APPLIED-ART COURSES

SPO'S LIPITIME PAGE PLACEMENT SERVICE URY ST., BOSTON, MX 02116 (617) 536-9343

Day & Boarding Schools

PRANCE



An international Boarding School in the mountains in the heart of France (Altitude 3200 ft. - 80 miles from Lyon)

School year 1894-95:
Grades 8 to 12: International Option, French Bac. (L. BS, S. STT)
BTS Commerce International
Collège Board Testing Center Excellent facilities for sports, arts and cultural activities

Sammer 1995 (July-August)
French language and culture for non-French speaking students (Total Immersion)
French Curriculum Intensive Programmes International Workcamp

Contact the Director: Mr. Goed Tariet fectod International - 43400 Le Chambon/Lignon - France Tel.: (33) 71 39 72 52 - Fax: (33) 71 65 87 38

■ YCEE CANADIEN EN FRANCE Place du Centenaire - 06230 St-Jean-Cap-Ferrat

The Lycée canadien en France, located in the south of France, provides students in the last two years of high school with a university-preparatory education while living and studying in Europe. A broad ronge of courses is available and, while the school is soundly academic istudents have been admitted to the top universities in Canada, the USA, and England), there is an emphasis on preparation for the independence of university, personal development, and travel. Accomplation is with local French families or in a supervised residence. Students can take SAT's and AP's.

Presentations us the school will be held by the Headmaster, Mr. Gary D. O'Mears, in Paris (December 71, Ernssels (Dec. 8 6 9), and London (Dec. 11 512). For information on the school and/or details about the presentations, please contact the Lycke at (Phone) 33-93 bit 48 84 or Itan) 33-93 76 14 02.



ONE STUDENT, ONE MASTER IN EACH CLASS

For boys ages 14-20, of average to superior intelligence who have academic deficiencies; who have tost one or more years of school; who wish to accelerate; or international students wishing to improve their English in our ESL program and enter American universities. Completely individual instruction. Rolling admissions. Boarding and Tuition, Jan.3-June 2, 1995; \$21,500.00 Summer Session, June 18-July 21, 1995; \$4450.00

EOUCATIONAL PROBLEM SOLVERS SINCE 1908 Dept 1H - Bex P. Westbrook, CT 06498 USA - (203) 399-6247

AUSTRIA

INTERNATIONAL BOARDING SCHOOL IN SALZBURG

Salzburg International Preparatory School offers a challenging coed American college prep & International Baccalaureate curriculum for students aged 12 to 18. Pulty accredited. Excellent university placement record. Intensive English courses aid non-native speakers. Boarding enhanced by extensive sports, recreation, culture and travel programs. For full information please contact:

> Salzburg International Preparatory School Moosstrasse 106A, A-5020 Salzburg, Austria Tel.: (662) 824617 - Fax: 824555 - Telex 632476

FRANCE

LYCEE INTERNATIONAL DE PARIS Honoré de Balza International Sections English - German - Spanish on 6th grade to the Baccalaure with international option 118 bd Bessières 75017 PARIS Tel: (33-1) 46 27 94 70

TUITION - FREE

FRANCE

SUMMER 1995 CULTURE & LEISURE CULTURE & LESSANTE
in MONTPELLER - MEDITERRANEAN
tendre Franck Connex: 25 lay-cycle of chilation, general,
return, querrantina, france, for debate and franceau
together of scholars because at great, quality france,
who the battle facility and coince. "Acceptation is
and on Company or with a hundra battle fix to small,
and on Company or with a hundra battle fix to de make." AF RE Institut Cuberd Fronçois
BP 5032, 74032 Montpolier Cudex Fronto

in the center of Paris



A multilingual school

from kindergarten through 9th grade Multilingual teaching of studies, sports and arts daily, Each subject instructed in a different language:

English, French and German. Tel.: 40.70.12.81 - Fax: 40.70.91.07 5, rue de Labech, 75116 PARIS - FRANCE

SWITZERLAND

JOHN F. KENNEDY INTERNATIONAL SCHOOL

Gstaed - Switzerland
A unique international achool for children 5-14 years, Sound preparation for English lenguage seconds
achools. Small classes, family atmosphere, French, sports, delly skiling in whiter, excursions and Summer Camp July/August

A co-educational program for boarding and day students, ages 7-12. A turnined, challenging summer amperiance combining language instruction in English or French with a variety of sports, activities, camping adds and excursions. Campu is some man conserved.

Write, cast or fact W. Lovest, Director, CH-3792 Season, Tel.: (+41-30) 4 13 72 - Fact (+41-80) 4 89 82

Summer Studies

UNIVERSITY OF VIRGINIA'S YOUNG WRITERS WORKSHOP for high school students writing Fiction, Poetry, Scripts, Songs, . & Creative Non-Fiction SESSION 1: June 25- July 7 SESSION 2: July 9 - July 28

For Information & Application: PHONE: 804.924.0336 FAX: 804.924.0747 WRITE: Young Writers Workshop University of Virginia, Ruffner Hall 233 Charlottesville, VA 22903 R-MAIL on Internet:

Ecole Internationale de Lille Métropole



Ecole Active Bilingue Jeannine Manuel

A private bilingual (English/French) secondary school. French Baccalaureate (Sections S, L, ES) loternational Baccalaureat An extension of the internationally known EABIM in Paris which is celebrating its 40th year in 1994

Fully-qualified teachers from France, U.K. and U.S.A.

Contact the headmistress: Martine LUX-EABJM 418 bis Rue Albert Bailly 59700 Marcq-en-Barocal Tel.: 20 65 90 50 - Fax: 20 98 08 41

DAY and BOARDING SCHOOL

SWITZERLAND

INSTITUT MONTANA

ZUGERBERG, CH-6300 ZUG

ighteen years of age, irades 5-13. Small classes Grades 3-13. Small classes Special classes for pupils not fluent in English. Thorough practice of German and French. Highly qualified English-speaking faculty.



Baccoloureate, Federal Swiss Matura and Commercial Dipbana (in German), Dutch and Bolian Motura programs offered as wall. Students strictly supervised. Multi-lingual residence halfs, Ideal rural location at 3000 feet above sea level in central Switzerland

Write or call the Dean of the American School for further information TEL.: +41-42-21 17 22. - Fax.: +41-42-21 54 65



TASIS-since 1955, the education to succeed in a changing world:

Challenging U.S. curriculum

 Extensive travel, sports and arts

• Students from 40 countries, ages 4-18 Foreign languages and cultural studies Exciting & diverse

summer programs Superb campuses in Switzerland, England, and Greece

The American School in Switzerland CH6926 Montagnola Td: 41 91 546471 Fax: 41 91 542364

For High-School Graduates: Smaller IS Better, As Switzerland Shows Intensive 13th-year tutorial and residential program in the classical-Christian tradition: English literature, modern European history, French, course-correlated travel. Preparation for CEEB AP exams. Family atmosphere. M.D. Aeschliman, Ph.D., Columbia, Director.

GRASMUS NSTITUTE Le Château de Vennes, Praz-Berthoud 29, 1010 Lausanne, Switzerland Td: (021) 6526723 · Faxe (021) 6522682

GERMANY

YOU WANT TO SPEAK GERMAN?



162 CULTURAL INSTITUTES IN 79 COUNTRIES 16 INSTITUTES IN GERMANY. 120,000 STUDENTS PER YEAR.

WE OFFER INTENSIVE GERMAN LANGUAGE COURSES

AT BEGINNERS AND ADVANCED LEVEL. OUR TEACHERS ARE ALL HIGHLY QUALIFIED PROFESSIONALS WHO CAN PROVIDE A HIGH DEGREE OF EXPERT ADVICE AND INDIVIDUAL ATTENTION.

WE ALSO OFFER GERMAN LANGUAGE COURSES SPECIALLY DESIGNED TO MEET THE REQUIREMENTS OF BUSINESS AND MANAGEMENT.

PLEASE SEND ME FREE DETAILS OF YOUR LANGUAGE COURSES IN GERMANY OR IN_ _ (COUNTRY/CITY)

GOETHE-NAME INSTITUT ADDRESS

COUNTRY

HELENE WEBER-ALLEE 1 B 80637 MUNCHEN GERMANY

TEL.: 089 - 15921-200/206 3

FAX: 089 - 15921-202

THE ARE

€.

5.00

SPORTS

Bills Bolt Back Into Contention as NFL Playoff Races Enter Home Stretch The Steelers got sole possession fell to 7-6, one game in froot of down on a ball that was tipped; back Rick Mirer with a broken David Treadwell was benched on Bono's two-point conversion which forced six turnovers, which forc

The Associated Press

or several other teams, out of the National Football League's

playoff race, Jim Kelly threw for four Reed, who also completed the first pass of his 10-year NFL career, as Buffalo prevailed in a playoffs has gotteo wild. 42-31 shoot-out Sunday in Miami. The Bills, who have been hammered in the last four Super Bowls, scored 35 points in the second half.

"This was a stepping stone for us." Kelly said. "If everyooe does their job, there's no telling what we're capable of.

with three weeks remaining. Dallas (11-2) clinched the NFC East title with an easy victory in Philadelphia and Pittshurgh secured at least a wild-card in the AFC by winning in Cincinnati.

Bowl Dates

A Plus for

Penn State

By Malcolm Moran

New York Times Service ATLANTA - When a na-

tional championship is an ex-

peciation and perfection be-

difference when the disappoint-

rionda s. or Florida State s.

As a politically bizarre year

pause before the finish, an out-

come on the final Saturday of

the regular season continued to

produce a set of winners and

Although the regular season had already ended for Nebras-

ska and Penn State, the last two

contenders with perfect re-

cords, the elimination of the

Crimson Tide and a unique

bowl schedule combined to give

the Cornhuskers one additional complication and the Nittany

Nebraska maintained its lead

over Penn State in the polls that

determine a champion. The

Cornhuskers reached the top

spot in the final regular season polls for the second time in Tom Osborne's 22 years as head

coach and the first time since

1983, when Nebraska faced a

challenge similar to the one it

will deal with next month.

Bowl, the home field of the

Alabama's loss removed a

Hurricanes.

Lions one small added edge.

· just came later.

Colorade

Don't count the Buffalo Bills, of first place in the AFC Cen- the Giants and Arizona, which New York Giants.

But with 13 of the league's 28 Jim Kelly threw for four teams at 500 or within a game to 6-7 in the Central. The Faltouchdowns, two to Andre of it entering Monday night's cons are 6-7 to the West. Raiders-Chargers game in San Diego, the scramble for the

> San Diego wins the AFC West title by beating Los Angeles. Denver, despite losing John

Elway to a knee injury—he will be diagnosed further—moved ioto a tie with Kansas City in Joe Robbie Stadium, site of this Elway to a knee injury — he will be diagnosed further — moved The day's results did nothing the AFC West at 7-6 with an to clear up the playoff picture overtime victory. New England and Buffalo remained tied at 7-6, with the Patriots beating the Levy. New York Jets. The Indianapolis Colts moved up to 6-7 by winning io Seattle.

tral when Cleveland lost to the beat Houston, Detroit's victory over Green Bay gave it a 7-6 mark and dropped the Packers

AFC EAST Bills 42, Dolphins 31: The Bills were sensational in the sec-Already in is San Francisco, ond half, getting some hreaks which routed Atlanta and has secured the NFC West crown. They have won 15 of 18 games

NFL ROUNDUP

seasoo's Super Bowi.

"We bad some lucky plays," said the Bills' coach, Marv "But you've got to do something with it after you get the lucky plays."

inning io Seattle. The lucky plays included In the NFC East, the Eagles Don Beebe's 72-yard touch-

32 yards after Reed had ing) hand and played listlessly dropped the hall; Mike Du- after an auto accident that left mas's catch of Youel Jourdain's defensive tackle Mike Frier parfumble on a kickoff return, which he turned into a 62-yard play to set up a touchdown. Patriots 24, Jets 13: In Fox-

boro, Massachusetts, the Patriots also got a crucial interception touchdowo, as Ricky Reynolds scored from 11 yards after stealing Boomer Esiasoo's The Jets' Art Monk tied Steve Largent's NFL record of

177 straight games with a catch, oo a 7-yard completion from Esiasoo with 3:25 left in the first quarter. Colts 31, Seahawks 19: Marshall Faulk gained 129 yards for Indianapolis, and has 1,086

yards this season, a single-sea-

soo rookie rushing record for

the team. Seattle lost quarter-

alyzed and with pneumonia.

Running back Chris Warren. also injured in the crash, played and rushed for 81 yards. AFC CENTRAL Steelers 38, Bengals 15:

Pinsburgh's overpowering defense got plenty of help from its offense as Bam Morris rushed for 108 yards and two touch-downs and Rod Woodsoo returned ooe of Pittshurgh's two interceptions for a touchdown. The Steelers have woo five straight for the first time since

Giants 16, Browns 13: Backup kicker Brad Daluiso was good on a 33-yard field goal with 19 seconds to go. Daluiso. usually used only on kickoffs. kicked three field goals after 7:08 left, then forged a 17-17 ne

SCOREBOARD

Pts PF PA 340 251 367 387 279 134 354 216 321 377 179 295

0 846 366 196 6 539 262 745 0 462 221 262 8 462 784 235 8 154 267 357

NFL Standings

The Browns (8-4) could have clinched their first playoff berth since 1989, but committed turnovers on four of their first five second-half possessions. Vinny Testaverde threw two interceptions and lost a fumble.

AFC WEST Broncos 20, Chiefs 17: Elway was replaced in Kansas City by Hugh Millen, who led the Broocos to their winning field goal, a 34-yarder by Jason Elam in overtime. Denver has rallied from a 0-4 start.

Steve Bono, starting for the injured Joe Montana, hit 61and 62-yard passes for Kansas City, which has lost three of its last four. The Chiefs made it 17-15 on Bono's 62-yard touchdown pass to Willie Davis with

29. Michigan 21. Southern Col

blocked Lin Elliot's 37-yard field goal attempt as time expired, then Elam won it in over-

NFC EAST Cowboys 31, Eagles 19: Dal-las (11-2) won its 14th straight division game as Emmitt Smith carried 25 times for 91 yards and two touchdowns, and Mi-

chael Irvin had 117 yards and a touchdown on four receptions. It was Philadelphia's fourth straight loss. The big play was made hy safety Darren Woodson. With Philadelphia at the Dallas 8, he

ham's pass and went 94 yards for a touchdown. Cardinals 30, Offers 12: Ari-

zona handed Houston (1-12) its ninth consecutive defeat with its usually powerful defense,

Rebounds—Milwoukee 68 (Baker 11), Parl Jand 60 (Dudley 15), Assists—Milwoukee 1 Murdock 4), Parliand 25 (Creater 9).

The Associated Press' college hastethall poll, with first-place voites in narretheast, record through Dec. 4, fotal polats based on 25 points for a first-place voite through one polati

MAJOR COLLEGE SCORES

SECOND TEST

MANDELA CUP

The AP Top 25

picked off Randall Cuoning-

while the previously dormant NFC CENTRAL

Lions 34, Packers 31: Barry Sanders, the league's leading rusher, gained 188 yards and scored a touchdown as he broke his single-season rushing record. Sanders now has 1,594 yards, and is 406 shy of becoming the third player in NFL history to rush for 2,000 yards.

The Lions' quarterback, Dave Krieg, passed for 196 yards and two touchdowns

without any interceptions.

Buccaneers 26, Redskins 21: In Tampa Bay, Craig Erickson's quarterback speak with 32 seconds left gave the Bucs (4-9) consecutive victories for the first time since September 1992. Errict Rhett gained a team rookie-record 192 yards on 40

Washington (2-11) has lost five straight. It got touchdowns on Heath Shuler's passes of 81 yards to Desmond Howard and 77 yards to Orlando Truitt.

NFC WEST 49ers 50, Falcons 14: San Francisco, which is also 11-2 but has beaten Dallas, forced five turnovers that led to 17 points. Steve Young threw for three touchdowns and ran for two in guiding the 49ers to their

eighth consecutive victory.
Young completed 22 of 33 passes for 294 yards, shaking off an interception return for a touchdown by defensive end Chuck Smith that ended a string of 123 passes without be-

ing picked off. Saints 31, Rams 15: Mario Bates ran for three touchdowns and Jim Everett guided New Orleans (5-8) to a 21-point halftime lead in Anabeim, where he used to play quarterback for the Rams (4-9).

• There were eight interceptions returned for touchdowns in the week's NFL games, with a game left Monday night.

The last time so many interceptions were run back for scores was on Sept. 23, 1984. Two Woodsons scored; Dar-

ren Woodson of Dallas went 94 yards against Philadelphia and Rod Woodson of Pittsburgh went 27-yards against Cincinnati. The others were by Andre

Collins. Washington, 92 yards at Tampa Bay: DeWayne Washington of Minnesota, 54 yards against Chicago on Thursday night; Ray Buchanan of Indianapolis, 37 in Seattle; Cris Dishman of Houston, 36, against Arizona; Chuck Smith of Atlanta, 36, in San Francisco; and Ricky Reynolds of New England, 11 against the Jets.

 $M_{i} \subseteq \mathbb{N}$

± : ·

C.

7.

1

Walder Hill Garage

١...

Every Soturday Contact Fred Ronan (33 1) 46 37 93 91 Fox:

comes the goal, it makes little ment arrives or what form it takes. The end of Alabama's hopes, with the 24-23 loss to Florida in the Southeastern Conference championship game, seemed no more traumat-The end for the Crimson Tide of college football reaches the

Leonard Russell vaulted through the Kansas City defense for 16 yards to put Jason Elam in range for a 34-yard field goal in overtime that gave the Broncos a 20-17 victory.

Then, and now, the Husker season will be defined by a game against Miami at the Orange

Miami's chances will depend on a Penn State loss to Oregon io the Rose Bowl, a game that has preceded the Orange Bowl significant obstacle from a Miin each of the past 30 games ami hope that would have stoce the game in Miami became a prime-time event in 1f the Orange Bowl had coo-1965. With Jan. I falling on a tinued its past practice, Miami seemed unthinkable two mooths ago, and that is where

the timing of the schedule be-comes a factor.

Sunday this year, almost all of would have known early in the the major bowls took the cus-evening whether Penn State tomary step of moving their had won or lost. But that infor-games back one day. The Or-mation will not be available ange Bowl, seizing an opportunity of avoiding a confrootation with the Sugar Bowl, chose to

remain on Jan. 1.

mation will not be available this time, a factor that will give the Hurricanes one more reason to believe and will inteosify Nebraska's problem of play-

ing for a champiooship oo the

World Con Giotal Station Standings (offer two racests's Zelter-Roenler, 20 penns; 2. Someoter, 140; 2. Pontagrini, 112; 4. Kloersted, 105; 5. Heeth, 105; 6. Kvinlos, 72; 7. Hravor, 71; 6. Rates, 25; 9. Piccarro, 55; 16. Sezimpor, 49. World Con overall standings (offer five racest); 1. Zelter-Bochter, 25; 9. Sezimpor, 45; 4. Kloersted, 141; 5. Eder, 129; 6. Sezimpor, 44; 4. Kloersted, 141; 5. Eder, 129; 6. Wilders, 128; 7. Pontagrini, 121; 6. Hildry Linch, Juneau, Alaska, 104; 9. Menting Erri, Germony, 105; 16; 18e; 140. **NBA Standings** SUNDAY'S GAMES Dallos 31. Philedelphia 19 Nerv Encland 24. New York Jets 13 Pithsbursh 38. Chichnord 15 Tampa 8ay 26. Washington 21 Dehroll 34. Green Bay 37 Arizona 38. Houston 12 Sent Francisco 38. Altonia 14 Arizona 30. Houston 12 Sant Francisco 50, Atlanta 14 Denver 29. Kansas City 17, OT New Orleans 31, tins Angeles Roms 15 New York Giorits 16. Cleveland 13 Buttola 42. Miamil 31 The AP Top 25 college football pell with first-place votes in purastheses, records through Dec. 1, fotol points based on 25 points for a first-place vote Points 1.526 7.571 1.379 1.345 1.313 1.217 1.211 1.051 1.057 768 943 776

10-1-1 11-1-0 9-1-1 10-0-1 9-1-1 10-1-0 9-3-0 9-3-0

a. Aleberra
7. Fiorido St.
8. Texas A&M
9. Auburn
10. Colorado SI,
17. Kansas S7.

.533 .533 .520 .400 .323 WESTERN CONFERENCE LA Lakers Golden Stat Portland 22 27 10 26 22 22 2

Abodov, in Nogour
Abodov, in Nogour
Andle vs. West Indies, final do
Indie first innines: 546-9 (decl.)
West Indies 1st kenines; 426
Indie 2d Innangs; 208-7 (decl.) Pukiston 245-4 Sri Lonko: 200-4

Lectrerstein, 2:15,74; S. Ursko Hravat, Slovenko, 2; 15,86.

4. Lette Piccard, France, 2; 15,06; 7, Gro Kvislog, Narway, 2:15,25; E. Sching Pontanini, Iraly, 2:16,30; 9, Karja Seizhger, Germon, 2:16,32; TZ. Karja; Rasen, Switzerland, 2:16,45.

EASTERN CONFERENCE

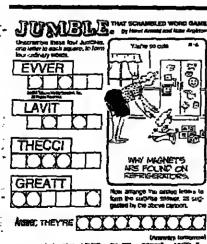
GERMAN FIRST DIVISION holke 1. Vfl. Bothum 2 Handlags: Borussia Dormand 26 M rslandern 22, SC, Freiburg ZL, Bayern FE KolserSlouter) 22 SC FFelburg 71, Baylen Aunitch 17, Karlsruher 5C 21, Boyler Leverku-sen 19, Homburg SV 18, V1B Stuftgarf 16, Elin-trachi Frankfurf 16, Schalker 15, FC Coloure 13, Saver Uerdingen 18, Oynamo Dresdon 9, Mu-nich 1860 8, Vfl., Bochum 8, MSV Delsburg 5, The second of the second COLLEGE Normed Joe Kines defensive COORDINGTON,
GEORGIA SOUTHERN—Frank Korts,
men's baskerboil cooch; Mike Bockus, men's
associate baskerboil cooch; and Mark While
men's assistant baskerboil cooch, resigned MISSISSIPPI-Named Tamory Tuberville

Arts & Antiques

(33 1) 46 37 93 70 or your nearest IHT office or representative

DENNIS THE MENACE





Argurer: Vitral the little manager of the quality inn occlared account to — DED AND BREAKFAST

Education Directory Every Tuesday Contact Kimberly Guerrand Betrancourt Tel.: (33 1) 46 37 94 76 Fax: (33 1) 46 37 93 70 or your neares! IHT office

or representative







CALVIN AND HOBBES









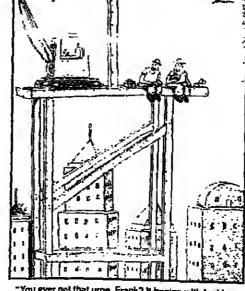
WIZARD of ID







THE FAR SIDE



You ever get that urge, Frank? It begins with looking down from 50 stories up, thinking about the meaninglessness of life, listening to dark voices deep inside you, and you think, 'Should !? ... Should I? ... Should I push som



1. ho 111 . 150

SPORTS

Swimmer Lu: I'm Innocent

TOKYO - Lu Bin, who hroke the world record for the 200-meter individual medley at the games in Hiroshima, has denied using a banned substance to help set the record and win lour gold medals at the Asian Games in October.

"I absolutely did not use any kiod of doping substance," Lu said in an interview with the Japanese news agency Kyodo in her hometown of Shenyang

Lu, 17, said she did not know why she tested positive because the administration of food and drink was very strict in the training camp in Beijing.

"As lar as we're concerned, the world championships are the second most important competition" following the Olympics "and this year in September we didn't have any problems" with drug tests in Rome,

In faces a probable two-year ban from competitive swimming, but insisted: "I am certain of my innocence and am trying to keep my composure . . . l still want to win an Olympic gold medal."

Earlier, Kyodo reported, a member of the Chinese Olympic Committee, who insisted on anonymity, had said that "at present there are many coaches who are chasing lame, so it's not strange that these coaches use these kinds of drugs.

"My personal opinion is that a 17-yearold athlete doesn't understand how to use these kinds of drugs, so the responsibility must be taken by the national team coach-

colling Bloc

diantema



صكذا من الاعل

Lu Bin in China: "I absolutely did not use any kind of doping substance."

COCA and IOC Experts Say Testing Points to China's Wider Drug Use

Compiled by Our Staff From Dispatches

TOKYO --- As one medical expert said Monday that it appeared there may have been more athletes using drugs at the Asian Games than the 11 Chinese who failed tests, another said that the tests showed that China is systematically giving its swimmers performance enhancing

Dr. Yoshio Kuroda, chairman of the Olympic Council of Asia's medical committee, said that urine samples of the 11 Chinese who failed tests in October had contained an overly high density of dehy-drotestosterone (DHT), a male sex hormone which is very difficult to detect.

Kuroda, who had returned to Tokyo from Kuwait, where he presented details of the tests to an OCA executive board, said there had been other athletes in Hiroshima who were suspected of using drugs.

"We ruled that the athletes who substantially exceeded the standard level of drug tested positive. But there were other athletes under the category of grey zone," Kuroda said without giving further details.

But, he added, "The young athletes have no knowledge of drugs. There must be some experts who have a good knowledge of doping. Otherwise it would be impossi-ble for such doping to be carried out."

In Cologne, Professor Manfred Donike, an International Olympic Committee offi-cial who has been involved in detailed analyses of the tests, said that because seven of the 11 positive Chinese samples came from swimmers "it can be concluded

that there is systematic doping with the substance dehydrotestosterone." harder to detect than testosterone, a male hormone sometimes used illegally by ath-

"This is no surprise to me," added Donike, who runs a IOC-approved testing laboratory in Cologne. "It is another matter whether this stretches to other sports."

According to China's official Xinhua News Agency, the 11 comprised five wom-en and six men. The women were swimmers Yang Aihua, Lu Bin and Zhou Guanbin, hurdler Han Qing and cyclist Wang Yan, The men were swimmers Xiong Guoming, Hu Bin, Zhang Bin and Fu Yong, and canocists Zhang Lei and Qiu

Yang won the 400-meter freestyle at the World Championships in Rome in September. Lu won four gold medals at the Asian Games and set a world record in the women's 200-meter individual medley.

The Chinese Olympic Committee, according to reports, has ordered a full investigation into the matter and has promised to punish offenders severely. But it remained adamant that drug use was the acts of individuals and not official policy.

In Tokyo, an official of the laboratory that conducted the tests said Monday that new testing methods had made it possible to discover that the Chinese athletes were

We would not have been able to detect the drugs with the methods that were used a year ago," said the official at Mitsuhishi Chemical Biochemical Laboratories Inc., who spoke on condition of anonymity.

Dehydrotestosterone is reportedly much

letes to build strength.

The laboratory official said he was un-able to disclose information about the nature of the new tests.

The laboratory, affiliated with Mitsubfshi Chemical Corp., a major Japanese chemical company, is licensed by the IOC

to cooduct drug tests. • In Lausanne, Switzerland, the director of the international swimming federation.
FINA, said the seven Chinese swimmers face a two-year han from international

Cornel Marculescu, head of the governng body, said he was still awaiting the official report Irom the Olympic Council

If the report confirms that the swimmers tested positive for the performance-en-hancing substance dehydrotestosterone, FINA will suspend them for two years, he

"We will take the same action we take in any doping case," Marculescu said. "It depends on the substances, but in this case it would be a two-year suspension."

Marculescu said that FINA was examining at least one more positive test taken before the Asian Games, although he would not disclose details.

"The procedures aren't finished yet," he said. "We should have the final result any

(Reuters, AP)

Today's

INTERNATIONAL

EDUCATION:

SPECIAL

DIRECTORY

Appears

on Pages 19, 20 & 21

EMPLOYMENT

SECRETARIAL

POSITIONS AVAILABLE

SECRETARIES AND ASSISTANTS

EDUCATIONAL

POSITIONS AVAILABLE

AUTO RENTALS.

WEKEND: FF 515
SPECIAL CIFER - 7 DAYS: FF | 409
PARIS TEL: (1) 45 87 27 04

LEGAL SERVICES ...

Sweden: After the Davis Cup Victory, Discord

STOCKHOLM - A simmering feud among Sweden's tennis officials has erupted just 48 hours after their team won the Davis Cup title in Moscow.

All six members of Sweden's Davis

Cup Committee announced Monday that they have stepped down. They said the last straw was a decision by the new Davis Cup captain, Carl-Axel Hageskog, to name Anders Jarryd as assistant coach without consulting the committee, the Svenska Dagbladet newspaper reported.

Hageskog "seems to want to take all decisions on his own," it quoted one committee member, Thomas Eklund. Other committee members said the

NEW YORK - Michael Jordan, the

National Basketball Association superstar.

may be a minor league haseball player

these days, but he is still a major earner.

Forbes Magazine.

third consecutive year.

Jordan, now getting less than \$10,000 a year in salary, still ranks as the No. 1 money maker in sports, according to

Its annual "Super 40" ranking of the top

money makers in sports, in its Dec. 19

issue released Sunday, has Jordan earning \$30.01 million this year, down from \$36

million in 1993. He topped the list for the

almost twice that of the list's No. 2, center Shaquille O'Neal of the NBA's Orlando

Magic. He is estimated to have made \$16.7 million this year: \$4.2 million in salary and

\$12.5 million in outside income from en-

Arnold Palmer came in third and Iourth on

The senior golfers Jack Nicklans and

Jordan's estimated income for 1994 is

federation had ordered Hageskog to report directly to the federation rather sad" for Swedish tennis. than to the committee.

Sweden's 4-1 victory this weekend was attributed by many to excellent cooperation and high team spirit. Behind the facade, however, was the power struggle between the board of the Swedish Tennis Federation and its Davis Cup Committee.

Svenska Dagbladet said the committee, formed in 1989 to re-invigorate Swedish tennis, had told the lederation before the final that it would resign, but would wait until this week before going

Jonte Sjogren, who capped his tenure as Davis Cup captain with the victory in Russia, told a correspondent in Moscow

Quiz: Who's Paid Just \$10,000, 2 Men's Ski Races

Berger was fifth on the list at \$13.5 million, followed hy National Hockey League superstar Wayne Gretzky of the Los Angeles Kings at \$13.5 million, then by boxers Michael Moorer (\$12.1 million) and Evander Holyfield (\$12.0 million).

Tennis player Andre Agassi was ninth at \$11.4 million. The British Indy car and

Formula One driver Nigel Mansell round-

ed out the top 10 at \$11.3 million. Quarterback Joe Montana of the Kan-

sas City Chiefs was the top National Font-

ball League player, 12th at \$10.3 million. He was just behind the No. 1-ranked ten-

nis player, Pete Sampras, at \$10.6 million.

top 40 this year, with Roberto Baggio of Italy ranked 35th at \$5.3 million.

was the only major league baseball player

on the list because many players with mul-tiyear contracts anticipated a strike or

lockout and took lower salaries in 1994.

A soccer player worked his way into the

Will Clark, in 37th place at \$5.2 million.

Only two women made the top 40, both

of them tennis players. Steffi Graf was 19th with \$8.0 million and Gabriela Saba-tini was 39th at \$4.9 million. Forbes said

Olympic silver medal figure skater Nancy Kerrigan just missed making the list.

And Earned \$30 Million in '94? Moved to Tignes

Cracks started showing last month, when the federation announced a new Davis Cup organization, headed by Hageskog.

Hageskog, 40, has been a well-respect-ed Davis Cup trainer under Sjogren Ior years. Few contested his appointment. But the committee was angered first when Hageskog dismissed its choice for Davis Cup trainer, Martin Bohm, the Svenska Daghladet newspaper said.

GENEVA - The French resort Tignes

will stage two more men's World Cup races

this weekend as poor snow conditions contime to plague Alpine skiing organizers.

A super-giant slalom called off in Val
d'Isère last weekend, and a giant slalom set

for Alta Badia, Italy, on Sunday, will now

be skied at Tignes on Dec. 10 and 11, the International Ski Federation said Monday.

urday and Sunday, for a men's giant sla-lom and slalom switched from Sestriere, Italy, because of the poor snow there. This latest disruption followed a string

of earlier postponements caused by warm

weather, with only two of five scheduled

snow at St. Anton, Austria, and at Veyson-

naz in the Swiss Valais region. ISF said decisions will be made Wednesday on the

men's and women's races on Dec. 17 and

If Veysonnaz has to withdraw, there is a

possibility the two women's races, a down-

hill and slalom, could be rescheduled in

North America, where five races have been

18 in St. Anton and Veysonnaz.

There were also reports of insufficient

men's events completed.

Tignes was an alternative venue last Sat-

Bohm had worked closely with players such as Magnus Larsson and Thomas Enqvist. He quit as the federation's trainer when told be would not be part of the Davis Cup group. (AP, Reuters)

ANNOUNCEMENTS

Attention visitors from the U.S. !

If you enjoy reading the IHT when you travel, why not also get it at home ? Same-day delivery available

in key U.S. cities. Call (1) 800 882 2884 (in New York and 212 752 3890)

Herald Eribune

BAREME AS 24
cm 6 DECEMBRE 1994
Froi Hars TVA en devise locale
(troduction disponible sur demand
Remplace les barêmes anténeurs

FRANCE bone Cj en FF/l - TVA: 18,6% GO: 3,32 ROD*: 2,01 SC97: 4,77 SCSP : 4,54 U.K. zone B en E/1 · TVA: 17,9% |ficul 8%| GO: 0,4425 FOO *: 0,270

ALLEMAGNE Zone C DM/1 - TVA 15.02 GO: 0.92 SC97: 1,42 FOO*: 0,61 SCSF : 1,30 BELGIQUE en FB/l · TVA; 20,50% GD: 20,50 FOD*; 9,38 SC97; 28,38 SCSP ; 26,22

ESPAGNE en PTAS/1 · TVA: 15,0% GO: 69,48 SC97: 93,83 SCSP: 93,7 SCSP: 93.74 * Usage réglementé

AUDIN. The finest American shors. Available at WENBERG, the leading man's store in ZUBCH, Bahnholst. 13. Phone 91-211 29-59. FEBUNG low? — having problems? SOS HEIF crise-live in English. 3 p.m. 11 p.m. Tek Paris (1) 47 23 80 90. DUTY FREE SHOPS

FREDDY Newly requested stop is heart of Pors.
Cone in 8 buy all your perfums &gifts.
"Duty Free" of SANNISS OF 40% Two
blocks from the "Opera",
need to the American Express Bonk,
REE GiFT with this at Mon-Fri, 9-6:30
10 wee Auber, Paris 9, Metro Opera.

BUSINESS **OPPORTUNITIES**

OFFSHORE COMPANIES 750 READY MADE COMPANIES

OCRA ASIA LIMITED 24-02 Book of America Tower Harcourt Road, Hong Kong Tel: +852 5220172 Fase; +852 5211190

Various countres, Full services. INTERNATIONAL COMPANY SERVICES (IUK) LIMITED Standarock House, 2 - 5 Old Bond Street, London W1X 3TB Tel: + 44 71 491 0605 Excert Service, Credit cords occupi Tel: 077 / 63 83 32.

LONDON ESCORT SERVICE TEL: 071 - 362 - 0032

INTERNATIONAL CLASSIFIED **BUSINESS TRAVEL**

1st/Business Closs Frequent Trovellers to Onent/Austrolio/Africo/No. & 5o. Americo. Sove up to 50% No cou-pors, no restrictions. Imperiol Conodo Tel: 514-341-722/ Fax 514-341-7998. CAPITAL AVAILABLE

ASTON COMPORATE TRUSTEES LTD 19, Peel Road, Douglas, 1ste of Man Tel: 0624 626591 Far 0624 625126 CLASS A BANK in loss here venue with administrative services and established bookung and securities accounts. US 500,000, formediate transfer, Coll Concolo (604) 942-6169 or Fax (604) 942-3179 or Landon (97) 394 5157 or FAX (07) 231 9938. FUNDS AVAILABLE FOR
ALL BUSINESS PROJECTS
OF FOR
LETTERS OF CREDIT
BANK GUARANTEES
OTHER ACCEPTABLE COLLATERAL

Memisters M. L.P.K.B. & Go FRANCIAL RESTRUTION Brussels - BELGRUM formation by fax 32-2-534 02 77 or 32-2-536 47 91 TELEC 20277 DIFFSHORE COMPANIES. For free brochure or advice Tel. Londo 44 81 741 1224 Fax: 44 81 748 6558

BUSINESS SERVICES

Save on

International

Phone Calls

Sove 50% and more compared to local phone companes. Call from home, office, coneven hotels (and avoid surcharges). Check over rotes for any coventres and see how you can start soving today.

Call us now and we'll

call you right back!

Tel 1-206-284-8600

Feex 1-206-282-6666 Lines open 24 hours, Agents inquiries wolcone!

∰kall**back**

419 Second Avenue Was Seattle, WA 98119 USA

GENEVA

full Service

is our Business

ational law and taxes or, telephone, telex and

compones

Furnished offices and conference rooms for daily or monthly rental Full confidence and discretion assure.

BUSINESS ADVISORY

SERVICES S.A.

7 Rue Muzy, 1207 GENEVA
Tel 736 05 40, Tix 413222, Fox 786 06 44

OFFSHORE COMPANIES

FROM £150

CONFIRMABLE DRAFTS **BACKED BY CASH** Issued in Your Noise Confirmed by Major Int') Banks to Frave Availability of Funds

CAPITAL SUPPORT CORP. U.S. (714) 757-1070 Fm. 757-1270 FINANCIAL SERVICES

FUNDING PROBLEMS?

Venture Copital - Equity Loans
Real Estate - Business
Financing - Long Term
Collected Supported Guarantee
risable guarantees to secure fund
for walkle projects arranged by: BANCOR OF ASIA

Commission earned only upon Funding Broker's Commission Assured. Fax (63-2) 810-9284 Tel: (63-2) 894-5358 or 810-2570

REAL ESTATE FOR SALE

MONACO

MICHITE CARLO
New project with studios to 5-room
oportments, ovaluble. Pancromic view,
divable office space, attractive price.
Further details. Mrs Bodanson - SEM,
9 over d'Outende - MC 9800 Manaco.
Tel: (33) 92 16 90 00

PARIS & SUBURBS

RUE DE VAUGIRARD - NEAR 7TH
Cess building, modern, 3 rooms, 65
sq.m., 5th floor, sentry, perfect conditions P2M. Tel-Comm? (11 42 137 15)
PARIS 15TH M* PASTEUR becomful,
old, 3 rooms, oil counforts, lift.
F960,000. Tel Floriuse (1) 4307 5715 REAL ESTATE TO RENT/SHARE

HOLLAND & Short Term Leases for Jernal for network houses & flots. Tel. + 31 20 6390/5. Keizersgracht 33, 1015 CD Amsterdam

PARIS AREA FURNISHED GEORGE V. NEAR, lovely studio, pad a terre with hotel services, modern fuzurous. PS,000. Tel: 1-07 23 04 84. GRNRYA & ZURICHO
OGGAMOUROGO
BASE, Escort agency 022/346 00 89
ALL CREDIT CARDS ACCEPTED

* * HONEY POT * *
London Escort Agency 071 935 1647

ELIXURIOUS APARTMENTS MONTAIGNE, 95 sq.m. F32,000 including parking.

CHAMPS ELYSEES 130 sq.m. duples, on gorde

agence Champs Elysees

Tel: (1) 42 25 32 25

AT HOME IN PARIS **PARIS PROMO**

needed for international companies.
Paris, English mother tongue with some French or perfectly bringer.
Apply to: GR Interna. 12 rue de Paris, 75002 Paris, metro Opera. 1(1) 42 61 82 11 (ask for Sophie). Tel:(1) 45 63 25 60 QUALIFIED TEACHERS OF ENGLISH with driving learner required. Free to start now. Tel: 1-42 64 76 24 Paris.

CAPITALE • PARTNERS Handpoted quality approximate, oil some, Parts and suburbs.

7el 1-4614 8211. Fax 1-4772 3096

CHAVILLE-VELIZY, 20 mm from Pare boostful location, very residented Modern house, 5 bets, 3 boths, fire place, equipped bothen. F16,0900, month. Tet owner [] 34 65 11 14.

PARIS AREA UNFURNISHED

Embassy Service YOUR REAL ESTATE AGENT IN PARIS Tel: (1) 47.20.30.05

NEBLLY, BOIS, METRO, 7 ROOMS, 160 sq.m. + mod's room, F17,600 + charges, Froe now, Tel. 1-39 52 77 75 HSTORICAL MARAIS, LOVELY LOFT on 2 floors, redone, Professional use possible, F6,500/mo, Tel. 1-4551 1351

2ND TRAVEL DOCUMENTS, legal, interpersive. Free details from TSA, Bax 742, Dana Point, CA 7667. Tel: 774-667-206 or Fax: 714-478-8230 USA.

DIVORCE FAST 549S.
Certified by U.S. embassy. Call/Fax: 714 988-865 USA.

DIVORCE IN 1 DAY. No Invest. Write: Bax 377. Sudbery, MA 01776 USA. 1cl: 508/443-0183. LOW COST FLIGHTS

WORLD AVIATION SCHEDULED FLIGHTS. 1st, business, accromy of lowest force, fel ET Ports (1) 47551313

Herald Eribune PLANNING TO RUN A CLASSIFIED AD?

Place your Ad quickly and easily, contact your nearest IHT office or representative with your text. You will be informed of the cost immediately, and once payment is made your ad will appear within 48 hours. All major Credit Cards Accepted. NORTH AMERICA EUROPE

FRANCE (1) 46 37 93 85. Fox: (1) 46 37 93 85. GERMANY, AUSTRIA & CENTRAL EUROPE: Fronklut, 1el. (069) 72 67 55. Fox. (069) 72 73 10

SWITZERLAND: Pully, Tel. (021) 728 30 21. Fox. (021) 728 30 91 UNITED KINGDOM: Landon Tel.: 1071) 836 4802 Teles: 262009. Fax: (1071) 240 2254.

PARIS & LONDON*
PRESTIGE* INTERNATIONA
Escort Service London (71) 394 5145

AMSTERDAM DREAMS ESCORT

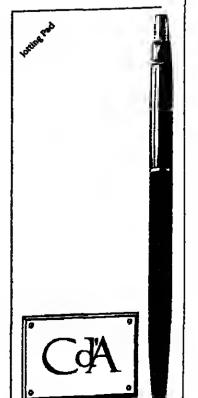
Dinner dates & personal guide service. Tel: +31 9020-64 02 111 / 64 02 666

NEW YORK: Tel. (212) 752-3890 Tell free. (900) 572-7212. Teles. 427 175 Fax: (212) 755-8785 ASIA/PACIFIC HONG RONG: Tol. (852) 9222-1188 1elex. 61170 HTHX Fox: (852) 9222-1190 SINGAPORE: Tol. 223 6478 Fox: (65) 224 15 66. Telex. 28749 CHI SIN

ZURICH'SUSAN'

MILINICH * WELCOME ESCORT & GUIDE AGENCY, MEASE CALL 089 - 91 22 14,

Tel- 01 / 381 99 48



CARANJACHE

25 Worldwide lending org. to pressure 32 Train freight

35 Clothes line 57 Melay boal 39 An Allman

45 Coeur d'---44 Bruins' school 45 Luce magazine

48 Thundering group se Adversery 51 N.H.L. city

53 Change the 55 Lummox 59 Deck out

66 "The Hustler author Walte 67 Cad sa Pocket bread 68 Fuse, as ore 71 Miss America

"The Call of the 2 Roman way 3 1957 Joanne

Woodward film, with 'The' 4 Black, as a chimney 5 Crone On the bring 7 1987 Kevin Costner film

8 Siena seven s Start for fab or 10 Biddy

12 "Star Wars" orincess 13 Croat's neighboi 18 Functions 19 Leopold'a

11 1942 John

24 Idiot 27 Be jubilant 28 Mideast belief

(insincere) 31 Lady of the 33 Wind: Prefix 34 Visit again as Artist Edouard

47 Eat not

41 Yiddish cash 42 "M"A"S"H" co-star Jamil 49 "—— Diary . sz Willow lwig



Solution to Puzzle of Dec. 5

SLEET ANTE TSAR
RATIO SARA AULE
SOURGRAPES AUGO
SIEGE ASIA AHA
LAS SEVERAL
INSPECTS RIND
ROWE HIPS STALC
ATEST LIP OROLE
SEETO TEES EONA
TOUR DEWYEYED
MODSTER DOE
AIR SUES RAILS
PLIE BITTERROOT
LEAN ENOS NORMA

ESCORTS & GUIDES BELGRAVIA **ORCHIDS** LONDON PARIS GENEVÁ ZUZICH Stort Ágency Gradii Cards Walcon UK 071 589 5237 INTERNATIONAL ESCORTS

Sanica - Workhride Tak 212-765-7896 Naw York, USA Major Credii Cards Accepted GENEVA - ZURICH ALLIANCE Escort Service & Travel, Multilingual Dial Genera 022 / 311 07 14 LONDON'S NO.1 ESCORT 3 Standbarn St. Landon W1 AGENCY 077 258 9090

CHELSEA ESCORT SERVICE. Beauthorp Plaze, London SW3. Tel: 071-584 6513

RENSPACTION ESCORT AGENCY
10 Kennington Church St. London W8
10 Kennington Church St. London W8
10 LOT 99 9136/9133 credit cords
10 LOT 95 9136/9133 credit cords
10 LOT 95 9136/9133 credit cords
10 LOT 95 9136/9134 credit cords VIDMA*ZURICH*PARIS*MUNICH HIGH SOCIETY International Escart Call Vienna + 43-1-535 41 04. ZURICH - VERNA - MONACO AMERITISTE INT Except/Troval Service CAL SMIZERIAND 089-610 22 59. ZURICH - PARS Zurich 380 15 86 Except Service. Other cety distinct 15-32-2-2016000 GENEVA Escort Service

GENEVA Escort Service

321 97 61

OKYO ---
BECORT SERVICE

Major credit cords accepted,
Tel (33) 3436-4578. AMSTERDAM BUTTERFLY Estate Service, Tel: (\$20-6071570 Credit Cords Accepted. FRANKFLHT KÖNN DÜSSELDORF oll oreos, Escort Service, 059-473294 Estort Service Tel: 02/343,19,19 AMSTERDAM BENNADETE Excert Service. Tel: 631 63 36 or 631 06 43, 17ALY PARS COTE D'AZUR worldwide French Bruiero excert agency Diol [left] +39 184 348 87

OMBRIAL SECONT SERVICE LONDON PLEASE PHONE 071 225 3314

AMONISON CLUB - VIENNA ESCORT Service. 5. Recise Wienzeile 2c, 0222/386 86 84. DIAMOND ESCORT SERVICE All over Switzerland. Tal: 077 77 49 87. COSMOPOUTAN ESCORT SERVICE Chicago Tel: 312.759-1110 New York Tel: 212.753-3939 ZÚRICH / BERN / BAÇEL Escort Service Tel: 077/88 06 60, 077/88 06 70 TO OUR READERS IN HOLLAND It's never been easier to subscribe and save Just call today 02503-24024

the strength of endorsements. Each earned only about \$100,000 from golf, hut Nicklans carned a total of \$14.8 million and Palmer took in \$13.6 million. Austrian Formula One driver Gerhard Singers Collins and Ochs ACROSS 14 Roman empero Ingenuity 5 Vocations 18 Actress Taylor

dorsements and record deals.

CROSSWORD 17 1954 Gerard 20 Guitar ridges 21 Pilot starter 22 Research room 23 Oaled 25 Had a lack

20 Yielding readily

40 1978 Ugo

46 irving Berlin'a

67 Brothers, 9-9 62 1974 Richard Kiley film

70 Catch sight of

38 Car bar

55 Mel and family 56 "Excuse me . . . SS Coze 60 Exploits 61 Slangy okay 63 —— Abner 44 Adherent's 85 Thickness



ART BUCHWALD

The Roots of Anger

ty and think tank to discover what caused the fatal Demo-

cratic train crash in November. Everyone agrees that the anger of the voters was the main reason why so

voted Republi-What is not agreed upon is that anger.
Professor

many_people

the cause of Dan Kilcup of the "None-ofthe-Above In-

Buchwald stitute of Politics" showed me a paper he had

written on the subject.
He said, "The fury of the people manifested itself at the polls, but it wasn't the political issues that made them vote the way they did. They were furious about other things but the only way they could vent their rage was to vote against the incum-

Professor Kilcup continued. "We decided to survey the anger factor in the electorate. When asked why they voted an incumbent congressman or senator out of office, these were some of the reasons they gave. 'The night before the election we told our son to be in hy 11 o'clock and he didn't come home until three. I was so furious that I voted Republican for the first time."

Teddy Bear Nets £110,000

LONDON — A small brown teddy bear belonging to the world's most noted collector — British Army Colonel Bob Henderson --- was sold for £110,000 (\$171,500) at Christie's on Monday, doubling the world re-cord of £55,000 for a teddy.

2271 1457 s 2373 1457 pc 3146 1664 s 2740 1762 sh

Low | C/F | 12/33 s | 2/35 s | 1-1/31 s | 1-

WASHINGTON — In-depth studies are now be-ing conducted at every universi
"Young people of voting age also said they were as ticked off as their parents. One coed told us that she had to wait six hours to buy tickets for a Grateful Dead concert, and when she finally reached the head of the line the only seats left were on the side. She said that if that didn't tell you something about what's rotten with the political system nothing would."

> Professor Kilcup turned the page, "A housewife wrote, 'I went out to the shopping mall last Saturday and it was a mess. I finally got to the store to huy some pantyhose and they didn't have my size. To make matters worse, the sales girl was ex-tremely rude. That's when I decided to send a message to

Washington.'
"You want to know why I voted Republican?' a truck driver asked one of our interviewers. 'Because I decided that if Clinton couldn't settle the baseball strike he wasn't much of a world leader. You can't call yourself a great country if you pay your baseball players pea-

The professor said, "The mistake of the Democrats was that they underestimated the discontent of the people. Many voters were angry over crime not crime in the streets but the fact that the administration waffled on whether it was in favor of televising the O.J. Simpson trial. Fear of heing shut out of the courtroom proceedings drove many people

into the GOP camp."
"What about Proposition 187
in California which called for an extremely punitive policy to-wards illegal aliens?" I asked

"It played a major role in Beverly Hills. One respondent said that she voted for 187 after she hired an illegal alien to clean her house and the person kept refusing to dust the pi-

Anniversary for Marcel Carné: Will He Direct Again?

By Alan Riding New York Times Service

DARIS - Marcel Carné patted his paunch and pointed to the culprit, an arthritic knee that he also blames for the way he now shuffles around his Left Bank apartment. But once he had settled into his favorite armchair, the French movie veteran was again ready to di-

"I could do as Visconti once did and work from a wheelchair," he said, moving his arms as if he were suddenly mobile. "Nowadays you can follow everything on a little screen, and I could go over to talk to the actors on wheels. But I doubt that any French producer would accept that."

At the age of 88, just months before the 50th anniversary of the release of his much-loved movie classic, "Les Enfants du paradis," Carné is eager to demonstrate that he is still very much alive. He is full of ideas for a next movie, and if it is to be made, he wants it to be good.

But he is also realistic. His last film, "La Merveilleuse Visite," made 20 years ago, was not a success, and since then, no producer has been willing to back him. None, that is, except a French television company that invited him to make a film in five weeks. "Five weeks!" be exclaimed with disgust.

His problems, though, had begun even earlier with the arrival of France's New Wave autenrs in the late 1950s. "These youths were quite cynical," he said. "They boasted, We're going to kill off the oldies and take their place." And indeed, led by François Truffaut, they duly carried out their threat.

Carne's last box office hit, "Les Tricheurs," was made in 1958. After that, French critics began turning up their noses at the studio-made, carefully scripted and technically meticulous films made by Carné and his prewar generation. Instead, individualism and improvisation became the rage.

But the irony is that while Carne's career began to flounder, the popularity of "Les Enfants du paradis" kept growing. The Théâtre du Ranciagh in Paris's 16th arrondissement has shown it twice weekly since 1968. And today, many critics still consider it to be the best French movie ever made.

Starring Jean-Louis Barrault and Arletty and running three-and-a-quarter hours, the film was shot during the final year of the Nazi occupation of France, although it was released only in March 1945 after the liberation. Built around the life of the 19th-century mime Jean-Baptiste Deburau, it was the most lavish and expensive French film made until then.



Carné at home: His "Les Enfants du paradis" was released nearly 50 years ago.

Yet if "Les Enfants du paradis" is a national monument, Carné is not. "It makes me a bit sad to think I'm more appreciated abroad than in my own country," he said. "Abroad, therearen't the same mean critics that we have here. In France, if your head gets a bit too high, they cut it off."

Had he expected "Les Enfants du paradis" to become such a phenomenon, he was asked.
"I cannot say yes," he said, sighing at such an
oft-posed question. "But I knew I was making a
good film because all the actors and technicians were good. And I knew it was an important film because of its length and the resources at my

Yet it was far from certain the film would be made. The screenplay was by Jacques Prevert, who had written several of Carnê's prewar "poetic realism" films as well as his wartime hit, "Les Visiteurs du soir." But because Carne's chosen set designer, Alexandre Tranner, and composer, Joseph Kosma, were Jews, he had to disguise their involvement.

At one point, when it was unclear if Barrault

could join the cast, Carné even considered replacing him with Jacques Tati.

Then, just as shooting began in the Victorine Studios in Nice in August 1943, Americans troops landed in Sicily and the collaborationist Vichy regime ordered everyone back to Paris.

More problems followed. The producer, Andre Paulve, was dismissed by Alfred Greven, the German impresario who had taken control of the French movie industry in 1940. Work on the film resumed in Paris in November 1943, but by the time the production moved back to Nice, many of the sets had been damaged by storms. Carne's most painful memory, though, is of

the day two French policemen came looking for an extra whose wife, they said, had suffered an accident. Carné hesitated but then calculated that if the man felt in danger he could hide in the crowd. So the director took a megaphone and called out the man's name.

"Perhaps he was in the Résistance, perhaps he was a Jew, but we never heard of him again, the director said. "He was certainly shot, perhaps also tortured. The police must have been working for the Gestapo. Why did he come

forward? When his name was called, he should have suspected, he should have."

Came sat quietly for a moment. "I have never forgiven myself," he said softly. "I will relive that scene for the rest of my days."

After the Germans took France in 1940, he was asked, had he considered joining Jean Renoir, Rene Clair and other French directors in the United States? "I thought about it," he said. "I wondered, should I join de Gaulle in England? But how could I help him? If I went to the United States, what would I do? I didn't even speak English."

He also dismissed the idea of joining the

Résistance. "I have never handled a gun in my life," he said. "Also, I'm very sensitive to physical pain and I thought, if I am caught and tortured, I'm likely to tell everything I know. So I found a way of working. But I laid down conditions. I would not make propaganda films

and I would work only in France."
In the end, only "Visiteurs du soir" was released during the occupation, and it was an enormous success, not least because it was seen as an allegory for a France that was surviving despite its humiliation. "The sound of a beating heart has been used a thousand times in movies, but here it meant France," he said.

Carné said he knew Jews were being persecuted, but he only learned "very very late" of the existence of concentration camps in France where Jews were held before deportation.

"Pil tell you something strange," he contin-

ued. "During the occupation, people pretended the Germans didn't exist. They would walk past them, hat it was as if they didn't exist."

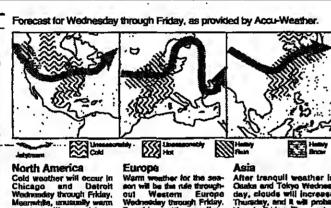
From the liberation until 1974, Carné made 14 of his 21 feature films. But in his 1989 memoirs, the director lists 36 postwar film projects that he initiated but never completed, including several films that were later made by

others, among them "Mary Poppins," "Germinal" and "La Reine Margot."

His greatest disappointment was his failure to make "Mouche," his adaptation of Guy de Maupassant's novel about five young men who fall in love with the same young woman. He even began shooting the film in 1992, but after 10 days on location he fell ill and financing was cut off. "I wanted to finish my career with an optimistic film to show that old men aren't necessarily bitter," he said.

Still, there is no doubting that he has lots of fight left in him. In Carne's most recent battle, Prevert's heirs have earned his wrath by hlocking his plan to colorize "Les Enfants du paradis" as a way of reaching new audiences. "It's stupid," he said. "The 18-year-old granddaughter of the screenwriter has the same rights as the director. Well, that's France."

WEATHER



ELITOPS

Warm weather for the seaand will be the rule throughout Western Europe
Wednesday through Friday.
Sunchine will prevail in
Madrid and Liebon, A couple
of rainy and windy spells will
move through London and
Brussels, Strong winds will
lesh Glasgow Wednesday,
and rains will also tel.

Aster
Casquil weather in
Oasta and Tokyo Wednesday,
and Rull increase
thy rain Friday. Those rains
the rocking Shanghai
Wednesday. Ruther warm
and humid weether will be
the rule in Taipel and Hong
Kong.

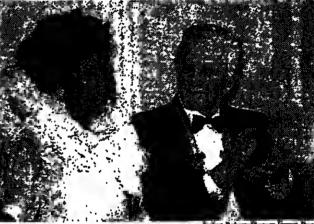
Middle I	East		_			Latin America							
Teday				Tomerow				-	oday		Tomerrow		
	C/E	CAF	*	CF	CIF	*		CF	CIF	*	CAP	CF	*
Beaut	10/61	10/50	pc	17/62	12/59	•	Buenos Aures	20.002	14,57		31/0	20/66	po
Califo	18/64	7/44		17Æ2	3/48		Christen	25,04	24/76	=	21,00	24/75	po
Dumastus	11/52	1,34	pc	11/52	2/35	•	Lirag	23/73	18.84	•	23/73	18/84	po
Jungalem	12/53	6M3	DC	13/55	744	•	Manual City	17/62	784	œ	20:00	8/45	pc
Liper	21/70	-1/37		21/70	3/37		File da Japairo	34/80	20/73	pc	31/時	20/73	1
Physida	17/22	6/43		17/62	5/41		Sambago	26/82	DA48		29/54	1253	pc
Lagend: 6-4 an-snow, Hi	ce, W-W	c -peraly postuer	Al	neepe	icuty, , lorec	ah-sh Nota	owen, t-trucks and data provi	Storms God by	Acou-	al-d West	now au sther, t	rries, RC. © 1	99

29.54 22/71 sh 29.54 22/71 t 8146 2-25 pc 11.52 4.65 sh 24.75 17.65 pc 25/73 18.51 sh 24.75 17.65 pc 25/73 18.51 sh 25/65 25/73 pc 22.66 22/71 pc 31.66 15.65 20.76 14.67 s 7444 0.75 sh 25.66 14.67 s 14.57 8.46 s 15.59 9.44 s 31.66 24.75 sh 25.64 24.75 t 22/71 17.76 sh 23.73 18.64 sh 18.61 643 s 17.62 7.44 s Africa 17/82 13/85 pc 17/82 13/95 pc 22/71 13/95 q 27/80 17/82 s 22/86 14/85 q 19/85 13/85 s 13/85 24/75 q 31/85 24/75 s 31/85 24/75 s 31/85 24/75 g 24/75 g 24/75 g 24/75 g 24/75 pc 24/75 g 24/75 g

F OR decades a thorn in its side, the folk singer Pete

Seeger, 75, was acclaimed by much of official Washington, including President Clinton, at the Kennedy Center Honors show recognizing lifetime achievement in the performing arts. Seeger practically wrote the songbook for the civil rights and antiwar movements of the 1960s. He was blacklisted in the 1950s for refusing to answer questions about Communist affiliations. Among this year's other winners were Kark Donglas, Aretha Franklin, Morton Gould and Hal Prince.

He might not be as popular as the Beatles, even 24 years after their breakup, but Pope John Paul II is doing better than his most famous critic, Sinead O'Comor. "Live at the BBC," a collection of 56 previously unreleased recordings by the Beatles, is No. I on the British album charts. The Pope is No. 53 with "The Rosary," his recital of Latin prayers. But that's ahead of O'Connor's "Universal Mother," at



PEOPLE

Aretha Franklin and Kirk Douglas at awards reception.

No. 80. O'Connor tore up a picture of the Pope two years ago on live television.

A letter by ex-Beatle John Lennon attacking Linda McCartney, the wife of Paul McCartney, sold for \$92,000 at a Los Angeles auction. The draft, addressed to the McCartneys, urges Linda to "get off your high horse!"
It appears to be in response to her criticism of remarks that Lennon had made about the Beatles. "Do you really think most of today's art came about because of the Beatles? I don't think you're that insane -Pani - do you believe that? When you stop believing it you might wake up!" the letter read in part.

Huntley-Brinkley, MacNeil/ Lehrer and now Mason and Felder? Jackie Mason, the comedian, and Raoul Lionel Felder, the New York lawyer. are teaming up to do a talk radio show on the BBC.

Louis Auchincloss, 77, is not too impressed that he has just published his 50th book. There is no great virtue in quantity," he says. "I remind myself that Emily Broate wrote a single novel and then she

sses it is six hours he Concorde does it in three With an operator, you can do it in seconds, Without one, you can do it even

ASIA /PACIFIC NEW LE YOUR PHILIPPINES AUSTRALIA. 185-11 RUSSIA" PISKOSCOW 18811 CHURCA PRES 155-5042 HONE KONE **100-111** 235-2872 000-117 5.0-6:11-1:: MEDOMESIA 450-430 089-10263-6 TANK!

KOREA

.. (02)-241-1111

0-866-100-10 PD 54944 00-1500-7010 CROATIA . 99-33-6011 19:-0811 8138-6019 09-530-1311

. 172-101 0686-896-110 MONACO .. 19/1-8011 06-022-0717 POLANOTH 876-480-8111 PORTUGAL BS817-1-288 P1- BDC-4288 SLOVAX REP M-420-60101 900-35-06-11 028-795-611 SWITZERLAND

MIDDLE EAST 500-601 CYPPUS" 0201-90011 ESYPT (CAIRD). 516-8200177-108-2727 _803-225 LEBAROR (BERUT). . . 425-881 SALIDI ARABIA... .1-800-10 _\$6-800-12277 TURKEY ..

U ARAS EMPRATES" _____ 800-121

AMERICAS AFGENTINA* _ 001-800-200-1111 BRAZIL ... 308-8919 1-830-575-2222 CASSADA . CHEE 680-0312 COLORRIA . 989-11-0615

MEDICOSCO _____95-600-462-4240

PL SALVANOR".

田-111-11 AT&T USADirect® and World Connect® Service lets you quickly place calls on your own.

died at 29."

Calling the States or one of over 100 other countries? There's no easier, more reliable way than AT&T:

USADirect and World Connect Service. Especially if: you take this shortcut. After dialing the AT&T Access Number for the country you're in, instead of wait-

ing for the English-speaking operator, follow the voice prompts. Your call will get through faster and

can be charged to your AT&T Calling Card. Suffice it-

to say, for experienced business travelers, the choice

isn't which international long distance company to

use. It's which AT&T speed to use: Fast. Or faster.

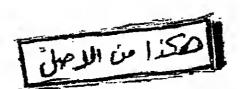
TrueWorld"Connections



Apply and the control country is the control for the control f

86188-11

8500-89-0011



HERABET